



SANTA MARIA

PUBLIC AIRPORT DISTRICT

TELEPHONE 805/922-1726  
FAX 805/922-0677

Website: [www.fly2smx.com](http://www.fly2smx.com)

SANTA MARIA PUBLIC AIRPORT DISTRICT  
BOARD OF DIRECTORS

Monday  
March 28, 2016

Administration Bldg.  
Airport Boardroom  
3:00 P.M.

REGULAR MEETING  
A G E N D A

*This agenda is prepared and posted pursuant to the requirements of the California Government Code Section 54954.2. By listing a topic on this agenda, the Santa Maria Public Airport District has expressed its intent to discuss and act on each item. The Santa Maria Public Airport District welcomes orderly participation at its meetings from all members of the public. This includes assistance under the Americans with Disabilities Act to provide an equally effective opportunity for individuals with a disability to participate in and benefit from District activities. To request assistance with disability accommodation, please call (805) 922-1726. Notification at least 48 hours prior to the meeting would enable the Santa Maria Public Airport District to make reasonable arrangements to ensure accessibility to this meeting.*

CALL TO ORDER

PLEDGE OF ALLEGIANCE

ROLL CALL: Engel, Rafferty, Lahr, Adams, Baskett

1. MINUTES OF THE REGULAR MEETING HELD MARCH 14, 2016.
2. COMMITTEE REPORT(S):
  - a) AVIATION SUPPORT & PLANNING (Standing or Ad Hoc)
  - b) ADMINISTRATION & FINANCIAL (Standing or Ad Hoc)
  - c) MARKETING & PROMOTIONS (Standing or Ad Hoc)
  - d) CITY & COUNTY LIAISON
  - e) STATE & FEDERAL LIAISON
  - f) VANDENBERG LIAISON
  - g) BUSINESS PARK COMMITTEE (Ad Hoc)
3. GENERAL MANAGER'S REPORT.
  - a) Monthly Report
  - b) Project Status Update

4. **MANAGER OF FINANCE & ADMINISTRATION REPORT.**
  - a) Demand Register
  - b) Budget Report
  - c) Delinquent Tenant
5. **DISTRICT COUNSEL'S REPORT. (Ray Biering and Joshua George)**
6. **PUBLIC SESSION:** Statements from the floor will be heard during public session. Request to Speak forms are provided for those wishing to address the board. After completing the form, please give it to the Clerk. Requests requiring board action will be referred to staff and brought on the next appropriate agenda. Members of the public are cordially invited to speak on agenda items as they occur. Staff reports covering agenda items are available for review in the offices of the General Manager on the Tuesday prior to each meeting. The Board will establish time limit for receipt of testimony. The board reserves the right to establish further time limits for receipt of testimony.
7. **DISCUSSION AND DIRECTION TO STAFF REGARDING THE BOARD OF DIRECTORS MEETING DATES.**
8. **DISCUSSION AND DIRECTION TO STAFF REGARDING THE SANTA MARIA PUBLIC AIRPORT DISTRICT AND SUPPORT FOR AVIATION EDUCATIONAL PROGRAMS.**
9. **DISCUSSION REGARDING ON AIRPORT AVIATION FUEL SALES.**
10. **CLOSED SESSION.** The Board will hold a Closed Session to discuss the following item(s):
  - a. Conference with Real Property Negotiators (Chris Hastert, Tom Ross and Joshua George) Re: 1424 Fairway Dr. (Gov. Code Section 54956.8)
  - b. Conference with Real Property Negotiators (Chris Hastert, Tom Ross and Joshua George) Re: 4100 Foxenwood Lane. (Gov. Code Section 54956.8)
  - c. Conference with Real Property Negotiators (Chris Hastert, Tom Ross and Joshua George) Re: 1000 Foster Rd. (Gov. Code Section 54956.8)
11. **DIRECTORS' COMMENTS.**
12. **ADJOURNMENT.**

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28  
29  
30  
31  
32  
33  
34  
35  
36  
37  
38  
39  
40  
41  
42  
43  
44  
45  
46  
47  
48  
49  
50

MINUTES OF THE REGULAR BOARD  
MEETING OF THE BOARD OF DIRECTORS  
OF THE SANTA MARIA PUBLIC AIRPORT  
DISTRICT HELD MARCH 14, 2016

The Board of Directors of the Santa Maria Public Airport District held a Regular Meeting at the regular place at 3:00 p.m. Present were Directors Engel, Lahr, Rafferty, Adams, General Manager Hastert, and District Counsel George. Director Baskett arrived late and Manager of Finance & Administration Reade was absent.

1. MINUTES OF THE REGULAR MEETING HELD FEBRUARY 22, 2016.

Director Rafferty made a Motion to approve the Regular Meeting Minutes held February 22, 2016. Director Adams Seconded and it was carried by a 4-0 vote.

2. COMMITTEE REPORT(S):

- a) AVIATION SUPPORT & PLANNING (Standing or Ad Hoc) – General Manager Hastert will be setting up a meeting with the Santa Maria Karting Association.
- b) ADMINISTRATION & FINANCIAL (Standing or Ad Hoc) – The committee met and reviewed the commercial FBO area of the budget.
- c) MARKETING & PROMOTIONS (Standing or Ad Hoc) – No meeting scheduled.
- d) CITY & COUNTY LIAISON – There is a city meeting scheduled at the District office on Wednesday the 16<sup>th</sup> of March.
- e) STATE & FEDERAL LIAISON – Mr. Hastert met with Director Baskett. They discussed plans on meeting with Assemblyman Katcho Achadjian or his aids to keep an open relationship with the airport.
- f) VANDENBERG LIAISON – No meeting scheduled.
- g) BUSINESS PARK COMMITTEE (Ad Hoc) – A meeting will be scheduled soon. Mr. Hastert does have a meeting scheduled with Tom Ross and the appraiser to discuss rates and property values.

3. GENERAL MANAGER'S REPORT. Mr. Hastert will be meeting with Tom Ross and RRM Design Group. RRM is working on the project to reface the front of the terminal and the front of the administration building for better visibility. The Business Park project status will also be discussed in that meeting. Mr. Hastert will be giving a presentation to the Retired Active Men's Branch Santa Maria at the

1 Radisson on March 22, 2016. Steve Foster from Foster's Auto Body is interested  
2 in a slow speed drag race using the autocross track. Once they look at TSA  
3 requirements they will likely come back with a request to use the track. Mr. Hastert  
4 had a meeting with Tom Flavin and Tom Woodrow to review the Customs Business  
5 Plan. The tree trimming project will be out to bid on March 20, 2016. The mandatory  
6 job walk is April 5, 2016. The asphalt project will be out soon as well. That project  
7 is to fix the areas between the taxi-ways. The Apron area project is scheduled to  
8 go out to bid mid-April.  
9

10  
11  
12  
13  
14 4. MANAGER OF FINANCE & ADMINISTRATION REPORT.

