

SANTA MARIA PUBLIC AIRPORT DISTRICT BOARD OF DIRECTORS

Thursday February 27, 2025 Administration Building Airport Boardroom 6:00 P.M.

REGULAR MEETING A G E N D A

This agenda is prepared and posted pursuant to the requirements of the California Government Code Section 54954.2. By listing a topic on this agenda, the Santa Maria Public Airport District has expressed its intent to discuss and act on each item. The Santa Maria Public Airport District welcomes orderly participation at its meetings from all members of the public. This includes assistance under the Americans with Disabilities Act to provide an equally effective opportunity for individuals with a disability to participate in and benefit from District activities. To request assistance with disability accommodation, please call (805) 922-1726. Notification at least 48 hours prior to the meeting would enable the Santa Maria Public Airport District to make reasonable arrangements to ensure accessibility to this meeting.

CALL TO ORDER

PLEDGE OF ALLEGIANCE

ROLL CALL: Moreno, Adams, Brown, Clayton, Guy

- 1. MINUTES OF THE REGULAR MEETING HELD FEBRUARY 13, 2025
- 2. COMMITTEE REPORT(S):
 - a) **EXECUTIVE**
 - b) ADMINISTRATION & FINANCIAL
 - c) SAFETY & SECURITY
 - d) REAL ESTATE
 - e) AIRPORT PLANNING & CAPITAL IMPROVEMENT
 - f) GOVERNMENT AFFAIRS
 - g) MARKETING & PROMOTIONS
 - h) GENERAL AVIATION
- 3. GENERAL MANAGER'S REPORT
- 4. MANAGER OF FINANCE & ADMINISTRATION REPORT
 - a) Demand Register
 - b) Budget vs. Actual
 - c) Financial Statements

SANTA MARIA PUBLIC AIRPORT DISTRICT -

- 5. PUBLIC SESSION: Statements from the floor will be heard during public session. Request to Speak forms are provided for those wishing to address the board. After completing the form, please give it to the Clerk. Requests requiring board action will be referred to staff and brought on the next appropriate agenda. Members of the public are cordially invited to speak on agenda items as they occur. Staff reports covering agenda items are available for review in the offices of the General Manager on the Tuesday prior to each meeting. The Board will establish a time limit for receipt of testimony. The board reserves the right to establish further time limits for receipt of testimony.
- 6. PRESENTATION BY JEFF PALMER, C.J. BROWN & COMPANY CPAS, REGARDING THE ANNUAL AUDIT.
- 7. PRESENTATION BY JANE HINTON, PLANES OF FAME AIR MUSEUM, PROVIDING AN UPDATE ON THE PLANES OF FAME, SANTA MARIA EXPANSION PROJECT.
- 8. RESOLUTION 942. A RESOLUTION OF THE BOARD OF DIRECTORS OF THE SANTA MARIA PUBLIC AIRPORT DISTRICT AMENDING THE DISTRICTS CONFLICT OF INTEREST CODE.
- 9. DISCUSSION AND DIRECTION TO STAFF REGARDING A DONATION TO THE MUSEUM OF FLIGHT.
- 10. CLOSED SESSION. The Board will hold a Closed Session to discuss the following item(s):
 - a) Conference with Real Property Negotiators: 3820 S. Blosser Road, Santa Maria, CA 93455. Agency negotiators: General Manager and District Counsel. Negotiating parties: Maldonado Companies. Under Negotiation: Terms of sublease (Gov. Code Section 54956.8).
 - b) Conference with Legal Counsel-Existing Litigation (Paragraph (1) of Subdivision (d) of Section 54956.9): Santa Maria Public Airport District v. California State Water Resources Control Board et al. (San Luis Obispo Superior Court Case No. 24CV-0379)
- 11. DIRECTORS' COMMENTS.
- 12. ADJOURNMENT.

MINUTES OF THE REGULAR BOARD MEETING OF THE BOARD OF DIRECTORS OF THE SANTA MARIA PUBLIC AIRPORT DISTRICT HELD FEBRUARY 13, 2025

The Board of Directors of the Santa Maria Public Airport District held a Regular Meeting at the regular meeting place at 6:00 p.m. Present were Directors Moreno, Brown, Guy, and Clayton. General Manager Pehl, Manager of Finance & Administration Reade, and District Counsel Cheung. Director Adams was absent.

- 1. MINUTES OF THE REGULAR MEETING HELD January 23, 2025. Director Clayton made a Motion to approve the minutes of the regular meeting held January 23, 2025. Director Brown Seconded, and it was carried by a 4-0 vote.
- 2. COMMITTEE REPORT(S):
 - a) EXECUTIVE The committee met to set the agenda.
 - b) ADMINISTRATION & FINANCIAL No meeting scheduled.
 - c) SAFETY & SECURITY No meeting scheduled.
 - d) REAL ESTATE The committee met to discuss the specific plan update.
 - e) AIRPORT PLANNING & CAPITAL IMPROVEMENT– The committee met to receive an update on air service development efforts.
 - f) GOVERNMENT AFFAIRS No meeting scheduled.
 - g) MARKETING & PROMOTIONS No meeting scheduled.
 - h) GENERAL AVIATION No meeting scheduled.
- GENERAL MANAGER'S REPORT: General Manager Pehl updated the Board on the Taxiway "C" and Storm Drain project. He summarized conferences he attended which include the REACH Summit and SWAAAE. He also discussed the importance of being in front of current aviation issues regarding Advanced Air Mobility.
- 4. The Manager of Finance & Administration presented the Demand Register to the Board for review and approval.
 - a) Demand Register. The Demand Register, covering warrants 073407 through 073437 in the amount of \$473,268.38, was recommended for approval as presented. Director Brown made a Motion to accept the Demand Register as presented. Director Moreno Seconded, and it was carried by a 4-0 vote.
- 5. PUBLIC SESSION: Statements from the floor will be heard during public session. Request to Speak forms are provided for those wishing to address the board. After completing the form, please give it to the Clerk. Requests requiring board action will be referred to staff and brought on the next appropriate agenda. Members of the public are cordially invited to speak on agenda items as they occur. Staff reports covering agenda items are available for review in the offices of the General Manager on the Tuesday prior to each meeting. The Board has established a three-minute time limit for receipt of testimony. The board reserves the right to establish further time limits for receipt of testimony.

No one requested to speak.

- 6. Presentation by Forefront Power providing an update on the solar project. Thomas Hanson with Forefront Power presented to the Board.
- 7. Authorization for the President and Secretary to execute the Second Amendment of Service Agreement for Consulting Services for the Airport Business Park Specific Plan between the District and RRM Design Group, Inc. Director Brown made a Motion to approve. Director Moreno Seconded, and it was carried by a 4-0 vote.
- Authorization for the President and General Manager to attend the Lift Summit to be held March 26-28, 2025, in Monterey, CA. Director Guy made a Motion to approve. Director Clayton Seconded, and it was carried by a 4-0 vote.
- 9. Closed Session. At 6:36 p.m. the Board went into Closed Session to discuss the following item(s):
 - a) Conference with Real Property Negotiators: APN 111-231-11 Parcels 85-89, Santa Maria, CA 93455. Agency negotiators: General Manager and District Counsel, Negotiating parties: G3, LLC. Under Negotiation: Price and terms of land sale (Gov. Code Section 54956.8).
 - b) Conference with Real Property Negotiators: 3820 Blosser Road, Santa Maria, CA 93455. Agency negotiators: General Manager and District Counsel, Negotiating parties: Maldonado Companies. Under Negotiation: Terms of sublease (Gov. Code Section 54956.8).
 - At 6:57 pm., the Board and staff reconvened to Open Public Session.

There was one reportable action from item 9a.

The Board makes the following report pursuant to Government Code section 54957.1(a)(1)(B). In closed session on January 23rd, the Board approved the following motion: to authorize the sale of a 28 acre parcel of land on the southeast portion of the airport property, more specifically Parcels 85-89 on APN 111-231-11, to G3 LLC for a purchase price of \$2.5 million, contingent on approval of the sale by the FAA and subdivision of the parcels with the City of Santa Maria, and to authorize the President and Secretary to execute the purchase agreement and any other documents necessary to effect the sale. The approval was accepted by the buyer after the board meeting. The vote was 4-0-1, with Directors Moreno, Brown, Guy, and Clayton voting aye, and Director Adams absent.

10. Directors' Comments. Director Brown requested a meeting with the Tower manager.

Director Clayton is excited about Customs beginning in 2025 and would like to get marketing started. He is happy the solar project is moving forward but would like to limit the loss of trees as much as possible.

Director Guy would like to see the Utility add provisions in the solar contract that allow for future growth and aviation trends.

Director Moreno noted the District has moved into a new phase during his tenure. He is looking forward to the infrastructure phase with future development in mind.

11. Adjournment: President Moreno asked for a Motion to adjourn to a Regular Meeting to be held on February 27, 2025, at the regular meeting place. Director Clayton made that Motion, Director Guy Seconded, and it was carried by a 4-0 vote.

ORDER OF ADJOURNMENT

This Regular Meeting of the Board of Directors of the Santa Maria Public Airport District is hereby adjourned at 7:02 p.m. on February 13, 2025.

