



SANTA MARIA

PUBLIC AIRPORT DISTRICT

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Website: [www.fly2smx.com](http://www.fly2smx.com)

SANTA MARIA PUBLIC AIRPORT DISTRICT

BOARD OF DIRECTORS

Thursday  
January 10, 2013

Administration Bldg.  
Airport Boardroom  
7:00 P.M.

REGULAR MEETING  
A G E N D A

*This agenda is prepared and posted pursuant to the requirements of the California Government Code Section 54954.2. By listing a topic on this agenda, the Santa Maria Public Airport District has expressed its intent to discuss and act on each item. The Santa Maria Public Airport District welcomes orderly participation at its meetings from all members of the public. This includes assistance under the Americans with Disabilities Act to provide an equally effective opportunity for individuals with a disability to participate in and benefit from District activities. To request assistance with disability accommodation, please call (805) 922-1726. Notification at least 48 hours prior to the meeting would enable the Santa Maria Public Airport District to make reasonable arrangements to ensure accessibility to this meeting.*

CALL TO ORDER

PLEDGE OF ALLEGIANCE

ROLL CALL: Adams, Lahr, Baskett, Engel, Damiano

1. APPOINTMENT OF MEMBERS TO COMMITTEES AND ASSIGNMENT TO LIAISON POSITIONS.
2. MINUTES OF THE REGULAR MEETING HELD DECEMBER 13, 2012.
3. GENERAL MANAGER'S REPORT.
4. MANAGER OF FINANCE & ADMINISTRATION REPORT.
  - a) Demand Register
  - b) Budget Report
5. DISTRICT COUNSEL'S REPORT. (Ray Biering and/or Joshua George)

6. **PUBLIC SESSION:** Statements from the floor will be heard during public session. Request to Speak forms are provided for those wishing to address the board. After completing the form, please give it to the Clerk. Requests requiring board action will be referred to staff and brought on the next appropriate agenda. Members of the public are cordially invited to speak on agenda items as they occur. Staff reports covering agenda items are available for review in the offices of the General Manager on the Tuesday prior to each meeting. The Board will establish time limit for receipt of testimony. The board reserves the right to establish further time limits for receipt of testimony.
7. **CLOSED SESSION.** The Board will hold a Closed Session to discuss the following item:
  - a.) Pursuant to California Government Code Section 54956.9 conference with legal counsel –pending litigation: one case- Santa Maria Public Airport District v. Art Craft Paint, Inc.
8. **ART CRAFT PAINT BUSINESS PROPOSAL - DISCUSSION AND DIRECTION TO STAFF**
9. **DIRECTORS' COMMENTS**
10. **ADJOURNMENT**



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# Agenda Item

1

1-10-13

## 2013 SMPAD BOARD OF DIRECTORS COMMITTEE AND LIAISON APPOINTMENTS

AVIATION SUPPORT & PLANNING (Standing or Ad Hoc)

ADMINISTRATION & FINANCIAL (Standing or Ad Hoc)

MARKETING & PROMOTIONS (Standing or Ad Hoc)

CITY & COUNTY LIAISON

STATE & FEDERAL LIAISON

VANDENBERG LIAISON

GOLF COURSE COMMITTEE  
(Ad Hoc)

MINUTES OF THE REGULAR BOARD  
MEETING OF THE BOARD OF DIRECTORS  
OF THE SANTA MARIA PUBLIC AIRPORT  
DISTRICT HELD DECEMBER 13, 2012

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The Board of Directors of the Santa Maria Public Airport District held a Regular Meeting at the regular place at 7:00 p.m. Present were Directors Engel, Lahr, Damiano, Adams, Baskett, General Manager Hastert, Manager of Finance and Administration Reade, District Counsel Biering, and Secretary Freitas.

1. ORGANIZATIONAL MEETING OF THE BOARD OF DIRECTORS – ELECTION OF OFFICERS PURSUANT TO ARTICLE 1, SECTION 5 OF THE OFFICIAL ADMINISTRATIVE CODE OF THE DISTRICT.

President Engel called the meeting to order and introduced Agenda Item 1. He proceeded with a Motion for the following slate nomination:

Director Damiano for President; Director Adams for Vice-President; Director Lahr for Secretary; and Director Engel for Vice-Secretary. Director Baskett would hold the position of Director.