15  
16 Mr. Hastert, the General Manager presented the Demand Register to the Board  
17 for review and approval.  
18

19  
20 a) Demand Register. The Demand Register, covering warrants 062225  
21 through 062300 in the amount of \$223,720.55 was recommended for  
22 approval as presented. Director Rafferty made a Motion to accept the  
23 Demand Register as presented. Director Adams Seconded and it was  
24 carried by a 4-0 vote.  
25  
26  
27

28  
29 5. DISTRICT COUNSEL'S REPORT. Nothing to report.  
30

31 6. PUBLIC SESSION: Statements from the floor will be heard during public session.  
32 Request to Speak forms are provided for those wishing to address the board. After  
33 completing the form, please give it to the Clerk. Requests requiring board action  
34 will be referred to staff and brought on the next appropriate agenda. Members of  
35 the public are cordially invited to speak on agenda items as they occur. Staff  
36 reports covering agenda items are available for review in the offices of the General  
37 Manager on the Tuesday prior to each meeting. The Board has established a five-  
38 minute time limit for receipt of testimony. The board reserves the right to establish  
39 further time limits for receipt of testimony.  
40

41 No one requested to speak.  
42

43 7. Authorization for the Manager of Finance & Administration to attend the Leadership  
44 & Management Skills for Women course in San Diego April 5, 2016. Director  
45 Rafferty made a Motion to approve, Director Adams Seconded and it was carried  
46 by a 4-0 vote.  
47  
48  
49  
50

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28  
29  
30  
31  
32  
33  
34  
35  
36  
37  
38  
39  
40  
41  
42  
43  
44  
45  
46  
47  
48  
49  
50

- 8. Authorization for the General Manager and one Director or staff member to attend the Jumpstart 2016 Air Service Development meeting in Denver June 13-15, 2016. Kerry Fenton will be attending in place of a Director. Director Lahr made a Motion to approve, Director Adams Seconded and it was carried by a 4-0 vote.
- 9. Authorization for the General Manager to execute the contract with Ravatt Albrecht & Associates for bidding and construction administration for the Admin HVAC replacement project. Director Rafferty made a Motion to approve, Director Adams Seconded and it was carried by a 4-0 vote.
- 10. Study Session/Budget Discussion-Commercial Aviation Area. Mr. Hastert met with the Administration and Financial Committee. The first item discussed is the breakdown of the revenues and expenses specific to the FBO area. The administrative distributed costs were also included. The revenue for the FBO area is the main piece of the budget. The expense is a small item. We don't have a lot of expense for the FBO area because Arctic Air and the Jet Center are land leases. The highest expense is electricity for the main hangar, however, the tenant is billed for most of that cost. The items to focus on is the revenue and the buildings themselves. There are several tenants who have vacated or will be vacating the office space in the main hangar. Mr. Hastert believes it will be difficult to rent office space in the hangar in its current condition. Looking at other spaces, we do have a few month-to-month tenants in 3115 Airpark and 3117 Liberator. The main hangar, built in 1942, is of concern as it is the oldest building we have. Ravatt Albrecht provided an option for updating the hangar in a report with a breakdown of all costs. The Board would like more information on the return vs. the expense with the proposed renovations.

RECESS: At 3:42 p.m.

Return to OPEN SESSION: At 3:48 p.m. the Board and staff reconvened to Open Session.

- 11. CLOSED SESSION. At 3:48 p.m. the Board went into Closed Session to discuss the following item(s):
  - a.) Conference with Real Property Negotiator Re: 1424 Fairway Dr. (Government Code Section 54956.8)
  - b.) Pursuant to California Government Code Section 54956.8 with Real Property Negotiators (Chris Hastert and Joshua George) between the District and Jesus & Xochitl Becerra regarding 4000 S. Blosser Rd., Unit 58, Santa Maria, CA
  - c.) Conference with Real Property Negotiator Re: 4100 Foxenwood Lane. (Government Code Section 54956.8)

At 4:07 p.m., the Board and staff reconvened to Open Public Session.

There was no reportable actions.

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28  
29  
30  
31  
32  
33  
34  
35  
36  
37  
38  
39  
40  
41  
42  
43  
44  
45  
46  
47  
48  
49  
50

12. DIRECTORS' COMMENTS. Director Rafferty stated it was a good meeting and he is looking forward to seeing the figures on the main hangar renovations.

Director Adams said it was a very interesting meeting and he is happy that Ms. Fenton is going to the Air Service Development conference.

Director Baskett spoke about Satair Group looking at Santa Maria Public Airport District as a possible future heavy MRO site. Director Baskett received word that Airbus will be meeting with Satair at their headquarters and will keep the Board advised on the progress. Director Baskett and General Manager Hastert had a meeting with the President of Alan Hancock College regarding a possible new aviation program through the college. Director Baskett would like to get a committee together to advertise and gather data on local interest in aviation classes.

Director Engel would like to move the discussion on airport involvement in the future of aviation to the next meeting.

Director Lahr asked how everyone feels about the new meeting time. The consensus is the Board has not had enough meetings at this time to know whether this new time is working well.

Director Baskett wants to discuss changing the Board meeting to one meeting a month.

13. ADJOURNMENT. Director Engel made a Motion to adjourn to a Regular Meeting to be held on March 28, 2016 at 3:00 p.m. at the regular meeting place. Director Adams moved that Motion, Director Rafferty Seconded and the Motion was carried by a 5-0 vote.

ORDER OF ADJOURNMENT

This Adjournment Regular Meeting of the Board of Directors of the Santa Maria Public Airport District is hereby adjourned at 4:15 p.m. on March 14, 2016.