Ignacio Moreno, President

Steven Brown, Secretary

DEMAND REGISTER SANTA MARIA PUBLIC AIRPORT DISTRICT

Full consideration has been received by the Santa Maria Public Airport District for each demand, numbers 073438 to 073500 and electronic payments on Pacific Premier Bank and in the total amount of \$499,892.65.

MARTIN PEHL GENERAL MANAGER DATE

The undersigned certifies that the attached register of audited demands of the Santa Maria Public Airport District for each demand, numbers 073438 to 073500 and electronic payments on Pacific Premier Bank in the total amount of \$499,892.65 has been approved as being in conformity with the budget approved by the Santa Maria Public Airport District and funds are available for their payment.

VERONEKA READE MANAGER OF FINANCE AND ADMINISTRATION DATE

THE BOARD OF DIRECTORS OF THE SANTA MARIA PUBLIC AIRPORT DISTRICT APPROVED PAYMENT OF THE ATTACHED WARRANTS AT THE MEETING OF FEBRUARY 27, 2025.

STEVE BROWN SECRETARY

Demand Register

	Check Number	Check Date	Vendor Name	Check Amount	Description
*	73438	2/12/2025	Advantage Answering Plus	\$535.92	Answering Service
*	73439	2/12/2025	AT&T	\$188.39	Telephone Service
*	73440	2/12/2025	Bedford Enterprises, Inc.	\$342.71	Building Maint Hangar and FBO
*	73441	2/12/2025	Bomar Security & Investigation	\$5,258.25	Security Service
*	73442	2/12/2025	C.J. Brown & Company, CPAs	\$625.00	State Controller's Report Year 2024
*	73443	2/12/2025	CNH Industrial Accounts	\$1,462.20	Vehicle Maintenance
*	73444	2/12/2025	Coast Networx	\$210.00	Computer Support Services
*	73445	2/12/2025	Comcast	\$1,418.46	Cable/Internet/Digital Voice
*	73446	2/12/2025	Comcast Business	\$2,216.60	Internet Service
*	73447	2/12/2025	Digital West	\$950.65	Network Services - Terminal
*	73448	2/12/2025	Douglass, Darrell	\$250.00	Tenant Refund
*	73449	2/12/2025	Grainger	\$445.14	Shop Supplies
*	73450	2/12/2025	Gsolutionz, Inc.	\$91.70	GPS Premium Support W/Phones
*	73451	2/12/2025	Hayward Lumber Company	\$165.23	Shop Supplies
*	73452	2/12/2025	Heath, Ray	\$3,575.20	Consulting Services - Contingencies
*	73453	2/12/2025	J B Dewar, Inc	\$2,926.03	Unleaded/Diesel Fuel
*	73454	2/12/2025	Limotta Internet Technologies	\$12,696.00	Network Support Services
*	73455	2/12/2025	MarTeeny Designs	\$275.00	Website Maintenance
*	73456	2/12/2025	Mead & Hunt, Inc.	\$7,500.00	Airport Consulting Service
*	73457	2/12/2025	Mission Linen Service	\$152.27	Uniform Service
*	73458	2/12/2025	Napa Auto Parts	\$76.57	Vehicle Maintenance
*	73459	2/12/2025	Oberon3, Inc	\$50.00	Terminal Maintenance
*	73460	2/12/2025	Quinn Company	\$57.86	Vehicle Maintenance
*	73461	2/12/2025	RB Clean & Sweep	\$500.00	Street Sweeping
*	73462	2/12/2025	Service Star	\$11,912.19	Janitorial Service
*	73463	2/12/2025	Shatto, Robin	\$250.00	Tenant Refund
*	73464	2/12/2025	U.S. Bank Equipment Finance	\$558.39	RICOH Printer Lease
*	73465	2/12/2025	Verizon Wireless	\$1,047.46	Mobile Devices
*	73466	2/12/2025	VTC Enterprises	\$84.00	Trash - Paper Recycling
*	73467	2/12/2025	J.F. Will Company, Inc.	\$214,369.44	Taxiway C Storm Drain Repair
*	73468	2/12/2025	Newton Construction & Mgmt., Inc	\$60,040.00	US Customs Upgrades
*	73469	2/21/2025	Adams, Chuck	\$500.00	Director's Fees
*	73470	2/21/2025	Adamski Moroski	\$6,627.54	Legal Counsel Services
*	73471	2/21/2025	Armstrong's Lock and Key	\$838.68	Fencing and Gates
*	73472	2/21/2025	AT&T	\$50.84	Telephone Service
*	73473	2/21/2025	Boyer's Diesel	\$297.50	Vehicle Maintenance
*	73474	2/21/2025	Brown, Steve	\$200.00	Director's Fees
*	73475	2/21/2025	City of Guadalupe	\$33,628.22	Security Service/LEO
*	73476	2/21/2025	City of Santa Maria	\$530.00	Construction Meter Fees
*	73477	2/21/2025	CivicPlus LLC	\$2,388.00	Soc. Media Archiving - Annual Subscription

Demand Register

	Check Number	Check Date	Vendor Name	Check Amount	Description
*	73478	2/21/2025	Coffman Associates	\$284.00	Consulting Services
*	73479	2/21/2025	Gsolutionz, Inc.	\$407.02	Voice Svcs 1/22/25 - 2/21/25
*	73480	2/21/2025	Guy, Anthony Ted	\$300.00	Director's Fees
*	73481	2/21/2025	Hawkins, Jennifer	\$331.74	Tenant Refund
*	73482	2/21/2025	Hayward Lumber Company	\$808.69	Hangar/MHP Maint./Shop Supplies
*	73483	2/21/2025	Home Depot	\$1,133.61	Hangar Maint./Shop Supplies/Fencing&Gates
*	73484	2/21/2025	J B Dewar, Inc	\$377.77	Unleaded/Diesel Fuel
*	73485	2/21/2025	Jack's All American Plumbing	\$995.00	Hangar Maintenance
*	73486	2/21/2025	JD Humann Landscaping, Inc	\$4,955.00	Landscaping - Terminal
*	73487	2/21/2025	LSC Communications	\$42.13	FAA Publications
*	73488	2/21/2025	McMaster-Carr	\$560.72	Hangar Maintenance
*	73489	2/21/2025	Mission Linen Service	\$317.07	Uniform Service
*	73490	2/21/2025	Moreno, Ignacio	\$400.00	Director's Fees
*	73491	2/21/2025	Pacific Telemanagement Services	\$463.00	Pay Phone Svcs - Terminal
*	73492	2/21/2025	Quinn Company	\$57.86	Vehicle Maintenance
*	73493	2/21/2025	Rocky Mountain Air Service, Inc.	\$6,149.89	Tenant Refund
*	73494	2/21/2025	San Luis Powerhouse	\$1,035.00	Emergency Generator Quarterly Inspection
*	73495	2/21/2025	Santa Barbara Cnty Special District Assoc.	\$40.00	Dinner Meeting
*	73496	2/21/2025	Sherwin-Williams	\$108.23	Shop Supplies
*	73497	2/21/2025	Smith's Alarms & Electronics Inc.	\$630.00	Electronic Security System
*	73498	2/21/2025	Tartaglia Engineering	\$35,206.50	Taxiway C Storm Drain Repair/Main Hangar Drainage
*	73499	2/21/2025	The Widroe Group, Inc.	\$18,000.00	Consulting Services
*	73500	2/21/2025	Tri-Counties Plant Service	\$275.00	Interior Plant Service - Terminal
			Subtotal	\$448,169.67	
	ACH	2/13/2025	Paychex	\$29,892.21	Payroll
	ACH	2/13/2025	Paychex	\$8,016.46	Payroll Taxes
	ACH	2/14/2025	Paychex	\$209.20	Paychex Invoice
	ACH	2/18/2025	Empower Retirement	\$5,357.78	Employee Paid Retirement
	ACH	2/19/2025	PG&E	\$2,093.74	Terminal/Admin/Hangar Electricity
	ACH	2/19/2025	Frontier	\$161.58	Telephone Service
	ACH	2/19/2025	The Gas Company	\$1,594.71	Utilities - Gas
	ACH	2/20/2025	Ready Refresh	\$43.36	Water Delivery
	ACH	2/21/2025	Frontier	\$1,029.45	Telephone Service
	ACH	2/21/2025	Clark Pest Control	\$3,240.75	Weed/Wildlife Maintenance
	ACH	2/21/2025	De Lage Landen	\$83.74	Copier

Demand Register

Total

\$499,892.65

Santa Maria Public Airport District Budget vs. Actual - YTD As of January 31, 2025