There were no other nominations.

Director Lahr Seconded and the Motion was carried unanimously.

President Engel turned the meeting over to newly elected President Damiano.

President Damiano thanked his fellow Directors.

2. MINUTES OF THE REGULAR MEETING HELD NOVEMBER 29, 2012.

Director Lahr made a Motion to approve the Regular Meeting Minutes held November 29, 2012. Director Adams Seconded and it was carried unanimously.

3. GENERAL MANAGER'S REPORT. General Manager Hastert reminded the Board and airport tenants about the Open House to be held in the Boardroom on December 20<sup>th</sup> between 4:30 p.m. and 6:30 p.m. He provided dates, times, and location for upcoming scheduled meetings. He commented briefly on a draft proposal submitted by Windset Farms, which he is still reviewing. However, the Windset proposal is a draft, and he did not have any information at this time to give to the Board. He summarized a meeting with the 99's Chapter to discuss the proposed memorial honoring the military serving the Santa Maria Valley.

Director Baskett opened a brief discussion regarding the disposition of the existing fire rescue vehicles.

General Manager Hastert explained how one vehicle would be used as a back up and the other could be donated to a museum.

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4. MANAGER OF FINANCE & ADMINISTRATION REPORT.

The General Manager presented the Demand Register to the Board to review and approve.

a) Demand Register. The Demand Register, covering warrants 058087 through 058143 in the amount of \$138,837.30 was recommended for approval as presented.

Director Engel made a Motion to accept the Demand Register as presented authorizing the Secretary to execute same. Director Damiano Seconded and the Motion was carried unanimously.

b) Budget Deviation. The General Manager presented Budget Deviation No. 2 for the 2012-2013 Budget, representing an increase of \$24,000.00 explaining the reason by reviewing each of the three items listed for approval.

Director Engel made a Motion to approve Budget Deviation No. 2 for the 2012-2013 Budget for an increase of \$24,000.00. Director Adams Seconded and the Motion was approved unanimously.

5. DISTRICT COUNSEL'S REPORT. District Counsel Biering had nothing to report.

6. PUBLIC SESSION: Statements from the floor will be heard during public session. Request to Speak forms are provided for those wishing to address the board. After completing the form, please give it to the Clerk. Requests requiring board action will be referred to staff and brought on the next appropriate agenda. Members of the public are cordially invited to speak on agenda items as they occur. Staff reports covering agenda items are available for review in the offices of the General Manager on the Tuesday prior to each meeting. The Board has established a five-minute time limit for receipt of testimony. The board reserves the right to establish time limits for receipt of testimony further time limits.

No one requested to speak.

7. The Consent Calendar is approved by ROLL CALL VOTE on one Motion. These items are read only on request of Board members.

The following items are presented for Board approval without discussion as a single agenda item in order to expedite the meeting. SHOULD ANYONE WISH TO DISCUSS OR DISAPPROVE ANY ITEM, it must be dropped from the blanket Motion of approval and be considered as a separate item.

It is the recommendation of staff that the Board receives, and file and/or approve the following leases and agreements or other routine items and authorize the President and Secretary to execute them:

- 1 (a) AUTHORIZATION FOR THE GENERAL MANAGER TO EXECUTE A  
2 NOTICE OF COMPLETION FOR THE 2012 STRIPING PROJECT.  
3  
4 (b) TENTH AMENDMENT OF LEASE BETWEEN THE DISTRICT AND CJJ  
5 FARMING.  
6  
7 (c) AUTHORIZATION FOR DIRECTOR BASKETT TO ATTEND A  
8 CALIFORNIA SPECIAL DISTRICT CONFERENCE HELD IN  
9 SACRAMENTO ON JANUARY 10, 2013 IN SACRAMENTO, CA.  
10  
11 (d) AUTHORIZATION FOR UP TO THREE INDIVIDUALS (STAFF OR  
12 BOARD MEMBERS) TO ATTEND AIR SERVICE DEVELOPMENT  
13 CONFERENCE HELD JANUARY 16-18, 2013 IN MESA, AZ.  
14  
15 (e) FIRST AMENDMENT OF SERVICE AGREEMENT BETWEEN THE  
16 DISTRICT AND TARTAGLIA ENGINEERING, INC. FOR ENGINEERING  
17 DESIGN AND PROJECT MANAGEMENT FOR THE FIRE STATION  
18 ACCESS IMPROVEMENTS AT THE SANTA MARIA PUBLIC AIRPORT  
19 DISTRICT.  
20  
21 (f) LANDLORD CONSENT TO BUILDING SUBLEASE AGREEMENT  
22 BETWEEN CESSNA PILOTS ASSOCIATION AND TARTAGLIA  
23 ENGINEERING AND THE DISTRICT.  
24  
25 (g) A REVOCABLE PERMIT AGREEMENT BETWEEN THE DISTRICT AND  
26 MIKE PENDER BEEKEEPING COMPANY.  
27