\_\_\_\_\_  
Carl Engel, President

\_\_\_\_\_  
Hugh Rafferty, Secretary

# Monthly Activity Report

February 2016



## Aviation Building Information

	Inventory	Occupied	Available	Occupancy Rate
T Hangars	140	137	3	98%
Corporate T Hangars	8	8	0	100%
Corporate Hangars	28	28	0	100%
Storage Units	26	25	1	96%
Owner Build	23	23	0	100%
Commercial Aviation Hangar Space (SqFt)	107782	103027	4755	96%
Commercial Aviation Office Space (SqFt)	28800	19449	9351	68%

## Hangar Waiting List

T-Hangars	1
Corporate/Corporate T-Hangar	11

## Monthly Activity

	Feb-15	Jan-16	Feb-16	%Change
Operations	2723	2414	3450	27%
Noise/Nuisance Complaints	0	0	0	
Jet\100LL Fuel (Gallons)	56284	76532	72136	28%

## Enplanments

	Feb-15	Jan-16	Feb-16	%Change
Allegiant	1663	1744	1682	1%
Skywest	978	1292	1054	8%
Central Coast Shuttle	478	887	577	21%

## Airline Load Factor

	# of Flights	Load Factor Actual flights	Load Factor SCHD flights
Allegiant	12	84%	84%
Skywest	54	39%	35%

## Land Lease Information (Acres)

	Inventory	Occupied	Available
Business Park	224	0	224
Agriculture	592.29	592.29	0
Grazing	511	511	0
Non Aviation Land Leases	TBD	48.42	
Aviation Land Leases	TBD	12.22	
Total Airport Acreage	2550		

## Mobile Home Park

	Spaces Rented	Units Sold
Mobile Home Park	78	1

**2015-2016**

**DEMAND REGISTER  
SANTA MARIA PUBLIC AIRPORT DISTRICT**

Full consideration has been received by the Santa Maria Public Airport District for each demand, numbers 062301 to 062343 on Heritage Oaks Bank in the total amount of \$71,359.76.

\_\_\_\_\_  
CHRIS HASTERT  
GENERAL MANAGER

The undersigned certifies that the attached register of audited demands of the Santa Maria Public Airport District for each demand, numbers 062301 to 062343 on Heritage Oaks Bank in the total amount of \$71,359.76 has been approved as being in conformity with the budget approved by the Santa Maria Public Airport District and funds are available for their payment.

\_\_\_\_\_  
VERONEKA READE  
MANAGER OF FINANCE AND ADMINISTRATION

\_\_\_\_\_  
DATE

THE BOARD OF DIRECTORS OF THE SANTA MARIA PUBLIC AIRPORT DISTRICT APPROVED PAYMENT OF THE ATTACHED WARRANTS AT THE MEETING OF MARCH 28, 2016.

\_\_\_\_\_  
HUGH RAFFERTY  
SECRETARY



## Santa Maria Public Airport District

### Demand Register

Check Number	Check Date	Vendor Name	Check Amount	Description
062301*	3/14/2016	Pacific Gas & Electric Company	\$777.93	Terminal/Admin./Main Hangar
062302*	3/15/2016	Allegiant Air	\$390.00	Conference
062303	3/23/2016	Adamski Moroski Madden & Green, LLP	\$10,929.00	Legal Service
062304	3/23/2016	Aflac	\$556.76	Voluntary Ins. - Employee
062305	3/23/2016	American Industrial Supply	\$117.29	Pavement-Ramps & Tied owns
062306	3/23/2016	AT&T	\$43.14	Phone Service
062307	3/23/2016	Bartlett, Pringle & Wolf	\$408.50	Computer Support Services
062308	3/23/2016	Bomar Security & Investigation	\$2,314.20	Security Service
062309	3/23/2016	California Electric Supply	\$240.66	Lighting Maintenance
062310	3/23/2016	Comcast	\$317.16	Cable/Internet /Digital Voice
062311	3/23/2016	Brian Cronin	\$540.00	Expense Reimbursement
062312	3/23/2016	Fastenal Company	\$178.19	Buildg. Maint. - Hangar Area
062313	3/23/2016	Federal Express	\$42.28	Freight & Common Carrier
062314	3/23/2016	Ferguson Enterprises, Inc.	\$20.99	Lighting & Nav Aid Maint.
062315	3/23/2016	The Gas Company	\$934.72	Utilities
062316	3/23/2016	Hartford	\$3,070.67	Deferred Income
062317	3/23/2016	Home Depot	\$484.98	Building Maintenance
062318	3/23/2016	J B Dewar, Inc.	\$365.95	Fuel Expense - Gas/Diesel
062319	3/23/2016	Johnboy's Towing	\$1,400.00	Towing - Fire Truck
062320	3/23/2016	Keylock Security Specialists	\$620.00	Maint.of Access Control System
062321	3/23/2016	Letters, Inc.	\$28.00	Auto Maintenance
062322	3/23/2016	Limotta Internet Technologies	\$1,339.50	Computer Support Services
062323	3/23/2016	McMasters and Carr	\$212.79	Lighting & Nav Aid Maint.
062324	3/23/2016	Mead & Hunt, Inc.	\$1,137.50	Air Service Consulting
062325	3/23/2016	Mission Uniform Service	\$207.64	Uniform Service
062326	3/23/2016	Napa Auto Parts	\$39.34	Auto parts
062327	3/23/2016	Mail Finance	\$361.61	Postage Meter
062328	3/23/2016	Pat's Automotive	\$771.91	Auto Maint. - Mechanical
062329	3/23/2016	PATHPOINT	\$1,132.32	Airport Maintenance Service
062330	3/23/2016	PERS - Retirement	\$4,314.45	Retirement
062331	3/23/2016	Quinn Rental Services	\$195.50	Equipment Rental
062332	3/23/2016	Hugh Rafferty	\$31.00	Expense Reimbursement
062333	3/23/2016	SB County Air Pollution	\$468.00	Renewal Fee
062334	3/23/2016	S Lombardi & Assoc., Inc.	\$2,340.00	Airport Advertising
062335	3/23/2016	Verizon	\$1,393.57	Telephone Expense
062336	3/23/2016	Visa	\$11,115.01	Business Travel & Enter.
062337	3/23/2016	VTC Enterprises	\$44.00	Trash - Paper Recycling
062338	3/23/2016	WageWorks	\$100.00	Cafeteria Plan - Admin. Fee
062339	3/23/2016	City of Santa Maria	\$223.51	Construction Meter
062340	3/23/2016	Tartaglia Engineering	\$21,615.00	AIP 34
062341	3/23/2016	Orchard Supply Hardware	\$162.78	Hardware & Supplies
062342	3/23/2016	Office Depot	\$173.97	Office Supplies
062343	3/23/2016	Chris Hastert	\$199.94	Expense Reimbursement

\*Approved by One Board Member

Total Checks Written

\$71,359.76

SANTA MARIA PUBLIC AIRPORT DISTRICT

STATEMENT OF BANK ACCOUNT ACTIVITIES

February 2016

	GENERAL FUND	LAIF	HERITAGE	TOTALS
BEGINNING CASH (1/31/16)	\$348,127.95	\$3,243,684.01	\$3,010,371.21	\$6,602,183.17
DEPOSITS	192,062.35	0.00	1,240.59	\$193,302.94
AIP PAYMENTS/SECURITY REIMBURSEMENT				\$0.00
HELD CHECKS				\$0.00
CANCELLED CHECKS				\$0.00
TAX PAYMENTS				\$0.00
TRANSFERS	1,500,000.00	(1,500,000.00)		\$0.00
ADJUSTMENTS CHECKS PRIOR PERIOD				\$0.00
DEMAND REGISTERS/EFT	(342,684.19)			(\$342,684.19)
BANK CHARGES				\$0.00
PAYROLL	(59,432.27)			(\$59,432.27)
SUNSET RIDGE	(1,474,203.00)			
ENDING BALANCE	\$163,870.84	\$1,743,684.01	\$3,011,611.80	\$6,393,369.65