61100-Tiedowns16,138.0016,625.00(487.00)(61200-Fuel Flowage Fees82,318.2658,333.3523,984.91462000-T-Hangar338,745.00361,686.50(22,941.50)(62100-Corporate Hangar243,306.00254,283.19(10,977.19)(62200-Owner Build Hangar13,979.0013,979.000.00	6.4 %) (2.9 %)
61100-Tiedowns16,138.0016,625.00(487.00)(61200-Fuel Flowage Fees82,318.2658,333.3523,984.912462000-T-Hangar338,745.00361,686.50(22,941.50)(62100-Corporate Hangar243,306.00254,283.19(10,977.19)(62200-Owner Build Hangar13,979.0013,979.000.00(63000-T-Hangar Storage29,202.0030,041.69(839.69)(
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62200-Owner Build Hangar13,979.0013,979.000.0063000-T-Hangar Storage29,202.0030,041.69(839.69)((4.3 %)
63000-T-Hangar Storage 29,202.00 30,041.69 (839.69) (.0 %
	(2.8 %)
	.0 %
-	23.2 %
64300-Land Lease - Commercial Aviation 57,450.00 57,516.69 (66.69)	(.1 %)
65000-Car Rental 104,187.79 113,750.00 (9,562.21) (8.4 %)
65100-Terminal Space Lease 99,608.17 99,750.00 (141.83)	(.1 %)
66100-Agricultural Lease 848,983.29 1,059,823.35 (210,840.06) (1	9.9 %)
66200-Non Aviation Land Leases241,184.85238,583.352,601.50	1.1 %
66300-Cell Tower Lease 35,350.00 35,350.00 0.00	.0 %
66400-Mobile Home Parks327,535.93326,083.351,452.58	.4 %
	36.0 %
	0.0 %)
	22.1 %
69110-AIP Reimbursement 19,545.00 0.00 19,545.00 69140-DEC Devenue 69.001.55 67.010.05 (0.745.40)	.0 %
	5.6 %)
69200-Tax Revenues 1,311,415.77 1,415,166.69 (103,750.92) ((7.3 %)
Total Income 4,404,169.06 4,647,972.21 (243,803.15) ((5.2 %)
	27.4 %
	3.2 %)
	87.1 % .0 %
80003-MHP - Property Management 16,450.00 16,450.00 0.00 80004-MHP - Salaries/ Employee Related Expenses 79,681.58 74,666.69 5,014.89	.0 % 6.7 %
	0.7 <i>%</i> 21.4 %
	(4.3 %)
	(1.3 %)
	10.0 %
	(1.9 %)
	13.9 %
80106-PERS Retirement 198,138.78 206,966.69 (8,827.91) ((4.3 %)
81000-ARFF Services 496,780.00 579,250.00 (82,470.00) (1	4.2 %)
81100-Electricity 160,910.23 136,208.43 24,701.80	18.1 %
81200-Natural Gas 4,732.21 6,650.07 (1,917.86) (2	8.8 %)
	10.2 %
	(2.3 %)
	12.1 %
81602-Communications - Wireless 10,769.95 10,441.69 328.26	3.1 %
	20.5 %
	3.4 %)
	71.6 %
	2.9 %)
	5.4 %) 4.7 %)
	(7.9 %)
	1.1 %)
	0.6 %)
	.7.0 %)
	3.9 %)
-	0.6 %)
-	2.0 %)
	5.8 %)
	9.8 %)
84000-Equipment Lease 5,839.08 5,833.35 5.73	.1 %