28 Director Lahr made a Motion to approve Consent Calendar Items 6(a) through  
29 6(g) as presented. Director Engel Seconded and the Motion was approved by a roll call  
30 vote of 5-0.  
31

32 8. PRESENTATION BY ARTCRAFT PAINT.  
33

34 Hilda Zacarias, thanked the Board for the opportunity to speak. She commented  
35 on her public service involvement. She was speaking as a representative for ArtCraft  
36 Paint. She read a letter from Ms. Arredondo, the owner of ArtCraft Paint, regarding the  
37 benefits of maintaining the ArtCraft Paint Shop on the airport. A copy of the letter would  
38 be provided to the Board after it was read. She thanked the Board for the opportunity to  
39 speak.  
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42

43 President Damiano thanked Ms. Zacarias. He called on the next person who had  
44 filled out the "Request to Speak" form, a Ms. Diana Perez.  
45

46 Ms. Perez stated she is a long time employee of Allan Hancock College, and has  
47 been asked to read her letter of support for Aircraft Paint, which she read.  
48

49 President Damiano thanked Ms. Perez. He called on the next person who had  
50 filled out the "Request to Speak" form, a Ms. Jolie Lucas.

1 Ms. Lucas stated she is a member of the California Pilots Association and the  
2 Friends of Oceano Airport. She spoke in support of ArtCraft Paint. She asked for the  
3 Board to please reconsider the eviction process. She agreed with the previous speakers  
4 who were encouraging the Board to work with ArtCraft on maintaining the paint shop.  
5 She noted how ArtCraft Paint has been a positive impact for the local economy,  
6 employment, and the community.  
7

8  
9 President Damiano thanked Ms. Lucas.

10 District Counsel Biering informed the Board there was no action to be taken.

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12  
13 9. AUTHORIZATION FOR THE SANTA MARIA PUBLIC AIRPORT BOARD OF  
14 DIRECTORS TO BE SIGNATORIES FOR CHECKS DRAWN FROM MISSION  
15 COMMUNITY BANK.

16  
17 General Manger Hastert explained the reason for the item.

18 Director Engel made a Motion authorizing all five (5) of the Board of Directors of  
19 the Santa Maria Public Airport, the General Manager, and the Manager of Finance and  
20 Administration to be signatories for checks drawn from Mission Community Bank.  
21  
22 Director Lahr Seconded and the Motion was carried unanimously.  
23

24 RECESS: At 7:23 p.m.

25  
26 Return to OPEN SESSION: At 7:42 p.m. the Board and staff reconvened to  
27 Open Session.

28  
29 10. CLOSED SESSION. At 7:42 p.m. the Board went into Closed Session to discuss  
30 the following item(s):

- 31  
32 a.) Pursuant to California Government Code Section 54956.9 conference with  
33 legal counsel –pending litigation: one case- Santa Maria Public Airport District  
34 v. Art Craft Paint, Inc.  
35

36 At 8:10 p.m., the Board and staff reconvened to Open Public Session.

37  
38 District Counsel Biering announced that under the California Government Code  
39 Section 54956.9 pending ligation, there had been a fair amount of discussion in Closed  
40 Session but there was no reportable action taken.  
41

42 11. DIRECTORS' COMMENTS.

43  
44 Director Adams welcomed Director Baskett. He congratulated President  
45 Damiano and looked forward to moving forward.