Note: LAIF was earning 0.37% as of 12/31/15

PAYROLL REPORT

<u>Payroll Date</u>	<u>Total Wages &amp; Taxes</u>	
2-Jul	28,571.13	
17-Jul	28,691.28	
31-Jul	<u>28,722.70</u>	85,985.11
14-Aug	28,722.70	
28-Aug	<u>28,722.70</u>	57,445.40
11-Sep	29,287.52	
25-Sep	<u>28,847.75</u>	58,135.27
9-Oct	32,367.66	
30-Oct	<u>26,819.74</u>	59,187.40
6-Nov	28,337.91	
20-Nov	<u>30,498.81</u>	58,836.72
4-Dec	31,251.16	
18-Dec	31,455.54	
31-Dec	<u>30,220.62</u>	92,927.32



**Santa Maria Public Airport District**

**Budget Report**

**For Revenues Only Transactions Posted through February 29, 2016**

<b>Account Number</b>	<b>Account Description</b>	<b>Actual Revenues for Eight Month</b>	<b>Budgeted Revenue for Eight Months</b>	<b>Over/(Under Budget)</b>	<b>% of Budget</b>
61100-052	Landing Fees - Ameriflight	\$1,382.90	\$5,661.68	(4,279)	24%
61100-053	Landing Fees - U S Forrest Service	4,690.75	\$16,666.64	(11,976)	28%
61100-054	Landing Fees - Federal Express - WestAir	1,530.00	\$4,080.00	(2,550)	38%
61100-055	Landing Fees - Allegiant Air	12,532.49	\$15,438.00	(2,906)	81%
61100-062	Landing Fees -United (Skywest)	16,564.00	\$22,810.64	(6,247)	73%
61100-065	Landing Fees - All Counties Delivery		\$1,866.32	(1,866)	0%
61100-069	Landing Fees - Charter Jets		\$1,986.00	(1,986)	0%
61110-052	Tiedowns - Ameriflight	3,193.01	\$792.00	2,401	403%
61110-054	Tiedowns - Federal Express - WestAir in	3,597.00	\$2,352.00	1,245	153%
61130-093	Comm Veh Access - Federal Express	6,796.00	\$6,800.00	(4)	100%
61130-094	Comm Veh Access - UPS	2,887.00	\$2,564.80	322	113%
61130-096	Comm Veh Access -	38.00	\$345.68	(308)	11%
61140-152	Fuel Flowage Fees - SM Fuel	529.04	\$1,129.36	(600)	47%
61140-154	Fuel Flowage Fees - CCJC	32,654.70	\$31,321.20	1,334	104%
62210-005	T-Hangar 3005 Airpark	24,752.00	\$26,473.52	(1,722)	93%
62210-009	T-Hangar 3009 Airpark	17,386.00	\$17,026.88	359	102%
62210-011	T-Hangar 3011 Airpark	13,120.00	\$16,372.00	(3,252)	80%
62210-019	T-Hangar 3019 Airpark	12,665.16	\$16,372.00	(3,707)	77%
62210-023	T-Hangar 3023 Airpark	17,040.00	\$17,026.88	13	100%
62210-027	T-Hangar 3027 Airpark	15,652.00	\$16,797.68	(1,146)	93%
62210-031	T-Hangar 3031 Airpark	16,637.39	\$16,797.68	(160)	99%
62210-039	T-Hangar 3039 Airpark	18,210.93	\$24,410.64	(6,200)	75%
62210-103	T-Hangar 3103 Airpark	26,958.00	\$27,321.60	(364)	99%
62210-107	T-Hangar 3107 Airpark	18,754.27	\$19,941.12	(1,187)	94%
62210-109	T-Hangar 3109 Airpark	13,472.00	\$15,389.68	(1,918)	88%
62210-111	T-Hangar 3111 Airpark	14,079.00	\$15,766.24	(1,687)	89%
62220-035	Corporate T-Hangar 3035 Airpark	22,809.16	\$24,320.64	(1,511)	94%
62230-005	T-Hangar Storage 3005 Airpark	3,600.00	\$3,600.00	0	100%
62230-009	T-Hangar Storage 3009 Airpark	1,200.00	\$1,200.00	0	100%
62230-011	T-Hangar Storage 3011 Airpark	2,904.00	\$1,264.00	1,640	230%
62230-019	T-Hangar Storage 3019 Airpark	632.00	\$632.00	0	100%
62230-023	T-Hangar Storage 3023 Airpark	600.00	\$600.00	0	100%
62230-027	T-Hangar Storage 3027 Airpark	1,671.00	\$1,184.00	487	141%
62230-031	T-Hangar Storage 3031 Airpark	1,041.00	\$1,184.00	(143)	88%
62230-035	T-Hangar Storage 3035 Airpark	1,216.00	\$1,216.00	0	100%
62230-039	T-Hangar Storage 3039 Airpark	6,442.00	\$3,600.00	2,842	179%
62230-107	T-Hangar Storage 3107 Airpark	1,137.46	\$1,200.00	(63)	95%
62230-109	T-Hangar Storage 3109 Airpark	455.00	\$520.00	(65)	88%
62230-111	T-Hangar Storage 31111 Airpark	1,184.00	\$1,184.00	0	100%
62240-001	Corporate Hangars 3001 Airpark	26,814.00	\$27,256.08	(442)	98%
62240-029	Corporate Hangars 3029 Airpark	33,804.00	\$30,052.48	3,752	112%
62240-105	Corporate Hangars 3105 Airpark	32,009.00	\$35,699.12	(3,690)	90%
62240-115	Corporate Hangars 3115 Airpark	1,299.00	\$0.00	1,299	
62240-117	Corporate Hangars 3117 Liberator	6,100.00	\$0.00	6,100	
62240-118	Corporate Hangar 3043 Airpark	29,856.00	\$34,839.60	(4,984)	86%