84700-Landscaping 35,670.31 43,156.79 (7,486.48) (17.3 %) 85000-Vehicle Maintenance 32,981.89 44,916.65 (11,934.76) (26.6 %) 86000-Advertising 12,147.93 29,166.69 (17,018.76) (58.3 %) 86000-Advertising 12,147.93 29,166.69 (17,018.76) (58.3 %) 86001-Consulting rotessional 222,122.58 148,909.85 73,212.73 49.2 % 86003-Consulting - Legal 190,474.46 156,041.69 34,432.77 22.1 % 86004-Consulting - Security 245,249.24 286,416.69 (41,167.45) (14.4 %) 86005-Computer Software 160,122.20 83,708.35 76,413.85 91.3 % 86007-Customs 0.00 72,916.69 (100.0 %) 86155-Depreciation - Hangar Area 6,709.36 15,750.00 (9,040.64) (57.4 %) 86025-Depreciation - Wene Build 867.53 0.00 867.53 0.0% 86025-Depreciation - FEO 0.00 13,666.69 (100.0 %) 86055-Depreciation - Revenue Gen Land 0.00 13,7666.69 (129,600.34) (56.7	84500-Janitorial	92,364.00	80,722.89	11,641.11	14.4 %
85400-Dues and Membership 75,286.23 43,750.00 31,536.23 72,1 % 86000-Advertising 12,147.93 29,166.69 (17,018.76) (58.3 %) 86001-Consulting - Admin 80,623.71 68,054.00 12,569.71 18.5 % 86002-Consulting - Consulting - Legal 190,474.46 156,041.69 34,432.77 22.1 % 86004-Consulting - Security 245,249.24 286,416.69 (41,167.45) (14.4 %) 86005-Computer Software 160,122.20 83,708.35 76,413.85 911.3 % 86007-Customs 0.00 72,916.69 (72,916.69) (100.0 %) 86015-Depreciation - Hangar Area 6,709.36 15,750.00 (9,40.64) (57.4 %) 86025-Depreciation - Landing Area 330,555.00 1,166,666.69 (137,666.69) (100.0 %) 86035-Depreciation - Revenue Gen Land 0.00 14,583.35 (14.0 %) 86000-9(137,666.69) (100.0 %) 86035-Depreciation - Administration 26,602.00 26,250.00 352.00 1.3 % 86005-Depreciation - Administration 26,602.00 26,250.00	84700-Landscaping	35,670.31	43,156.79	(7,486.48)	(17.3 %)
86000-Advertising 12,147.93 29,166.69 (17,018.76) (58.3 %) 86001-Consulting - Admin 80,623.71 68,054.00 12,569.71 18.5 % 86002-Consulting Professional 222,122.58 148,909.85 73,212.73 49.2 % 86004-Consulting - Legal 190,474.46 156,041.69 34,432.77 22.1 % 86004-Consulting - Security 245,249.24 286,416.69 (41,167.45) (14.4 %) 86006-Computer Software 160,122.20 83,708.35 76,413.85 91.3 % 86007-Customs 0.00 72,916.69 (100.0 %) 86015-Depreciation - Hangar Area 6,709.36 15,750.00 (9,040.64) (57.4 %) 86025-Depreciation - Hangar Area 6,709.36 15,750.00 (9,040.64) (57.4 %) 86035-Depreciation - Revenue Gen Land 0.00 14,583.35 (140.0 %) 86045-Depreciation - Revenue Gen Land 0.00 14,583.35 (100.0 %) 86045-Depreciation - Administration 26,620.00 26,200.01 352.00 1.3 % 86020-Insurance 230,444.54 260,166.69 (129,600.34) <td< td=""><td>85000-Vehicle Maintenance</td><td>32,981.89</td><td>44,916.65</td><td>(11,934.76)</td><td>(26.6 %)</td></td<>	85000-Vehicle Maintenance	32,981.89	44,916.65	(11,934.76)	(26.6 %)
86001-Consulting - Admin 80,623.71 68,054.00 12,569.71 18,5 % 86002-Consulting Professional 222,122.58 148,909.85 73,212.73 49.2 % 86003-Consulting - Legal 190,474.46 156,041.69 34,432.77 22.1 % 86004-Consulting - Scurity 245,249.24 286,416.69 (41,167.45) (14.4 %) 86005-Bank Fees 727.83 1,400.00 (672.17) (48.0 %) 86007-Customs 0.00 72,916.69 (72,916.69) (100.0 %) 86002-Depreciation - Hangar Area 6,709.36 15,750.00 (9,040.64) (57.4 %) 86025-Depreciation - Norner Build 867.53 0.00 867.53 0.0% 86025.10 (14,583.35) (100.0 %) 86035-Depreciation - FBO 0.00 14,583.35 (14.583.35) (100.0 %) 86055-Depreciation - Terminal Area 99,066.35 228,666.69 (129,600.34) (56.7 %) 86100-Depreciation - Terminal Area 99,066.35 228,666.69 (129,722.15) (11.4 %) 86200-Insurance 230,444.54 260,166.69	85400-Dues and Membership	75,286.23	43,750.00	31,536.23	72.1 %
86002-Consulting Professional 222,122.58 148,909.85 73,212.73 49.2 % 86003-Consulting - Legal 190,474.46 156,041.69 34,432.77 22.1 % 86004-Consulting - Security 245,249.24 286,416.69 (41,167.45) (14.4 %) 86005-Bank Fees 727.83 1,400.00 (672.17) (48.0 %) 86007-Customs 0.00 72,916.69 (72,916.69) (100.0 %) 86005-Depreciation - Hangar Area 6,709.36 15,750.00 (9,040.64) (57.4 %) 86005-Depreciation - Under Build 867.53 0.00 867.53 0.% 8605.50 (14,583.35) (100.0 %) 86055-Depreciation - FBO 0.00 14,583.35 (14,583.35) (100.0 %) 86005-Depreciation - Terminal Area 99,066.35 228,666.69 (129,600.34) (56.7 %) 86100-Depreciation - Administration 26,602.00 26,250.00 35.200 1.3 % 86200-Insurance 230,444.54 260,166.69 (29,722.15) (11.4 %) 86500-Permits 502.80 7,000.00 (6,497.20)	86000-Advertising	12,147.93	29,166.69	(17,018.76)	(58.3 %)
86003-Consulting - Legal190,474.46156,041.6934,432.7722.1 %86004-Consulting - Security245,249.24286,416.69(41,167.45)(14.4 %)86005-Bank Fees727.831,400.00(672.17)(48.0 %)86007-Customs160,122.2083,708.3576,413.8591.3 %86007-Customs0.0072,916.69(72,916.69)(100.0 %)86015-Depreciation - Hangar Area6,709.3615,750.00(9,040.64)(57.4 %)86020-Depreciation - Covner Build867.530.00867.53.0 %86025-Depreciation - EBO0.0014,686.69(137,666.69)(100.0 %)86045-Depreciation - Revenue Gen Land0.00137,666.69(137,666.69)(100.0 %)86055- Depreciation - Terminal Area99,066.35228,666.69(129,600.34)(56.7 %)86100-Depreciation - Administration26,602.0026,250.00352.001.3 %86200-Insurance230,444.54260,166.69(29,722.15)(11.4 %)86500-Permits502.807,000.00(6,497.20)(92.8 %)86600-Elucation and Recognition7,081.0913,577.10(6,496.01)(47.8 %)86700-Business Travel4,378.3817,500.00(15,750.00)(100.0 %)86900-Filer Eighting Training0.0015,750.00(15,750.00)(100.0 %)86900-Filection Expense30,622.6011,666.6918,955.91162.5 %86001-Filer Eighting Training0.0013,054.08.0 %86009-Conservation Easement<	86001-Consulting - Admin	80,623.71	68,054.00	12,569.71	18.5 %
86004-Consulting - Security245,249.24286,416.69(41,167.45)(14.4 %)86005-Bank Fees727.831,400.00(672.17)(48.0 %)86006-Computer Software160,122.2083,708.3576,413.8591.3 %86007-Customs0.0072,916.69(72,916.69)(100.0 %)86015-Depreciation - Hangar Area6,709.3615,750.00(9,040.64)(57.4 %)86025-Depreciation - Owner Build867.530.00867.530.0%86035-Depreciation - Landing Area330,559.001,166,666.69(836,107.69)(71.7 %)86035-Depreciation - FBO0.0014,583.35(14,583.35)(100.0 %)86045-Depreciation - Administration26,602.0026,250.00352.001.3 %86200-Insurance230,444.54260,166.69(29,722.15)(11.4 %)86500-Permits502.807,000.00(6,497.20)(92.8 %)86600-Education and Recognition7,081.0913,577.10(6,496.01)(47.8 %)86600-Eire Fighting Training0.0015,750.00(100.0 %)86900-Eire Fighting Training0.0015,750.00(100.0 %)8600-Fire Fighting Training0.0015,750.00(13,21.62)(75.0 %)88001-fire Fighting Training0.0015,750.00(100.0 %)8600-Airfest ExpenseSponsorship75,000.0043,750.0031,250.0071.4 %88009-Airfest Expenses-Miscellaneous1,054.080.0%8600-Conservation Easement2,016,452.061,210,570.69805,881.3766.6 %	86002-Consulting Professional	222,122.58	148,909.85	73,212.73	49.2 %
86005-Bank Fees727.831,400.00(672.17)(48.0 %)86006-Computer Software160,122.2083,708.3576,413.8591.3 %86007-Customs0.0072,916.69(72,916.69)(100.0 %)86015-Depreciation - Hangar Area6,709.3615,750.00(9,040.64)(57.4 %)86020-Depreciation - Qwner Build867.530.00867.530.0%86025-Depreciation - Landing Area330,559.001,166,666.69(836,107.69)(71.7 %)86035-Depreciation - Revenue Gen Land0.0014,583.35(14,583.35)(100.0 %)86045-Depreciation - Terminal Area99,066.35228,666.69(129,600.34)(56.7 %)86200-Insurance230,444.54260,166.69(29,722.15)(11.4 %)86500-Permits502.807,000.00(6,497.20)(92.8 %)86600-Education and Recognition7,081.0913,577.10(6,496.01)(47.8 %)86600-Fire Fighting Training0.0015,750.00(13,121.62)(75.0 %)86800-Fire Fighting Training0.0015,750.00(13,250.0071.4 %88009-Cilection Expense30,622.6011,666.6918,955.91162.5 %88001-Airfest Expense - Sponsorship75,000.0043,750.0031,250.0071.4 %88009-Conservation Easement2,016,452.061,210,570.69805,881.3766.6 %Total Expenses6,303,312.736,952,141.31(648,828.58)(9.3 %)	86003-Consulting - Legal	190,474.46	156,041.69	34,432.77	22.1 %
88006-Computer Software 160,122.20 83,708.35 76,413.85 91.3 % 86007-Customs 0.00 72,916.69 (72,916.69) (100.0 %) 86015-Depreciation - Hangar Area 6,709.36 15,750.00 (9,040.64) (57.4 %) 86020-Depreciation - Owner Build 867.53 0.00 867.53 0.0% 86025-Depreciation - Landing Area 330,559.00 1,166,666.69 (836,107.69) (71.7 %) 86035-Depreciation - FBO 0.00 14,583.35 (14,583.35) (100.0 %) 86045-Depreciation - Revenue Gen Land 0.00 137,666.69 (137,666.69) (100.0 %) 86055- Depreciation - Terminal Area 99,066.35 228,666.69 (129,600.34) (56.7 %) 86100-Depreciation - Administration 26,602.00 26,250.00 352.00 1.3 % 86200-Insurance 230,444.54 260,166.69 (29,722.15) (11.4 %) 86500-Permits 502.80 7,000.00 (6,497.20) (92.8 %) 86600-Education and Recognition 7,081.09 13,577.10 (6,496.01) (47.8 %) <tr< td=""><td>86004-Consulting - Security</td><td>245,249.24</td><td>286,416.69</td><td>(41,167.45)</td><td>(14.4 %)</td></tr<>	86004-Consulting - Security	245,249.24	286,416.69	(41,167.45)	(14.4 %)
86007-Customs0.0072,916.69(72,916.69)(100.0%)86015-Depreciation - Hangar Area6,709.3615,750.00(9,040.64)(57.4%)86020-Depreciation - Owner Build867.530.00867.53.0%86025-Depreciation - Landing Area330,559.001,166,666.69(836,107.69)(71.7%)86035-Depreciation - FBO0.0014,583.35(14,583.35)(100.0%)86045-Depreciation - Revenue Gen Land0.00137,666.69(129,600.34)(56.7%)86100-Depreciation - Terminal Area99,066.35228,666.69(129,600.34)(56.7%)86200-Insurance230,444.54260,166.69(29,722.15)(11.4%)86500-Permits502.807,000.00(6,497.20)(92.8%)86600-Education and Recognition7,081.0913,577.10(6,496.01)(47.8%)86700-Business Travel4,378.3817,500.00(13,121.62)(75.0%)88800-Fire Fighting Training0.0015,750.00(15,750.00)(100.0%)88001-Airfest Expense - Sponsorship75,000.0043,750.0031,250.0071.4%88609-Conservation Easement2,016,452.061,210,570.69805,881.3766.6%Total Expenses6,303,312.736,952,141.31(648,828.58)(9.3%)	86005-Bank Fees	727.83	1,400.00	(672.17)	(48.0 %)