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47 Director Lahr welcomed Director Baskett. Director Lahr commented on his  
48 positive experiences being on the Board and congratulated President Damiano.  
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Director Engel wished everyone a Merry Christmas and Happy New Year. He was looking forward to attending the Airport Districts Open House on December 20th.

Director Baskett commented on the upcoming holidays and looked forward to the next meeting.

President Damiano thanked everyone and commented on the Museum of Flight Holiday party.

General Manager Hastert said there currently were no items that were time sensitive for a second meeting in December and recommended cancelling a second meeting.

Brief discussion was followed regarding holding a second meeting in December.

President Damiano on behalf of the Board agreed to cancel the second meeting in December and adjourn to the regularly scheduled first meeting in January.

12. ADJOURNMENT. Director Adams made a Motion to adjourn to a Regular Meeting to be held on January 10, 2013 at 7:00 p.m. at the regular meeting place. Director Lahr Seconded and the Motion was carried unanimously.

ORDER OF ADJOURNMENT

This Adjournment Regular Meeting of the Board of Directors of the Santa Maria Public Airport District is hereby adjourned at 8:15 p.m. on December 13, 2012.

\_\_\_\_\_  
Chuck Damiano, President

\_\_\_\_\_  
Don Lahr, Secretary



2012-2013

DEMAND REGISTER  
SANTA MARIA PUBLIC AIRPORT DISTRICT

Agenda Item  
4 (a)  
1-10-13

Full consideration has been received by the Santa Maria Public Airport District for each demand, numbers 058144 to 058212 on Mission Community Bank in the total amount of \$221,825.91.

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CHRIS HASTERT  
GENERAL MANAGER

The undersigned certifies that the attached register of audited demands of the Santa Maria Public Airport District for each demand, numbers 058144 to 058212 on Mission Community Bank in the total amount of \$221,825.91 has been approved as being in conformity with the budget approved by the Santa Maria Public Airport District and funds are available for their payment.

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VERONEKA READE  
MANAGER OF FINANCE AND ADMINISTRATION

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DATE

THE BOARD OF DIRECTORS OF THE SANTA MARIA PUBLIC AIRPORT DISTRICT APPROVED PAYMENT OF THE ATTACHED WARRANTS AT THE MEETING OF JANUARY 10, 2013.