**Santa Maria Public Airport District**

**Budget Report**

**For Revenues Only Transactions Posted through February 29, 2016**

<b>Account Number</b>	<b>Account Description</b>	<b>Actual Revenues for Eight Month</b>	<b>Budgeted Revenue for Eight Months</b>	<b>Over/(Under Budget)</b>	<b>% of Budget</b>
63310-100	Owner Build Hangars Small	4,284.72	\$4,284.72	0	100%
63310-101	Owner Build Hangars	6,807.68	\$7,426.56	(619)	92%
64410-176	Main Hangar - All Counties Delivery	1,150.00	\$4,596.16	(3,446)	25%
64410-177	Main Hangar - Artcraft Paints	26,432.00	\$26,431.92	0	100%
64410-178	Main Hangar - Tricor Calif	1,496.00	\$1,494.16	2	100%
64410-180	Main Hangar - Mike Lewis	2,194.20	\$2,168.16	26	101%
64410-183	Main Hangar - S B Cellular	16,511.21	\$16,571.76	(61)	100%
64410-184	Main Hangar - Ravatt, Albrecht & Assoc.	9,910.00	\$9,906.88	3	100%
64410-185	Main Hangar - Art Craft	28,688.00	\$28,689.36	(1)	100%
64420-105	Corporate Hangar FBO 3105 Airpark	5,096.00	\$0.00	5,096	
64420-115	Corporate Hangar FBO 3115 Airpark		\$5,042.67	(5,043)	0%
64420-117	Corp Hangar 3117 Liberator & 3115 Airpark	5,768.00	\$28,299.60	(22,532)	20%
64420-119	Corporate Hangar FBO 3119 Liberator	5,141.00	\$5,145.60	(5)	100%
64420-121	Corporate Hangar FBO 3121 Liberator	4,933.00	\$4,937.20	(4)	100%
64420-123	Corporate Hangar FBO 3123 Liberator	1,402.00	\$2,809.68	(1,408)	50%
64420-125	Corporate Hangar FBO 3125 Liberator	32,226.00	\$32,238.00	(12)	100%
64420-409	Corporate Hangar FBO 3409 Corsair	41,872.00	\$41,872.00	0	100%
64420-410	US Forest - Land Use Revenue	3,662.88	\$26,666.64	(23,004)	14%
64420-438	CALSTAR	7,363.00	\$7,365.20	(2)	100%
64420-439	Corporate Hangar FBO - CC Jet Center	31,720.00	\$31,720.00	0	100%
64420-440	Corporate Hangar FBO 3950 Mitchell	12,044.00	\$11,185.28	859	108%
64420-441	Corporate Hangar FBO 3948 Mitchell	3,958.00	\$3,962.72	(5)	100%
64420-442	Corporate Hangar FBO 3944 Mitchell	10,921.00	\$10,930.08	(9)	100%
64420-443	Corporate Hangar FBO 3940 Mitchell	23,520.00	\$23,517.04	3	100%
64420-444	Corporate Hangar FBO Arctic Air	28,524.00	\$28,777.04	(253)	99%
64420-445	Self Fuel	875.00	\$1,505.76	(631)	58%
64420-447	CPA Hangar	18,636.00	\$18,644.40	(8)	100%
64420-448	MOF 3015/3025 Airpark Drive	1,672.00	\$3,360.00	(1,688)	50%
64420-449	Corporate Hangar FBO CC Jet Center	2,633.92	\$2,346.80	287	112%
64420-450	CCJC (GA Terminal Building)	7,080.00	\$7,080.00	0	100%
64459-203	Utility Reimbursement - Main Hangar	19,663.42	\$14,400.00	5,263	137%
65510-251	Terminal - TSA Lease	62,466.48	\$62,466.48	0	100%
65510-252	Terminal - Restaurant	21,142.31	\$19,271.92	1,870	110%
65510-254	Terminal - Skywest United	19,784.00	\$19,784.00	0	100%
65510-255	Terminal - Allegiant Air, Inc.	1,472.00	\$1,472.00	0	100%
65510-256	Terminal - Central Coast Shuttle	15,354.21	\$15,363.76	(10)	100%
65510-257	PFC - Revenue	108,005.18	\$120,094.24	(12,089)	90%
65510-258	Terminal - Advertising		\$180.00	(180)	0%
65510-261	Terminal - Phone Board	157.50	\$0.00	158	
65510-262	ARINC	1,088.74	\$1,060.88	28	103%
65520-265	Terminal Concessions - Avis	57,578.55	\$60,547.60	(2,969)	95%
65520-266	Terminal Concessions - Budget	13,968.54	\$14,147.36	(179)	99%
65520-267	Terminal Concessions - Hertz	42,963.49	\$49,319.84	(6,356)	87%
65520-268	Terminal Concessions - Enterprise	28,471.92	\$35,087.84	(6,616)	81%
65520-274	Terminal Phones & Vending Machines	1,367.75	\$1,476.80	(109)	93%

**Santa Maria Public Airport District**

**Budget Report**

**For Revenues Only Transactions Posted through February 29, 2016**

<b>Account Number</b>	<b>Account Description</b>	<b>Actual Revenues for Eight Month</b>	<b>Budgeted Revenue for Eight Months</b>	<b>Over/(Under Budget)</b>	<b>% of Budget</b>
65530-217	Adminstrative Board Room	340.00	\$746.64	(407)	46%
65530-307	Other Building - Avis Service Center	6,304.00	\$6,608.00	(304)	95%
65559-249	Utility Reimbursements - Terminal	1,375.62	\$1,639.68	(264)	84%
65559-336	TSA Reimbursement	15,990.00	\$34,000.00	(18,010)	47%
66120-080	Vehicle Training Area/Special Events	5,500.00	\$0.00	5,500	
66120-083	Santa Maria Karting	24,392.00	\$24,392.00	0	100%
66610-361	Farm Land - Castellanos	82,064.00	\$82,257.92	(194)	100%
66610-362	Grazing Land - Castellanos	1,562.08	\$1,562.08	0	100%
66610-363	Farm Land - McGray & Jokela	863.00	\$860.80	2	100%
66610-364	Master Lease - Mahoney Brothers	14,954.00	\$14,976.00	(22)	100%
66610-365	Farm Land - Gresser	326,501.48	\$323,773.36	2,728	101%
66610-366	Grazing Land - Verlarda	2,148.72	\$2,148.64	0	100%
66620-201	Airport Business Park	85,800.00	\$85,800.00	0	100%
66620-300	9 Hole Golf Course	21,616.00	\$64,141.36	(42,525)	34%
66620-320	Pioneer Park		\$1,288.64	(1,289)	0%
66620-455	Commercial Land - Hotel	116,817.02	\$101,147.52	15,670	115%
66630-381	Village Mobile Home Park	259,107.12	\$269,265.36	(10,158)	96%
66640-100	Land Use	6,362.73	\$0.00	6,363	
67910-900	Miscellaneous Income - Operating	0.02	\$0.00	0	
67910-911	Misc Income - Forfeits - Waiting Lists	(420.00)	\$0.00	(420)	
67910-921	Misc Income - Late Charges	10,778.89	\$4,666.64	6,112	231%
67910-924	Misc Income - Copy Charges	2.08	\$0.00	2	
67910-931	Misc Income - Rebates - PG&E		\$4,000.00	(4,000)	0%
67910-951	Misc Income - MOF - Souvenirs Sales	5,102.27	\$5,333.36	(231)	96%
69010-951	Interst Income	1,020.46	\$15,690.00	(14,670)	7%
69110-931	AIP - 33 Reimbursement		\$80,000.00	(80,000)	0%
69110-932	AIP - 34 Reimbursement		\$300,991.33	(300,991)	0%
69310-965	Tax Revenues	774,760.79	\$894,953.36	(120,193)	87%
69510-980	Dividends - Principal Financial Group	119.70		120	
	<b>Totals</b>	<b>2,972,962.94</b>	<b>3,646,952.96</b>	<b>(673,990)</b>	<b>82%</b>