86015-Depreciation - Hangar Area6,709.3615,750.00(9,040.64)(57.4 %)86020-Depreciation - Owner Build867.530.00867.53.0 %86025-Depreciation - Landing Area330,559.001,166,666.69(836,107.69)(71.7 %)86035-Depreciation - FBO0.0014,583.35(14,583.35)(100.0 %)86045-Depreciation - Revenue Gen Land0.00137,666.69(137,666.69)(100.0 %)86055- Depreciation - Terminal Area99,066.35228,666.69(129,600.34)(56.7 %)86100-Depreciation - Administration26,602.0026,250.00352.001.3 %86200-Insurance230,444.54260,166.69(29,722.15)(11.4 %)86500-Permits502.807,000.00(6,497.20)(92.8 %)86600-Education and Recognition7,081.0913,577.10(6,496.01)(47.8 %)86700-Business Travel4,378.3817,500.00(13,121.62)(75.0 %)88001-Airfest Expense30,622.6011,666.6918,955.91162.5 %88001-Airfest Expense - Sponsorship75,000.0043,750.0031,250.0071.4 %88609-Conservation Easement2,016,452.061,210,570.69805,881.3766.6 %Total Expenses6,303,312.736,952,141.31(648,828.58)(9.3 %)	86006-Computer Software	160,122.20	83,708.35	76,413.85	91.3 %
86020-Depreciation - Owner Build 867.53 0.00 867.53 0.0% 86025-Depreciation - Landing Area 330,559.00 1,166,666.69 (836,107.69) (71.7%) 86035-Depreciation - FBO 0.00 14,583.35 (14,583.35) (100.0%) 86045-Depreciation - Revenue Gen Land 0.00 137,666.69 (137,666.69) (100.0%) 86055- Depreciation - Terminal Area 99,066.35 228,666.69 (129,600.34) (56.7%) 86100-Depreciation - Administration 26,602.00 26,250.00 352.00 1.3% 86200-Insurance 230,444.54 260,166.69 (29,722.15) (11.4%) 86500-Permits 502.80 7,000.00 (6,497.20) (92.8%) 86600-Education and Recognition 7,081.09 13,577.10 (6,496.01) (47.8%) 86700-Business Travel 4,378.38 17,500.00 (13,121.62) (75.0%) 8600-Filer Fighting Training 0.00 15,750.00 (100.0%) (100.0%) 8600-Filection Expense Sponsorship 75,000.00 43,750.00 31,250.00 71.4%	86007-Customs	0.00	72,916.69	(72,916.69)	(100.0 %)
86025-Depreciation - Landing Area330,559.001,166,666.69(836,107.69)(71.7 %)86035-Depreciation - FBO0.0014,583.35(14,583.35)(100.0 %)86045-Depreciation - Revenue Gen Land0.00137,666.69(137,666.69)(100.0 %)86055- Depreciation - Terminal Area99,066.35228,666.69(129,600.34)(56.7 %)86100-Depreciation - Administration26,602.0026,250.00352.001.3 %86200-Insurance230,444.54260,166.69(29,722.15)(11.4 %)86500-Permits502.807,000.00(6,497.20)(92.8 %)86600-Education and Recognition7,081.0913,577.10(6,496.01)(47.8 %)86700-Business Travel4,378.3817,500.00(13,121.62)(75.0 %)86800-Fire Fighting Training0.0015,750.00(15,750.00)(100.0 %)8690-Election Expense30,622.6011,666.6918,955.91162.5 %88001-Airfest Expense - Sponsorship75,000.0043,750.0031,250.0071.4 %88609-Conservation Easement2,016,452.061,210,570.69805,881.3766.6 %Total Expenses6,303,312.736,952,141.31(648,828.58)(9.3 %)	86015-Depreciation - Hangar Area	6,709.36	15,750.00	(9,040.64)	(57.4 %)
86035-Depreciation - FBO0.0014,583.35(14,583.35)(100.0 %)86045-Depreciation - Revenue Gen Land0.00137,666.69(137,666.69)(100.0 %)86055- Depreciation - Terminal Area99,066.35228,666.69(129,600.34)(56.7 %)86100-Depreciation - Administration26,602.0026,250.00352.001.3 %86200-Insurance230,444.54260,166.69(29,722.15)(11.4 %)86500-Permits502.807,000.00(6,497.20)(92.8 %)86600-Education and Recognition7,081.0913,577.10(6,496.01)(47.8 %)86700-Business Travel4,378.3817,500.00(13,121.62)(75.0 %)86800-Fire Fighting Training0.0015,750.00(15,750.00)(100.0 %)86900-Election Expense30,622.6011,666.6918,955.91162.5 %88001-Airfest Expense - Sponsorship75,000.0043,750.0031,250.0071.4 %88609-Conservation Easement2,016,452.061,210,570.69805,881.3766.6 %Total Expenses6,303,312.736,952,141.31(648,828.58)(9.3 %)	86020-Depreciation - Owner Build	867.53	0.00	867.53	.0 %
86045-Depreciation - Revenue Gen Land0.00137,666.69(137,666.69)(100.0%)86055- Depreciation - Terminal Area99,066.35228,666.69(129,600.34)(56.7%)86100-Depreciation - Administration26,602.0026,250.00352.001.3%86200-Insurance230,444.54260,166.69(29,722.15)(11.4%)86500-Permits502.807,000.00(6,497.20)(92.8%)86600-Education and Recognition7,081.0913,577.10(6,496.01)(47.8%)86700-Business Travel4,378.3817,500.00(13,121.62)(75.0%)86800-Fire Fighting Training0.0015,750.00(100.0%)86900-Election Expense30,622.6011,666.6918,955.91162.5%88001-Airfest Expense - Sponsorship75,000.0043,750.0031,250.0071.4%88009-Airfest Expenses- Miscellaneous1,054.080.0%1,054.080%8609-Conservation Easement2,016,452.061,210,570.69805,881.3766.6%Total Expenses6,303,312.736,952,141.31(648,828.58)(9.3%)	86025-Depreciation - Landing Area	330,559.00	1,166,666.69	(836,107.69)	(71.7 %)
86055- Depreciation - Terminal Area99,066.35228,666.69(129,600.34)(56.7 %)86100-Depreciation - Administration26,602.0026,250.00352.001.3 %86200-Insurance230,444.54260,166.69(29,722.15)(11.4 %)86500-Permits502.807,000.00(6,497.20)(92.8 %)86600-Education and Recognition7,081.0913,577.10(6,496.01)(47.8 %)86700-Business Travel4,378.3817,500.00(13,121.62)(75.0 %)86800-Fire Fighting Training0.0015,750.00(15,750.00)(100.0 %)86900-Election Expense30,622.6011,666.6918,955.91162.5 %88001-Airfest Expense - Sponsorship75,000.0043,750.0031,250.0071.4 %88009-Airfest Expenses- Miscellaneous1,054.080.001,054.080.0 %88609-Conservation Easement2,016,452.061,210,570.69805,881.3766.6 %Total Expenses6,303,312.736,952,141.31(648,828.58)(9.3 %)	86035-Depreciation - FBO	0.00	14,583.35	(14,583.35)	(100.0 %)
86100-Depreciation - Administration26,602.0026,250.00352.001.3 %86200-Insurance230,444.54260,166.69(29,722.15)(11.4 %)86500-Permits502.807,000.00(6,497.20)(92.8 %)86600-Education and Recognition7,081.0913,577.10(6,496.01)(47.8 %)86700-Business Travel4,378.3817,500.00(13,121.62)(75.0 %)86800-Fire Fighting Training0.0015,750.00(15,750.00)(100.0 %)86900-Election Expense30,622.6011,666.6918,955.91162.5 %88001-Airfest Expense - Sponsorship75,000.0043,750.0031,250.0071.4 %88009-Airfest Expenses- Miscellaneous1,054.080.001,054.08.0 %88609-Conservation Easement2,016,452.061,210,570.69805,881.3766.6 %Total Expenses6,303,312.736,952,141.31(648,828.58)(9.3 %)	86045-Depreciation - Revenue Gen Land	0.00	137,666.69	(137,666.69)	(100.0 %)
86200-Insurance230,444.54260,166.69(29,722.15)(11.4 %)86500-Permits502.807,000.00(6,497.20)(92.8 %)86600-Education and Recognition7,081.0913,577.10(6,496.01)(47.8 %)86700-Business Travel4,378.3817,500.00(13,121.62)(75.0 %)86800-Fire Fighting Training0.0015,750.00(15,750.00)(100.0 %)86900-Election Expense30,622.6011,666.6918,955.91162.5 %88001-Airfest Expense - Sponsorship75,000.0043,750.0031,250.0071.4 %88609-Conservation Easement2,016,452.061,210,570.69805,881.3766.6 %Total Expenses6,303,312.736,952,141.31(648,828.58)(9.3 %)	86055- Depreciation - Terminal Area	99,066.35	228,666.69	(129,600.34)	(56.7 %)
86500-Permits502.807,000.00(6,497.20)(92.8 %)86600-Education and Recognition7,081.0913,577.10(6,496.01)(47.8 %)86700-Business Travel4,378.3817,500.00(13,121.62)(75.0 %)86800-Fire Fighting Training0.0015,750.00(15,750.00)(100.0 %)86900-Election Expense30,622.6011,666.6918,955.91162.5 %88001-Airfest Expense - Sponsorship75,000.0043,750.0031,250.0071.4 %88009-Conservation Easement2,016,452.061,210,570.69805,881.3766.6 %Total Expenses6,303,312.736,952,141.31(648,828.58)(9.3 %)	86100-Depreciation - Administration	26,602.00	26,250.00	352.00	1.3 %
86600-Education and Recognition7,081.0913,577.10(6,496.01)(47.8 %)86700-Business Travel4,378.3817,500.00(13,121.62)(75.0 %)86800-Fire Fighting Training0.0015,750.00(15,750.00)(100.0 %)86900-Election Expense30,622.6011,666.6918,955.91162.5 %88001-Airfest Expenses - Sponsorship75,000.0043,750.0031,250.0071.4 %88009-Conservation Easement2,016,452.061,210,570.69805,881.3766.6 %Total Expenses6,303,312.736,952,141.31(648,828.58)(9.3 %)	86200-Insurance	230,444.54	260,166.69	(29,722.15)	(11.4 %)
86700-Business Travel4,378.3817,500.00(13,121.62)(75.0%)86800-Fire Fighting Training0.0015,750.00(15,750.00)(100.0%)86900-Election Expense30,622.6011,666.6918,955.91162.5%88001-Airfest Expense - Sponsorship75,000.0043,750.0031,250.0071.4%88009-Airfest Expenses- Miscellaneous1,054.080.001,054.08.0%88609-Conservation Easement2,016,452.061,210,570.69805,881.3766.6%Total Expenses6,303,312.736,952,141.31(648,828.58)(9.3%)	86500-Permits	502.80	7,000.00	(6,497.20)	(92.8 %)
86800-Fire Fighting Training0.0015,750.00(15,750.00)(100.0 %)86900-Election Expense30,622.6011,666.6918,955.91162.5 %88001-Airfest Expense - Sponsorship75,000.0043,750.0031,250.0071.4 %88009-Airfest Expenses- Miscellaneous1,054.080.001,054.08.0 %88609-Conservation Easement2,016,452.061,210,570.69805,881.3766.6 %Total Expenses6,303,312.736,952,141.31(648,828.58)(9.3 %)	86600-Education and Recognition	7,081.09	13,577.10	(6,496.01)	(47.8 %)
86900-Election Expense 30,622.60 11,666.69 18,955.91 162.5 % 88001-Airfest Expense - Sponsorship 75,000.00 43,750.00 31,250.00 71.4 % 88009-Airfest Expenses- Miscellaneous 1,054.08 0.00 1,054.08 0 % 88609-Conservation Easement 2,016,452.06 1,210,570.69 805,881.37 66.6 % Total Expenses 6,303,312.73 6,952,141.31 (648,828.58) (9.3 %)	86700-Business Travel	4,378.38	17,500.00	(13,121.62)	(75.0 %)
88001-Airfest Expense - Sponsorship 75,000.00 43,750.00 31,250.00 71.4 % 88009-Airfest Expenses- Miscellaneous 1,054.08 0.00 1,054.08 .0 % 88609-Conservation Easement 2,016,452.06 1,210,570.69 805,881.37 66.6 % Total Expenses 6,303,312.73 6,952,141.31 (648,828.58) (9.3 %)	86800-Fire Fighting Training	0.00	15,750.00	(15,750.00)	(100.0 %)
88009-Airfest Expenses- Miscellaneous 1,054.08 0.00 1,054.08 .0 % 88609-Conservation Easement 2,016,452.06 1,210,570.69 805,881.37 66.6 % Total Expenses 6,303,312.73 6,952,141.31 (648,828.58) (9.3 %)	86900-Election Expense	30,622.60	11,666.69	18,955.91	162.5 %
88609-Conservation Easement 2,016,452.06 1,210,570.69 805,881.37 66.6 % Total Expenses 6,303,312.73 6,952,141.31 (648,828.58) (9.3 %)	88001-Airfest Expense - Sponsorship	75,000.00	43,750.00	31,250.00	71.4 %
Total Expenses 6,303,312.73 6,952,141.31 (648,828.58) (9.3 %)	88009-Airfest Expenses- Miscellaneous	1,054.08	0.00	1,054.08	.0 %
	88609-Conservation Easement	2,016,452.06	1,210,570.69	805,881.37	66.6 %
Net Income (1,899,143.67) (2,304,169.10) 405,025.43 4.1 %	Total Expenses	6,303,312.73	6,952,141.31	(648,828.58)	(9.3 %)
	Net Income	(1,899,143.67)	(2,304,169.10)	405,025.43	4.1 %