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DON LAHR  
SECRETARY

## Santa Maria Public Airport District

### Demand Register

Check Number	Check Date	Vendor Name	Check Amount	Description
058144**	12/13/2012	Petty Cash Fund	\$277.88	Reimburse Petty Cash Fund
058145**	12/14/2012	Visa	\$10,858.86	Business Travel & Enter.
058146**	12/27/2012	Chuck Adams	\$100.00	Directors Fees
058147**	12/27/2012	Advantage Answering Plus	\$214.95	Answering Service
058148**	12/27/2012	AT&T	\$36.91	Long Distance Phone Service
058149**	12/27/2012	David E. Baskett	\$100.00	Directors Fees
058150**	12/27/2012	Bomar Security & Investigation	\$2,103.00	Security Service
058151**	12/27/2012	City of Santa Maria	\$15,394.12	Security Service
058152**	12/27/2012	City of Santa Maria-Util Div	\$5,783.54	Water Bills
058153**	12/27/2012	Charles Damiano	\$100.00	Directors Fees
058154**	12/27/2012	De Lage Landen	\$318.08	Lease/Maint. - Copier
058155**	12/27/2012	Carl Engel, Jr.	\$100.00	Directors Fees
058156**	12/27/2012	Federal Express	\$131.61	Freight & Common Carrier
058157**	12/27/2012	Hartford	\$765.06	Deferred Income
058158**	12/27/2012	J B Dewar, Inc	\$548.68	Fuel Expense - Gas/Diesel
058159**	12/27/2012	Don Lahr - Director	\$100.00	Directors Fees
058160**	12/27/2012	Newton Construction & Mgmt., Inc	\$68,399.00	Security Management Systems
058161**	12/27/2012	PERS - Medical	\$10,604.79	Medical Benefits
058162**	12/27/2012	PERS - Retirement	\$4,862.51	Retirement
058163**	12/27/2012	Principal Financial Group	\$2,264.96	Dental, Life & Disability
058164**	12/27/2012	Sprint (Nextel)	\$538.36	Cellular Phone
058165**	12/27/2012	Stanley Convergent Sec. Sol., Inc.	\$339.90	Fire Alarm Service
058166**	12/27/2012	Verizon	\$553.75	Telephone Expense
058167	1/8/2013	AECOM Inc.	\$3,254.51	Engineering Runway 30 ILS
058168	1/8/2013	Armstrong's Lock and Key	\$249.53	Buildg. Maint. - Fire Station
058169	1/8/2013	Arrowhead Mountain Spring Water	\$75.46	Water Delivery
058170**	1/8/2013	AT&T	\$361.60	Long Distance Phone Service
058171	1/8/2013	B&B Steel & Supply of SM	\$2,409.48	Buildg. Maint. - Hangars
058172	1/8/2013	Bartlett, Pringle & Wolf	\$150.50	Computer Support Service
058173	1/8/2013	BC Pump Sales & Service, Inc	\$119.19	Buildg. Maint. - Shop
058174**	1/8/2013	Beneficial Administration	\$189.11	Vision Service Plan
058175	1/8/2013	BMI PacWest	\$471.45	Buildg. Maint. - Terminal
058176	1/8/2013	Bomar Security & Investigation	\$5,202.49	Security Service
058177	1/8/2013	Brayton's Power Wash & Sweep	\$500.00	Street Sweeping
058178	1/8/2013	Capitol Door	\$353.82	Door Maint. - Terminal
058179	1/8/2013	Consolidated Electrical Distributors, Inc.	\$1,410.62	Lighting Maintenance
058180	1/8/2013	Clark Pest Control	\$224.00	Pest Maint. - Terminal
058181**	1/8/2013	The Gas Company	\$808.99	Utilities
058182	1/8/2013	Griffin Plumbing	\$595.75	Buildg. Maint. - Terminal
058183	1/8/2013	Hasler, Inc.	\$101.82	Maint. - Postage Meter
058184	1/8/2013	Hayward Lumber Company	\$32.63	Buildg. Maint. - Hangars
058185	1/8/2013	Ray Heath	\$3,575.20	Consulting Service
058186	1/8/2013	Home Depot	\$104.48	Building Maintenance

## Santa Maria Public Airport District

### Demand Register

Check Number	Check Date	Vendor Name	Check Amount	Description
058187	1/8/2013	J B Dewar, Inc	\$272.07	Fuel Expense - Gas/Diesel
058188	1/8/2013	Laguna County Sanitation District	\$1,360.19	Recycled Water
058189	1/8/2013	McMasters and Carr	\$294.10	Building Maint. - Terminal
058190	1/8/2013	Mead & Hunt, Inc.	\$22,284.07	Air Service Consulting
058191	1/8/2013	Mead & Hunt	\$595.00	Air Service Development Conf.
058192	1/8/2013	Miranda's Landscaping, Inc.	\$5,583.33	Landscaping Service
058193	1/8/2013	Mission Uniform Service	\$615.24	Uniform Service
058194	1/8/2013	Napa Auto Parts	\$143.24	Auto parts
058195	1/8/2013	Orchard Supply Hardware	\$426.28	Hardware & Supplies
058196	1/8/2013	Pacific Telemanagement Services	\$227.92	Pay Phone Service
058197	1/8/2013	Pat's Automotive	\$484.49	Auto Maint. - Mechanical
058198**	1/8/2013	Pacific Gas & Electric Company	\$13,647.47	Terminal/Admin./Main Hangar
058199	1/8/2013	Quinn Rental Services	\$22.23	Fencing & Gates
058200	1/8/2013	Special Dist. Risk Mgmt. Authority	\$25.00	Poster
058201	1/8/2013	ServiceMaster CBM	\$9,787.30	Janitorial Services
058202	1/8/2013	Signs of Success	\$101.74	signs
058203	1/8/2013	S Lombardi & Assoc., Inc.	\$5,048.00	Airport Advertising
058204	1/8/2013	Ultrex Business Solutions	\$67.29	Lease/Maint. - Copy Machine
058205	1/8/2013	United States Postal Service	\$300.00	Replenish Postage Meter
058206**	1/8/2013	Verizon	\$830.78	Telephone Expense
058207**	1/8/2013	Verizon Wireless	\$253.92	I-Pad Internet Service
058208	1/8/2013	VTC Enterprises	\$44.00	Trash - Paper Recycling
058209	1/8/2013	WageWorks	\$50.00	Medical Ins. - Admin. Fee
058210	1/8/2013	XM for Business	\$89.85	Radio Service - Terminal
058211	1/8/2013	City of Santa Maria	\$14,326.59	Security Service
058212	1/8/2013	Retail Services	\$259.22	Office Supplies & Sundries
<b>**Approved by One Board Member Total Checks Written</b>			<b><u>\$221,825.91</u></b>	