**Santa Maria Public Airport District**

**Budget Report**

**For Expense Only Transactions Posted Year to Date**

<b>Account Number</b>	<b>Account Description</b>	<b>Actual Expenses Year to Date</b>	<b>Budgeted Expenses for Twelve Months</b>	<b>Over/(Under Budget)</b>	<b>% of Budget</b>
71110-100	Electricity - Landing Area	10,227	14,869	( 4,642 )	69%
71110-455	Electricity - Hotel Ramp	655	2,309	( 1,654 )	28%
71120-150	ARFF Services	301,040	562,430	( 261,391 )	54%
71220-100	Signs	595	1,400	( 805 )	43%
71310-100	Lighting & Nav Aid Maintenance	4,224	6,125	( 1,901 )	69%
71323-100	Runway Generator Maintenance	609	2,250	( 1,641 )	27%
71330-100	Pavement - Runways & Taxiways		8,200	( 8,200 )	0%
71331-100	Pavement - Ramps & Tiedowns	800	11,600	( 10,800 )	7%
71345-100	Weed Abatement	1,362	24,800	( 23,438 )	5%
71350-100	Fencing & Gates	212	4,300	( 4,088 )	5%
72110-200	Electricity - Hangars	15,574	28,306	( 12,733 )	55%
72130-200	Water - Hangars	6,156	7,526	( 1,370 )	82%
72140-200	Trash - Hangars	2,398	5,027	( 2,629 )	48%
72150-200	Emergency Phones - Hangars	2,330	2,071	259	113%
72260-200	Landscaping Hangar Area	3,012	6,024	( 3,012 )	50%
72290-200	Miscellaneous Hangar Supplies	273	700	( 426 )	39%
72300-029	Building Maintenance - Hangars	564		564	
72300-200	Building Maintenance - Hangar Area	2,780	9,900	( 7,120 )	28%
72310-200	Lighting Maintenance - Hangars	2,422	4,500	( 2,078 )	54%
72311-200	Janitorial Sv Hangar Area	9,521	12,954	( 3,433 )	73%
72328-200	Fire Extinguisher Service - Hangar		1,500	( 1,500 )	0%
72331-200	Pavement - Ramp - Hangars		11,250	( 11,250 )	0%
72350-200	Fencing & Gates	465	3,050	( 2,585 )	15%
72445-200	Fire Alarm Service - Hangars	1,453	2,260	( 807 )	64%
72480-200	Waste Oil Removal - Hangars	200	500	( 300 )	40%
73700-721	Owner Build - Water	388	582	( 193 )	67%
73700-722	Owner Build - Electricity	134	365	( 232 )	37%
73700-723	Owner Build - Restroom Janitorial	1,447	1,869	( 422 )	77%
73700-724	Owner Build - Maintenance		1,500	( 1,500 )	0%
74110-203	Electricity - Main Hangar	19,520	29,404	( 9,884 )	66%
74110-204	Utilities - 3940 Mitchell Rd.	2,058	1,490	568	138%
74120-203	Gas- Main Hangar	203	444	( 240 )	46%
74130-125	Water - Paint Hangar	2,548	855	1,692	298%
74130-203	Water - Main Hangar	225	927	( 701 )	24%
74140-400	Trash - Main Hangar & FBO's	839	4,468	( 3,628 )	19%
74150-125	Emergency Phone Lines - Paint Hangar	1,568	2,762	( 1,194 )	57%
74150-203	Emergency Phone Lines - Main Hangar	1,214	2,246	( 1,032 )	54%
74260-400	Landscaping - FBO	486	2,172	( 1,686 )	22%
74290-400	Miscellaneous Supplies		500	( 500 )	0%
74300-400	Building Maintenance - FBO Hangar Area	5,561	10,350	( 4,789 )	54%
74311-203	Janitorial Sv Main Hangar & FBO's	1,500	1,869	( 369 )	80%
74311-212	Customs - Gas	352		352	
74311-218	Electricity - Customs	1,589		1,589	
74315-400	Fire Sprinkler Maintenance	65	2,500	( 2,435 )	3%
74331-400	Pavement - Ramps & Tiedowns		3,500	( 3,500 )	0%
74340-400	Drainage Maintenance	486	1,500	( 1,014 )	32%
74350-400	Fencing & Gates	1,462	2,800	( 1,338 )	52%
74445-125	Fire Alarm Service - Paint Hangar	210	420	( 210 )	50%
74445-203	Fire Alarm Service - Main Hangar	315	420	( 105 )	75%
75110-249	Electricity - Terminal	65,054	96,244	( 31,191 )	68%
75110-335	Electricity - General Aviation Terminal	440		440	
75120-249	Gas - Terminal	1,981	2,393	( 411 )	83%
75130-249	Water - Terminal	7,322	20,555	( 13,234 )	36%