Profit & Loss

As of January 31, 2025

As of January 31, 2025	YTD	PTD	PTD AVG	% AVG/PTD
Revenues from Operations				
Landing Area				
Landing fees and tiedowns	60,034.91	5,058.88	8,576.42	169.5 %
Fuel flowage fees	82,318.26	4,320.66	11,759.75	272.2 %
Subtotal	142,353.17	9,379.54	20,336.17	216.8 %
Hangar area				
T-Hangar	338,745.00	49,630.00	48,392.14	97.5 %
Corporate T-Hangars	243,306.00	35,925.00	34,758.00	96.8 %
T-Hangar Storage Units	29,202.00	3,992.00	4,171.71	104.5 %
Owner Build Hangars	13,979.00	1,997.00	1,997.00	100.0 %
Subtotal	625,232.00	91,544.00	89,318.85	97.6 %
FBO Area				
Main Hangar	82,264.00	11,752.00	11,752.00	100.0 %
Commercial Hangars	285,293.57	34,193.55	40,756.22	119.2 %
Land Leases	57,450.00	8,184.00	8,207.14	100.3 %
Subtotal	425,007.57	54,129.55	60,715.36	112.2 %
Terminal Area				
Car Rental	104,187.79	10,543.70	14,883.97	141.2 %
Terminal Space Lease	99,608.17	13,917.34	14,229.74	102.2 %
TSA LEO Reimbursement	0.00	0.00	0.00	
Subtotal	203,795.96	24,461.04	29,113.71	119.0 %
Revenue generating land				
Non Aviation Land Leases	241,184.85	32,830.92	34,454.98	104.9 %
Agricultural Leases	848,983.29	154,563.25	121,283.33	78.5 %
Cell Towers	35,350.00	5,050.00	5,050.00	100.0 %
Airport Mobile Home Park	327,535.93	46,104.34	46,790.85	101.5 %
Subtotal	1,453,054.07	238,548.51	207,579.16	87.0 %
Administrative				
Badging Income			0.00	
Miscellaneous Income	17,452.00	1,892.00	2,493.14	131.8 %
Plans and Specs	0.00	0.00	0.00	
Cares Grant Revenue	0.00	0.00	0.00	
Subtotal	17,452.00	1,892.00	2,493.14	131.8 %
Total Revenue from operations	2,866,894.77	419,954.64	409,556.39	97.5 %

Santa Maria Public Airport District Profit & Loss As of January 31, 2025

As of January 31, 2025	YTD	PTD	PTD AVG	% AVG/PTD
Operating Expenses:				
Landing Area	67,497.25	12,212.77	9,642.46	79.0 %
Hangar Area	60,314.11	8,320.58	8,616.30	103.6 %
FBO Area	60,539.74	6,123.61	8,648.53	141.2 %
Terminal Area	266,052.10	28,590.59	38,007.44	132.9 %
Revenue generating land	285,537.54	44,946.58	40,791.08	90.8 %
Salaries and Benefits	1,011,101.87	186,590.89	144,443.12	77.4 %
Utilities	106,916.19	9,312.64	15,273.74	164.0 %
Supplies	127,431.01	8,777.02	18,204.43	207.4 %
Maintenance and Repairs	53,866.03	8,212.99	7,695.15	93.7 %
Contractual Services	605,253.70	31,743.84	86,464.81	272.4 %
ARFF Services	496,780.00	0.00	70,968.57	
Security Services	245,249.24	8,112.75	35,035.61	431.9 %
Dues and Subscriptions	75,286.23	11,671.00	10,755.18	92.2 %
Advertising	12,147.93	500.00	1,735.42	347.1 %
Depreciation	463,804.24	0.00	66,257.75	
Insurance	230,444.54	0.00	32,920.65	
Election Expense	30,622.60	0.00	4,374.66	
Business Travel	4,378.38	40.00	625.48	1563.7 %
Fire Fighting Training	0.00	0.00	0.00	
Rent Credit	0.00	0.00	0.00	
Air Show Expense	76,054.08	0.00	10,864.87	
Conservation Easement	2,016,452.06	0.00	288,064.58	
Other Miscellaneous Expense	7,583.89	495.00	1,083.41	218.9 %
Total Expenses	6,303,312.73	365,650.26	900,473.24	246.3 %
Operating income (loss)	(3,436,417.96)	54,304.38	(490,916.85)	(904.0) %
Non-Operating Revenues (Expenses):				
PFC Revenue	28,201.55	0.00	4,028.79	
Interest Income	28,201.55 178,111.97	0.00 34,727.93	4,028.79 25,444.57	73.3 %
Tax Revenues	1,311,415.77		25,444.57 187,345.11	
AIP Reimbursement	19,545.00	19,375.31 0.00	2,792.14	966.9 %
Gain on Land Sale			0.00	
Gain on Land Sale	0.00	0.00	0.00	
Total non-operating rev (exp)	1,537,274.29	54,103.24	219,610.61	405.9 %
Net Income	(1,899,143.67)	108,407.62	(271,306.24)	(250.3) %

Santa Maria Public Airport District Balance Sheet As of January 31, 2025

Current Assets:	
Cash and cash equivalents	5,296,761
Restricted - cash and cash equivalents	410,098
Certificate-of-deposit	8,000
Accounts receivable - customers and tenants, net	460,512
Prepaid expenses and deposits	11,204,772
Total current assets	17,380,144
Non-current assets:	
Note receivable	0
Interest Receivable	0
Capital assets, not being depreciated	7,840,208
Depreciable capital assets	28,374,157
Deferred other post-employment benefits outflows	9,000
Deferred pension outflows	966,715
Total non-current assets	37,190,080
Total assets	 E4 E70 225
TOTALASSETS	54,570,225
Current Liabilities:	
Accounts payable and accrued expenses	447,701
Accrued wages and related payables	5,777
Unearned Revenue (customer prepaid)	558,078
Hangar and other deposits	113,441
Long-term liabilities - due in one year:	
Compensated absences	47,937
Land improvements payable	10,308
Total current liabilities	1,183,242
Long-term liabilities - due in more than one year	
Compensated absences	143,810
Land improvements payable	58,414
Total other post-employment benefits liability	337,720
Net pension liability	2,410,249
Deferred pension inflows	151,904
Total long term liabilities	3,102,097
Total Liabilities	4,285,340
Net position:	
Retained Earnings	52,184,028
Change in Net Position	(1,899,144)
Total net position	50,284,885
Total liabilities and net position	54,570,225

RESOLUTION 942

A RESOLUTION OF THE BOARD OF DIRECTORS OF THE SANTA MARIA PUBLIC AIRPORT DISTRICT AMENDING THE DISTRICT'S CONFLICT OF INTEREST CODE

WHEREAS, in a meeting held on February 27, 2025, the Board of Directors of the Santa Maria Airport District ("District") adopted Resolution 942, thereby revising and replacing all previous versions of the Conflict of Interest Code of the Santa Maria Public Airport District; and

WHEREAS, the Board of Directors thereby adopted the Model Conflict of Interest Code contained in 2 Cal. Code of Regs. § 18730, and any amendment to it duly adopted by the Fair Political Practices Commission, along with the District's own list of designated positions; and

WHEREAS, 2 Cal. Code of Regs. § 18730 requires that public agencies separately adopt a list of disclosure categories as part of the agency's Conflict of Interest Code; and

WHEREAS, this Board of Directors desires to adopt the required list of disclosure categories as part of the District's Conflict of Interest Code.