Santa Maria Public Airport District

Budget Report

Agenda Item

4 (b)

1-10-13

For Revenues Only Transactions Posted through October 31, 2012

Account Number	Account Description	Actual Revenues for Four Months	Budgeted Revenue for Four Months	Over/(Under) Budget	% of Budget
61100-052	Landing Fees - Ameriflight	2,603	2,638	( 35 )	99%
61100-053	Landing Fees - U S Forrest Service	327	11,667	( 11,339 )	3%
61100-054	Landing Fees - Federal Express - WestAir	1,445	1,899	( 454 )	76%
61100-055	Landing Fees - Allegiant Air	8,487	7,254	1,233	117%
61100-062	Landing Fees -United (Skywest)	11,558	12,074	( 516 )	96%
61100-065	Landing Fees - All Counties Delivery	817	798	19	102%
61100-069	Landing Fees - Charter Jets	1,616	974	641	166%
61110-052	Tiedowns - Ameriflight	384	384	-	100%
61110-054	Tiedowns - Federal Express - WestAir in	1,144	1,143	1	100%
61110-060	Transient Parking		1,063	( 1,063 )	0%
61130-093	Comm Veh Access - Federal Express	3,308	3,307	1	100%
61130-094	Comm Veh Access - UPS	1,248	1,248	( 0 )	100%
61130-096	Comm Veh Access -	168	168	( 0 )	100%
61140-152	Fuel Flowage Fees - SM Fuel		969	( 969 )	0%
61140-154	Fuel Flowage Fees - CCJC	14,498	19,380	( 4,882 )	75%
62210-005	T-Hangar 3005 Airpark (J)	12,900	12,873	27	100%
62210-009	T-Hangar 3009 Airpark (I)	7,452	8,280	( 828 )	90%
62210-011	T-Hangar 3011 Airpark (H)	7,960	7,961	( 1 )	100%
62210-019	T-Hangar 3019 Airpark (G)	7,164	7,961	( 797 )	90%
62210-023	T-Hangar 3023 Airpark (F)	8,394	8,280	114	101%
62210-027	T-Hangar 3027 Airpark (E)	7,854	8,168	( 314 )	96%
62210-031	T-Hangar 3031 Airpark (D)	8,160	8,168	( 8 )	100%
62210-039	T-Hangar 3039 Airpark	11,088	11,870	( 782 )	93%
62210-103	T-Hangar 3103 Airpark	14,068	13,286	782	106%
62210-107	T-Hangar 3107 Airpark (C)	9,688	9,697	( 9 )	100%
62210-109	T-Hangar 3109 Airpark (B)	7,380	7,483	( 103 )	99%
62210-111	T-Hangar 3111 Airpark (A)	7,488	7,667	( 179 )	98%
62220-035	Corporate T-Hangar 3035 Airpark (7)	11,824	11,826	( 2 )	100%
62230-005	T-Hangar Storage 3005 Airpark (J)	1,744	1,746	( 2 )	100%
62230-009	T-Hangar Storage 3009 Airpark (I)	1,412	588	824	240%
62230-011	T-Hangar Storage 3011 Airpark (H)	616	620	( 4 )	99%
62230-019	T-Hangar Storage 3019 Airpark (G)	308	310	( 2 )	99%
62230-023	T-Hangar Storage 3023 Airpark (F)	803	294	509	273%
62230-027	T-Hangar Storage 3027 Airpark (E)	780	571	209	137%
62230-031	T-Hangar Storage 3031 Airpark (D)	576	571	5	101%
62230-035	T-Hangar Storage 3035 Airpark (7)	592	592	0	100%
62230-039	T-Hangar Storage 3039 Airpark	2,536	1,746	790	145%
62230-107	T-Hangar Storage 3107 Airpark (C)	584	588	( 4 )	99%
62230-109	T-Hangar Storage 3109 Airpark (B)	252	253	( 1 )	100%
62230-111	T-Hangar Storage 31111 Airpark (A)	576	571	5	101%
62240-001	Corporate Hangars 3001 Airpark (K)	13,256	13,254	2	100%
62240-029	Corporate Hangars 3029 Airpark	13,691	14,613	( 923 )	94%
62240-105	Corporate Hangars 3105 Airpark	17,360	17,359	1	100%
62240-118	Corporate Hangar 3043 Airpark	16,940	16,941	( 1 )	100%
63310-100	Owner Build Hangars Small	1,971	1,971	-	100%
63310-101	Owner Build Hangars	3,416	3,416	-	100%
64410-176	Main Hangar - All Counties Delivery	2,236	2,236	0	100%