**Santa Maria Public Airport District**

**Budget Report**

**For Expense Only Transactions Posted Year to Date**

<b>Account Number</b>	<b>Account Description</b>	<b>Actual Expenses Year to Date</b>	<b>Budgeted Expenses for Twelve Months</b>	<b>Over/(Under Budget)</b>	<b>% of Budget</b>
75140-250	Trash - Terminal Area	2,321	3,618	( 1,297 )	64%
75150-249	Emergency Phone Lines - Terminal	4,518	6,072	( 1,554 )	74%
75150-250	Pay Phone Service - Terminal	2,279	2,735	( 456 )	83%
75150-300	Audio & Video Monthly Charges	1,185	2,278	( 1,093 )	52%
75220-250	Signs	919	3,500	( 2,581 )	26%
75255-250	Janitorial Sv Terminal Area	67,818	88,984	( 21,165 )	76%
75260-250	Landscaping - Terminal	13,224	26,448	( 13,224 )	50%
75300-249	Building Maintenance - Terminal	14,628	29,100	( 14,472 )	50%
75300-339	Building Maintenance - Fire Station	2,887	6,730	( 3,843 )	43%
75310-240	Lighting Maint - Streets	419	500	( 81 )	84%
75310-249	Lighting Maintenance - Terminal	3,588	3,500	88	103%
75310-339	Lighting Maintenance - Fire Station		300	( 300 )	0%
75323-249	Emergency Generator Maint - Terminal	1,107	1,500	( 393 )	74%
75323-339	Emergency Generator Maint - Fire Station	330	2,000	( 1,670 )	16%
75333-250	Pavement - Roads - Terminal Area	5,381	12,000	( 6,619 )	45%
75350-250	Fencing & Gates - Terminal	258	2,250	( 1,992 )	11%
75465-249	Automatic Door Maintenance Service - Terminal	767	4,500	( 3,733 )	17%
75475-249	Interior Plant Service - Terminal	2,475	3,300	( 825 )	75%
75700-740	Terminal Accessories		6,360	( 6,360 )	0%
75700-761	Firefighting Equipment		11,750	( 11,750 )	0%
76110-300	Electric - Street Lights	1,202	2,356	( 1,154 )	51%
76110-310	Electric - Retention Dam Pumps	1,226	2,356	( 1,130 )	52%
76220-250	Signs	49	1,000	( 951 )	5%
76140-300	Recycled Water		2,250	( 2,250 )	0%
76260-300	Landscaping - Revenue Generating Land	4,332	8,664	( 4,332 )	50%
76290-300	Miscellaneous Supplies		1,000	( 1,000 )	0%
76310-300	Street Light Maintenance		3,000	( 3,000 )	0%
76340-300	Drainage Maintenance	379	6,000	( 5,621 )	6%
76345-300	Brush Eradication - Lands		2,000	( 2,000 )	0%
76350-300	Fencing & Gates		2,500	( 2,500 )	0%
76360-300	Storm water Retention Facilities	2,037	3,400	( 1,363 )	60%
76700-750	MHP - Salaries	41,225	84,646	( 43,421 )	49%
76700-752	MHP - Maintenance	9,865	44,255	( 34,390 )	22%
76700-753	MHP - Liability Insurance	5,783	6,545	( 762 )	88%
76700-754	MHP - Utilities	76,549	169,920	( 93,371 )	45%
76700-755	MHP - Property Management	14,429	28,200	( 13,771 )	51%
76700-756	MHP - Misc.	0		-	
76700-757	MHP - General and Admin. Expense	10,026	17,140	( 7,114 )	58%
87010-451	General Manager	98,398	146,970	( 48,572 )	67%
87010-452	Manager of Operations and Maintenance	58,239	85,079	( 26,840 )	68%
87010-453	Manager of Finance and Administration	58,296	85,079	( 26,783 )	69%
87010-454	Operations Officer	29,567	43,549	( 13,982 )	68%
87010-455	Administrative Assistance	14,771	38,092	( 23,321 )	39%
87010-456	Maintenance Foreman	43,844	64,296	( 20,452 )	68%
87010-457	Maintenance Workers III	40,943	60,119	( 19,176 )	68%
87010-458	Maintenance Worker I	77,116	112,513	( 35,397 )	69%
87010-460	Accounting Clerk	43,911	78,125	( 34,214 )	56%
87010-461	Administrative Secretary	56,478	84,886	( 28,408 )	67%
87010-475	Secretary/Receptionist	300		300	
87020-473	Longevity Pay	6,492	10,958	( 4,467 )	59%
87020-474	On Call Pay		8,000	( 8,000 )	0%
87030-481	Medicare Tax	7,465	11,856	( 4,391 )	63%
87030-482	Medical Insurance	152,565	215,967	( 63,402 )	71%
87030-483	Dental Insurance	10,903	11,216	( 314 )	97%

**Santa Maria Public Airport District**

**Budget Report**

**For Expense Only Transactions Posted Year to Date**

<b>Account Number</b>	<b>Account Description</b>	<b>Actual Expenses Year to Date</b>	<b>Budgeted Expenses for Twelve Months</b>	<b>Over/(Under Budget)</b>	<b>% of Budget</b>
87030-484	Auto Allowance	4,108	6,000	( 1,892 )	68%
87030-485	Life Insurance	3,132	3,520	( 388 )	89%
87030-486	Disability Insurance	5,718	6,537	( 819 )	87%
87030-487	PERS Retirement	108,082	149,734	( 41,653 )	72%
87030-488	Worker's Compensation	17,770	16,443	1,327	108%
87030-489	Flex Plan Administration	1,875	2,266	( 390 )	83%
87110-150	Electricity - Shop	2,146	2,170	( 24 )	99%
87110-217	Electricity - Administration Building	10,973	15,122	( 4,149 )	73%
87120-150	Gas - Shop	143	255	( 112 )	56%
87120-217	Gas - Administration Building	898	2,459	( 1,561 )	37%
87130-150	Water - Shop	1,137	892	245	127%
87130-217	Water - Administrative Building	541	806	( 265 )	67%
87130-500	Water - Landscaping	12,184	29,533	( 17,349 )	41%
87140-150	Trash -Shop	387	1,886	( 1,499 )	21%
87140-500	Trash - Paper Recycling	308	528	( 220 )	58%
87160-501	Cellular Phone	8,483	11,800	( 3,317 )	72%
87160-502	Security Phone Lines	507	1,015	( 508 )	50%
87160-504	Administration Office - Monthly Service	3,984	6,533	( 2,549 )	61%
87160-505	Administration Office - AT&T Toll Calls	1,487	3,063	( 1,576 )	49%
87160-507	Administration Office - Fax Line	488	867	( 379 )	56%
87160-508	Aircraft Rescue & Firefighting	367	619	( 252 )	59%
87160-509	Tower & Fire Station	1,025	1,044	( 19 )	98%
87160-510	Shop Phone	1,548	2,610	( 1,061 )	59%
87160-511	Answering Service	2,265	2,820	( 555 )	80%
87210-500	Security Supplies	3,500	4,400	( 900 )	80%
87230-500	Janitorial Supplies	6,569	13,486	( 6,917 )	49%
87240-500	Small Tools	3,527	5,250	( 1,723 )	67%
87260-150	Shop Supplies	5,843	4,050	1,793	144%
87270-531	Fuel Expense - Gas/Oil	10,440	13,875	( 3,435 )	75%
87270-532	Fuel Expense - Diesel Fuel/Oil	3,836	13,321	( 9,485 )	29%
87275-500	Solvent	487	800	( 313 )	61%
87280-546	First Aid	519	653	( 133 )	80%
87280-547	Safety Equipment	3,428	3,380	48	101%
87280-548	Training Supplies		600	( 600 )	0%
87286-500	Uniform Service	5,029	7,600	( 2,570 )	66%
87290-500	Sundries	2,405	4,910	( 2,505 )	49%
87300-150	Building Maintenance - Shop	2,376	3,950	( 1,574 )	60%
87300-217	Building Maintenance - Administrative Building	6,240	9,170	( 2,930 )	68%
87300-221	Clean HVAC Terminal and Admin Bldg.		3,000	( 3,000 )	0%
87321-150	Equipment Maintenance - Shop	296	750	( 454 )	39%
87321-217	Equipment Maintenance - Administration	200		200	
87322-500	Radio Maintenance		1,000	( 1,000 )	0%
87324-521	Office Equipment - Copy Machine	4,109	6,545	( 2,436 )	63%
87324-523	Office Equipment - Postage Machine	948	1,561	( 613 )	61%
87328-500	Fire Extinguisher Service		1,400	( 1,400 )	0%
87360-536	Automotive Maintenance - Mechanical	4,484	8,000	( 3,516 )	56%
87360-537	Automotive Maintenance - Tires	1,244	4,000	( 2,756 )	31%
87370-541	Heavy Equipment - Mechanical	12,169	11,500	669	106%
87370-542	Heavy Equipment - Tires	97	2,500	( 2,403 )	4%
87370-543	ARFF Vehicle Maintenance	2,293	6,000	( 3,707 )	38%
87380-554	Fuel System - Fire Alarm Service	210	420	( 210 )	50%
87400-500	Directors Fees	8,400	21,000	( 12,600 )	40%
87412-500	Payroll Processing Fees	3,177	3,892	( 715 )	82%
87414-500	Annual Audit	12,505	25,000	( 12,495 )	50%