NOW THEREFORE BE IT RESOLVED, by the Board of Directors of the Santa Maria Public Airport District as follows:

1. The District Conflict of Interest Code is amended to state that Appendix "B", which is adopted by this resolution, is incorporated by reference. The amended District Conflict of Interest Code is attached hereto as <u>Exhibit 1</u>.

2. Appendix "B" to the District Conflict of Interest Code, which contains the list of disclosure categories, is adopted and incorporated into the District Conflict of Interest Code. Appendix "B" is attached hereto as <u>Exhibit 2</u>.

3. The Clerk to the Board is hereby directed to advise the Santa Barbara County Clerk Recorder that this District has further reviewed its Conflict of Interest Code, determined that an additional amendment is necessary, and adopted its list of disclosure categories as Appendix "B". The Clerk is directed to forward a copy of this resolution and its exhibit to the County Clerk Recorder and to request the Santa Barbara County Board of Supervisors approve the District's Conflict of Interest Code.

PASSED AND ADOPTED at the regular meeting of the Board of Directors of the Santa Maria Public Airport District held, on motion by Director ______, seconded by Director ______ and carried by the following roll call vote:

AYES: NOES: ABSENT: ABSTAIN:

Approved as to form:

Ignacio Moreno, President

District Legal Counsel

Steven Brown, Secretary

EXHIBIT 1

CONFLICT OF INTEREST CODE

SANTA MARIA PUBLIC AIRPORT DISTRICT

(Revised February 27, 2025)

The Political Reform Act (Government Code Section 81000, *et. seq.*) requires state and local government agencies to adopt and promulgate conflict of interest codes. The Fair Political Practices Commission has adopted a regulation, California Code of Regulation ("CCR"), Title 2, section 18730, which contains the terms of a standard conflict of interest code, which can be incorporated by reference, and which may be amended by the Fair Political Practices Commission to conform to amendments to the Political Reform Act after public notice and hearings.

Therefore, the terms of CCR, Title 2, section 18730, along with any amendments to it duly adopted by the Fair Political Practices Commission, together with the attached Appendix "A" designating positions and Appendix "B" designating disclosure categories, are hereby incorporated by reference and constitute the Conflict of Interest Code of the Santa Maria Public Airport District ("District"). This Conflict of Interest Code hereby replaces and supersedes any conflict of interest codes previously adopted by this Board.

The Santa Barbara County Clerk, Recorder and Assessor is the filing officer for the Santa Barbara County Board of Supervisors, which is the code reviewing body for the District (Government Code section 87500). Statements of Economic Interest ("Statements") may be filed online or using a paper Form 700. Statements may be filed online using eDisclosure, which will submit the Form 700 to the Santa Barbara County Clerk, Recorder and Assessor. Statements may also be filed using a paper Form 700 which shall be filed with the District. Upon receipt of the Statement, the District shall retain a copy and forward the original to the Santa Barbara County Clerk, Recorder and Assessor. Statements will be made available for public inspection and reproduction (Government Code Section 81008).

APPENDIX "A"

DESIGNATED POSITIONS

Designated Positions	Disclosure Categories
District Counsel	All categories
Manager of Finance & Administration	All categories
Manager of Operations and Maintenance	All categories
Consultants and New Positions	See note below

***Consultants.** "Consultant" means an individual who, pursuant to a contract with the Santa Maria Public Airport District, either: (A) Makes a governmental decision whether to: (1) approve a rate, rule or regulation; (2) adopt or enforce a law; (3) issue, deny, suspend or revoke any permit, license, application, certificate, approval, order or similar authorization or entitlement; (4) authorize the District to enter into, modify or renew a contract provided it is the type of contract that requires District approval; (5) grant District approval to a contract that requires District approval; (6) grant District approval to a plan, design, report, study or similar item; or (7) adopt or grant District approval of policies, standards or guidelines for the District, or for any subdivision thereof; or (B) Serves in a staff capacity with the District and in that capacity participates in making a governmental decision as defined in CCR, Title 2, section 18702.2 or performs the same or substantially all the same duties for the District that would otherwise be performed by an individual holding a position specified in the District's conflict of interest code under Government Code section 87302. (CCR, Title 2, section 18701 (a)(2).)¹

Consultants shall be included in the list of designated employees and disclose pursuant to the broadest disclosure category in the code subject to the following limitation: The General Manager will determine in writing that a particular consultant, although a "designated position", is hired to perform a range of duties that is limited in scope and thus is not required to fully comply with the disclosure requirements in this section. Such written determination would include a description of the consultant's duties and, based upon that description, a statement of the extent of disclosure requirements. The General Manager's determination is a public record and will be retained for public inspection in the same manner and location as this conflict of interest code.

(continued on next page)

¹ A consultant serves in a capacity only if he or she has an on-going relationship with the District. A consultant who works on one project or a limited range of projects for the district is not deemed a consultant subject to the reporting requirements of this code unless the project or projects extend over a substantial period of time, generally more than one year (*See Smith* Advice Letter, FPPC No. I-99-316; *Travis* Advice Letter, FPPC No. A-96-053; *Randolph* Advice Letter, FPPC No. A-95-045.)

New Position Added Without Code Revision. If the District creates a new position that requires disclosure without simultaneously amending this code, the employee appointed to fill such a position will file a Form 700 assuming office statement and thereafter file an annual Form 700 disclosure of economic interest statement using the broadest disclosure category until the District amends the code to designate the position. Alternatively, the General Manager may designate for any such position or consultant narrower disclosure obligations using FPPC Form 804 or Form 805 as appropriate. (See 2 CCR section 18734.)

Officials Who Manage Public Investments. Officials who manage public investments are deemed to be "statutory filers" within the meaning of Government Code section 87200 and CCR, Title 2, section 18720 because they must file statements of economic interest (FPPC Form 700) pursuant to the state Political Reform Act instead of the District's conflict of interest code. As a result, such persons are not designated in this code and are listed here for information only. The District's statutory fliers are:

Members of the Board of Directors General Manager

An individual holding one of the above-listed positions may contact the Fair Political Practices Commission for assistance or written advice regarding their filing obligations if they believe that their position has been categorized incorrectly. The Fair Political Practices Commission makes the final determination whether a position is covered by Government Code section 87200.

"APPENDIX B"

DISCLOSURE CATEGORIES

Category 1: Investments of a business entity or in a business entity which has contracted with the District within the last two years, or in the future may with reasonable foreseeability do so, to provide services of any kind, supplies, materials, machinery or equipment to the District; or manufactures, produces, or processes any of said types of things, and sells or leases them to a business entity which sells or leases them to the District.

Notes to Category 1:

(1) Investments of a business entity shall not be reported under Category 1 unless the designated employee or his spouse owns, directly, indirectly or beneficially, a 10% or greater interest.

(2) No asset is deemed an investment unless its fair market value exceeds \$2,000.

(3) Investments of an individual also include a pro rata share of investments of any business entity or trust in which the individual or spouse owns, directly, indirectly or beneficially, a 10% interest or greater.

(4) Investments in or of a regulated public utility company need not be reported under Category 1.

Category 2: Investments of any value in or any income from any person or business entity who or which is a tenant, licensee, permittee, or concessionaire of the District.

Notes to Category 2: (1) Income, for purposes of Category 2, includes gifts or payments of any amount or value and property of any value.

(2) An investment is not reportable under Category 2 if its fair market value does not exceed \$1,000.

Category 3: Their status as a director, officer, partner, trustee, employee, or holder of a position of management in any of the types of entities referred to in Categories 1 or 2.

Notes to Category 3: (None)

Category 4: All interests in real property located in the District's Airport Protective Zone, if the fair market value of the interest is greater than one thousand dollars (\$1,000).

Notes to Category 4:

(1) For the purposes of this Code the term "District's Airport Protective Zone" means and includes the land owned by the District, the land within the District's Noise Protective Zone as established by the District's Board of Directors, land within the F-Airport Approach Area Combining Zones of Santa Barbara County for the Santa Maria Public Airport, the land within Skyway Industrial Park, Tract No. 5011, and the land extending one-half mile out from the boundaries of the foregoing described land areas.

(2) Interests in real property which is used as the principal residence of the designated employee shall not be reported.

(3) Interests in real property includes a pro rata share of interests in real property of any business entity or trust in which the individual or spouse owns, directly, indirectly or beneficially, a 10% interest or greater.

<u>"APPENDIX B"</u> SANTA MARIA PUBLIC AIRPORT DISTRICT - DISCLOSURE CATEGORIES

(Rev. July 11, 1985)

CATEGORY 1

INVESTMENTS OF A BUSINESS ENTITY OR IN A BUSINESS ENTITY WHICH: (a) HAS CONTRACTED WITH THE DISTRICT WITHIN THE LAST TWO YEARS, OR IN THE FUTURE MAY WITH REASONABLE FORESEEABILITY DO SO, TO PROVIDE SERVICES OF ANY KIND, SUPPLIES, MATERIALS, MACHINERY OR EQUIPMENT TO THE DISTRICT; OR (b) MANUFACTURES, PRODUCES, OR PROCESSES ANY OF SAID TYPES OF THINGS, AND SELLS OR LEASES THEM TO A BUSINESS ENTITY WHICH SELLS OR LEASES THEM TO THE DISTRICT.; OR

DEALS IN, OR REPAIRS OR SERVICES ANY OF SAID TYPES OF THINGS WHICH HAVE BEEN USED WITHIN THE LAST TWO YEARS, OR IN THE FUTURE MAY WITH REASONABLE FORESEEABILITY BE USED, BY THE DISTRICT.