**Santa Maria Public Airport District**

**Budget Report**

**For Revenues Only Transactions Posted through October 31, 2012**

<b>Account Number</b>	<b>Account Description</b>	<b>Actual Revenues for Four Months</b>	<b>Budgeted Revenue for Four Months</b>	<b>Over/(Under) Budget</b>	<b>% of Budget</b>
64410-177	Main Hangar - Artcraft Paints		12,779	( 12,779 )	0%
64410-178	Main Hangar - Tricor Calif	728	726	2	100%
64410-180	Main Hangar - Mike Lewis	1,056	1,057	( 1 )	100%
64410-183	Main Hangar - S B Cellular	7,472	7,583	( 111 )	99%
64410-184	Main Hangar - Ravatrt, Albrecht & Assoc.	4,816	4,814	2	100%
64410-185	Main Hangar - Art Craft	31,776	13,872	17,904	229%
64420-115	Corporate Hangar FBO 3115 Airpark	2,452	2,501	( 49 )	98%
64420-117	FBO 3117 Lib & 3115 Airpark		10,924	( 10,924 )	0%
64420-119	FBO 3119 Liberator	2,536	8,911	( 6,375 )	28%
64420-121	Corporate Hangar FBO 3121 Liberator	2,400	2,399	1	100%
64420-123	Corporate Hangar FBO 3123 Liberator	1,368	1,367	1	100%
64420-125	Corporate Hangar FBO 3125 Liberator (P)	10,704	15,651	( 4,947 )	68%
64420-409	Corporate Hangar FBO 3409 Corsair		10,078	( 10,078 )	0%
64420-410	US Forest - Land Use Revenue		8,333	( 8,333 )	0%
64420-438	CALSTAR	3,580	3,578	2	100%
64420-439	Corporate Hangar FBO - CC Jet Center	12,724	13,687	( 963 )	93%
64420-440	Corporate Hangar FBO 3950 Mitchell	5,532	5,550	( 18 )	100%
64420-441	Corporate Hangar FBO 3948 Mitchell	1,928	1,930	( 2 )	100%
64420-442	Corporate Hangar FBO 3944 Mitchell	5,316	5,316	( 0 )	100%
64420-443	Corporate Hangar FBO 3940 Mitchell	21,064	24,180	( 3,116 )	87%
64420-444	Corporate Hangar FBO Arctic Air	13,660	13,660	-	100%
64420-447	CPA Hangar	9,068	9,070	( 2 )	100%
64420-448	MOF 3015/3025 Airpark Drive	848	856	( 8 )	99%
64420-449	Corporate Hangar FBO CC Jet Center	1,140	1,138	2	100%
64420-450	CCJC (GA Terminal)	2,655	3,611	( 956 )	74%
64459-203	Utility Reimbursement - Main Hangar	9,576	9,092	485	105%
65510-251	Terminal - TSA Lease	27,161	27,161	-	100%
65510-252	Terminal - Restaurant	4,946	16,000	( 11,054 )	31%
65510-254	Terminal - Skywest United	9,892	9,892	-	100%
65510-255	Terminal - Allegiant Air, Inc.	736	736	-	100%
65510-256	Terminal - Central Coast Shuttle	7,495	7,620	( 125 )	98%
65510-257	PFC - Revenue	64,502	75,657	( 11,155 )	85%
65510-258	Terminal - Advertising		800	( 800 )	0%
65510-261	Terminal - Phone Board	90	-	90	
65510-262	ARINC	500	495	5	101%
65520-265	Terminal Concessions - Avis	30,526	29,959	567	102%
65520-266	Terminal Concessions - Budget	6,825	5,927	898	115%
65520-267	Terminal Concessions - Hertz	27,111	23,525	3,587	115%
65520-268	Terminal Concessions - Payless	18,762	15,717	3,044	119%
65520-274	Terminal Phones & Vending Machines	745	636	109	117%
65530-217	Other Building - Adminstrative Board Room	280	320	( 40 )	88%
65530-307	Other Building - Avis Service Center	3,304	3,304	-	100%
65530-335	Other Building - General Aviation Terminal	6,119	-	6,119	
65559-249	Utility Reimbursements - Terminal	1,126	747	378	151%
65559-336	TSA Reimbursement	16,636	32,188	( 15,552 )	52%
66120-080	Vehicle Training Area/Special Events	1,000	-	1,000	
66120-081	Vehicle Training Area	500	-	500	