**Santa Maria Public Airport District**

**Budget Report**

**For Expense Only Transactions Posted Year to Date**

<b>Account Number</b>	<b>Account Description</b>	<b>Actual Expenses Year to Date</b>	<b>Budgeted Expenses for Twelve Months</b>	<b>Over/(Under Budget)</b>	<b>% of Budget</b>
87420-500	Legal Counsel Services	60,799	86,108	( 25,309 )	71%
87430-500	Engineering Services		25,000	( 25,000 )	0%
87440-500	Security Services	194,820	337,107	( 142,287 )	58%
87442-500	Security Services Contingencies	700		700	
87443-500	Security Systems Maint & Repair		14,020	( 14,020 )	0%
87450-500	Janitorial Service - All Locations	7,710	10,433	( 2,723 )	74%
87470-500	Landscaping Services	1,962	3,924	( 1,962 )	50%
87472-500	Landscaping Contingencies	578	20,000	( 19,422 )	3%
87475-500	Internet/Web Page Maintenance	10,318	19,940	( 9,622 )	52%
87520-566	Freight & Common Carrier	237	1,191	( 954 )	20%
87520-567	Postage	1,247	2,168	( 921 )	58%
87520-568	Printing & Stationery	407	1,643	( 1,235 )	25%
87520-570	Misc. Office Supplies	6,817	14,961	( 8,144 )	46%
87520-572	Books & Publications	485	500	( 15 )	97%
87530-581	Computer Supplies	3,726	11,800	( 8,074 )	32%
87530-583	Computer Support Services	47,576	51,790	( 4,214 )	92%
87540-600	Dues and Memberships	3,343	4,822	( 1,480 )	69%
87540-601	Dues -AAAE	3,600	4,050	( 450 )	89%
87540-603	Dues - SWAAAE	255	510	( 255 )	50%
87540-605	Dues - Chamber of Commerce	1,020	1,000	20	102%
87540-606	Dues - National Notary Association	537	150	387	358%
87540-607	Dues - CA Special Districts Association	5,959	5,817	142	102%
87540-608	Dues - AAAE ARDF CA Airport Storm	4,950	4,950	-	100%
87540-610	Costco Membership	165	165	-	100%
87540-618	Santa Maria Times	277	150	127	185%
87540-625	Santa Barbara County Special Districts Assn	120		120	
87540-628	Pro-rata Share of LAFCO Budget	3,375	4,035	( 660 )	84%
87600-596	Advertising - Legal		1,758	( 1,758 )	0%
87600-599	Advertising - Airport Advertising	82,701	100,500	( 17,799 )	82%
87610-100	Depreciation - Landing Area	714,452	1,342,384	( 627,932 )	53%
87610-200	Depreciation - Hangar Area	74,575	143,004	( 68,429 )	52%
87610-250	Depreciation - Terminal Area	288,925	564,705	( 275,780 )	51%
87610-300	Depreciation - Revenue Generating Land	124,302	240,116	( 115,814 )	52%
87610-400	Depreciation - Main Hangar & FBO	41,142	89,196	( 48,054 )	46%
87610-500	Depreciation - Administration	18,361	31,932	( 13,571 )	58%
87615-500	Bad Debt Expense	6	1,000	( 994 )	1%
87620-692	Emergency Exercises		500	( 500 )	0%
87630-591	Insurance - Airport Liability	12,500	30,000	( 17,500 )	42%
87630-592	Insurance - Auto, Fire, Property	31,632	62,265	( 30,632 )	51%
87630-595	Insurance - Liability	10,627	21,254	( 10,627 )	50%
87650-643	Permits	3,687	5,024	( 1,337 )	73%
87650-646	Storm Water Permits		1,128	( 1,128 )	0%
87660-500	Education	2,905	8,000	( 5,095 )	36%
87670-500	Business Travel & Entertainment	30,466	50,350	( 19,883 )	61%
87679-500	Employee Recognition	1,029	3,500	( 2,471 )	29%
87680-690	Airline Service Enhancement	387,922	387,922	-	100%
87700-791	Fire Fighting Training Live Burn		26,500	( 26,500 )	0%
88680-681	SM City Chamber EDA	30,000	30,000	-	100%
88680-685	Museum of Flight	15,000	15,000	-	100%
88680-691	Planning & Marketing		25,000	( 25,000 )	0%
88680-692	Consulting Services - Marketing Aviation Related	27,138	64,410	( 37,272 )	42%
88680-693	Consulting Services - Contingencies	44,849	98,050	( 53,202 )	46%
	<b>Totals</b>	<b>4,071,424</b>	<b>7,005,615</b>	<b>( 2,934,191 )</b>	<b>58%</b>