NOTES

(1) Investments of a business entity shall not be reported under Category 1 unless the designated employee or his spouse owns, directly, indirectly or beneficially, a 10% or greater interest.

(2) No asset is deemed an investment unless its fair market value exceeds $\frac{42}{000}$.

(3) Investments of an individual also include a pro rata share of investments of any business entity or trust in which the individual or spouse owns, directly, indirectly or beneficially, a 10% interest or greater.

(4) Investments in or of a regulated public utility company need not be reported under Category 1.

CATEGORY 2

INVESTMENTS OF ANY VALUE IN OR ANY INCOME FROM ANY PERSON OR BUSINESS ENTITY WHO OR WHICH IS A TENANT, LICENSEE, PERMITTEE OR CONCESSIONAIRE OF THE DISTRICT.

NOTES

(1) Income, for purposes of Category 2, includes gifts or payments of any amount or value and property of any value.

(2) An investment is not reportable under Category 2 if its fair market value does not exceed \$1,000. <u>CATEGORY 3</u>

INCOME FROM ANY OF THE TYPES OF BUSINESS ENTITIES REFERRED TO IN CATEGORY 1 ABOVE, OR FROM ANY PERSON OR BUSINESS ENTITY WHO OR WHICH RECEIVES THE SERVICES PROVIDED BY THE DISTRICT, OR IN THE FUTURE MAY FORESEEABLY DO SO, EXCEPT SUCH INCOME AS IS EXCLUDED BY THE PROVISIONS OF SUBDIVISION (b) OF SECTION 82030 OF THE GOVERNMENT CODE.

NOTES

- (1) Income from or investments in *a* regulated public utility company need not be reported under Category 3.
- (2) Except in Category 2, income (except gifts) aggregating less than \$250 in value from any one person or business entity during the reporting period need not be reported.
- (3) Except in Category 2, income includes gifts aggregating \$50 or more in value received from any one person or business entity during the reporting period.

CATEGORY 34

HIS OR HER STATUS AS A DIRECTOR, OFFICER, PARTNER, TRUSTEE, EMPLOYEE, OR HOLDER OF A POSITION OF MANAGEMENT IN ANY OF THE TYPES OF BUSINESS ENTITY REFERRED TO IN CATEGORIES 1, <u>OR</u> 2-OR. 3.

CATEGORY 45

ALL INTERESTS IN REAL PROPERTY LOCATED IN THE DISTRICT'S AIRPORT PROTECTIVE ZONE, IF THE FAIR MARKET VALUE OF THE INTEREST IS GREATER THAN ONE THOUSAND (\$1,000) DOLLARS.

<u>NOTES</u>

 For the purposes of this Code the term "District's Airport Protective Zone" means and includes the land owned by the District, the land within the District's Noise Protective Zone as established by the District's Board of Directors, land within the F-Airport Approach Area Combining Zones of Santa Barbara County for the Santa Maria Public Airport, the land within Skyway Industrial Park, Tract No. 5011, and the land extending one-half mile out from the boundaries of the foregoing described land areas.
 (2) Interests in real property which is used as the principal residence of the designated employee shall not be reported.

(3) Interests in real property includes a pro rata share of interests in real property of any business entity or trust in which the individual or spouse owns, directly, indirectly or beneficially, a 10% interest or greater.

CATEGORY 6

INVESTMENTS OF ANY VALUE AND INTERESTS IN REAL PROPERTY LOCATED IN THE JURISDICTION OF THE DISTRICT OF A FAIR MARKET VALUE OF \$1,000 OR GREATER OF A BUSINESS ENTITY REFERRED TO IN CATEGORIES 1 AND 2, PROVIDED THE FILER HAS A FIFTY PERCENT (50%) OR GREATER INTEREST IN SUCH BUSINESS ENTITY.

CATEGORY 7

INCOME OF A BUSINESS ENTITY RECEIVED FROM A PERSON OR BUSINESS ENTITY REFERRED TO IN CATEGORIES 1 OR 2, OR FROM ANY PERSON OR BUSINESS ENTITY WHO OR WHICH RECEIVES THE SERVICES PROVIDED BY THE DISTRICT, OR IN THE FUTURE MAY FORESEEABLY DO SO, EXCEPT SUCH INCOME AS IS EXCLUDED BY THE PROVISIONS OF SUBDIVISION (b) OF SECTION 82030 OF THE GOVERNMENT CODE.

NOTES

(1) Income of a business entity shall not be reported under Category 7 unless the designated employee or his spouse owns, directly, indirectly or beneficially, a 10% or greater interest in the business entity.
 (2) Income of a business entity from a regulated public utility company need not be reported under Category 7, unless it falls in Category 2.

(3) Income of an individual also includes a pro rata share of any income of a business entity or trust in which the individual or spouse owns, directly, indirectly or beneficially, a 10% interest or greater.

Monterey Peninsula Airport District (link)

SECTION 3.

Disclosure Categories

The disclosure set forth below specify which kinds of financial interests are reportable. Each designated employee shall file a statement disclosing the employee's interest in investments, real property, income and business positions as designated below. It has been determined that the financial interests set forth in the disclosure categories are the kinds of financial interests which foreseeably may be materially affected through the conduct of a designated employee's office.

- I.Investments (whether or not held by a business entity or trust) in any business entity which
has provided in the past two years leased facilities, goods, equipment, vehicles, machinery or
services of the types used by the district in an amount equal to or exceeding \$2,000 per year
or in any business entity that may foreseeably do so within the next two years.
- II.Interests in real property (whether or not held by a business entity or trust) located in the
jurisdiction of the District.
- III.
 Income (including loans and gifts) from any types of business entities referred to in section I above.
- IV. Business positions in any of the types of business entities referred to in section I above.

SB Co APCD (link)

APPENDIX B

CATEGORIES OF DISCLOSURES

CATEGORY 1 Interests in real property which is located in whole or in part within the jurisdiction of the District, including any leasehold, beneficial or ownership interest or option to acquire such interest in real property, if the fair market value of the interest is \$1,000 or more.

<u>CATEGORY 2</u> Business positions or investments in or income from persons or business entities engaged in the appraisal, acquisition, or disposal of, real property within the jurisdiction of the District.

CATEGORY 3 Business positions or investments in and income from any source or sources of income, if:

a) The business entities or the source or sources of income are of the type which, within the previous two years, have provided or contracted to provide, or in the future with reasonable forseeability might provide or contract to provide services, supplies, materials, machinery or equipment to or for the use of the District; and if

b) Within the previous two years, the designated employee has made, participated in making, or in any way has attempted to use his or her official position to influence, the governmental decision to obtain or procure services, 4 supplies, materials, machinery or equipment of the same or a similar type as those so provided or contracted to be provided to the District.

<u>CATEGORY 4 Business positions or investments in business entities and income from any source or sources of income, if:</u>

a) The business entities or the source or sources of income are of the type which, within the previous two years, have furnished or contracted to furnish, in the future with reasonable forseeability might furnish or contract to furnish services, supplies, materials, machinery or equipment as a subcontractor in any contact with the District to provide services, supplies, materials, machinery or equipment to or for the use of the District; and if

b) Within the previous two years, the designated employee has made, participated in making, or in any way has attempted to use his or her official position to influence, the governmental decision to obtain or procure services, supplies, materials, machinery or equipment of the same or a similar type as those so provided or contracted to be provided to the District.

<u>CATEGORY 5 Business positions or investments in business entities and income from any source or sources of income, if:</u>

a) The business entities or the source or sources of income are of the type which are subject to the regulation or supervision of the District; and if

b) The designated employee's duties involve the supervision or regulation (including the issuance or grant of franchises, building permits or other use or business permits or any other land use control or regulation) of that type of business entity or source of income.

SB Co LAFCO (link)

APPENDIX B

CATEGORIES OF DISCLOSURE

Officers and employees shall report investments, interest in real property, income, and any business entity in which the person is an owner, director, officer, partner, trustee, employee, or holds any position of management which materially by any decision made or participated in by an officer or employee by virtue of his or her position with the Commission.

Category 1. Interests in real property which is located in whole or in part within the jurisdiction of Santa Barbara County, including any leasehold, beneficial or ownership interest or option to acquire such interest in real property, if the fair market value of the interest is \$1,000 or more.

<u>Category 2.</u> Business positions or investments in or income from persons or business entities engaged in appraisal, acquisition, or disposal of real property within the jurisdiction of the Commission.

Category 3. Business potions positions or investments in business entities and income from any source or sources of income if the business entities or the source of sources of income are of the type which, within the previous two years, have provided or contracted to provide, or in the future with reasonable foreseeability, might provide or contract to provide services, supplies, materials, machinery or equipment to or for the use of the Commission.

Category 4. Business positions or investments in business entities and income from any source or sources of income, if the business entities or source or sources of income are of the type which are subject to the regulation or supervision of the Commission land and the designated officer or employee's duties involve the supervision or regulation (including, but not limited to, the issuance or granting or franchise, building permits or other use or business permits or any other land use control or regulation) of that type of business entity or source of income.