**Santa Maria Public Airport District**

**Budget Report**

**For Revenues Only Transactions Posted through October 31, 2012**

<b>Account Number</b>	<b>Account Description</b>	<b>Actual Revenues for Four Months</b>	<b>Budgeted Revenue for Four Months</b>	<b>Over/(Under) Budget</b>	<b>% of Budget</b>
66120-083	Santa Maria Karting	6,098	10,163	( 4,065 )	60%
66610-361	Farm Land - Castellanos	39,280	39,243	37	100%
66610-362	Grazing Land - Castellanos	756	794	( 38 )	95%
66610-363	Farm Land - McGray & Jokela	420	420	( 0 )	100%
66610-364	Master Lease - Mahoney Brothers	6,685	6,680	5	100%
66610-365	Farm Land - Gresser	160,111	158,047	2,064	101%
66610-366	Grazing Land - R. Machado Livestock		996	( 996 )	0%
66620-201	Airport Business Park	40,508	40,508	-	100%
66620-300	9 Hole Golf Course	10,406	10,406	-	100%
66620-320	Pioneer Park	644	644	-	100%
66620-455	Commercial Land - Hotel	50,261	45,212	5,049	111%
66630-381	Village Mobile Home Park	128,406	129,615	( 1,209 )	99%
66640-100	Land Use	1,006	-	1,006	
67910-910	Misc Income - Forfeits - Plans & Specs	405	-	405	
67910-921	Misc Income - Late Charges	688	2,333	( 1,645 )	29%
67910-931	Misc Income - Rebates - PG&E		2,000	( 2,000 )	0%
67910-949	Misc Income - Lawsuit - Lucas	989	-	989	
67910-951	Misc Income - MOF - Souvenirs Sales	3,668	2,667	1,001	138%
69010-951	Interst Income	202	12,283	( 12,082 )	2%
69110-931	AIP - 31	784,617	1,296,345	( 511,728 )	61%
69110-932	AIP - 32	32,384	370,012	( 337,628 )	9%
69310-965	Tax Revenues	106,259	416,667	( 310,408 )	26%
69510-980	Ordinary Dividends - Principal Financial Group	41	-	41	
	<b>Totals</b>	<b>1,186,156</b>	<b>3,255,108</b>	<b>( 2,068,952 )</b>	<b>36%</b>

**Santa Maria Public Airport District**

**Budget Report**

**For Expense Only Transactions Posted Year to Date**

<b>Account Number</b>	<b>Account Description</b>	<b>Actual Expenses Year to Date</b>	<b>Budgeted Expenses for Twelve Months</b>	<b>Over/(Under) Budget</b>	<b>% of Budget</b>
71110-100	Electricity - Landing Area	6,650	15,813	( 9,163 )	42%
71110-455	Electricity - Hotel Ramp	864	2,564	( 1,700 )	34%
71120-150	ARFF Services	124,798	499,190	( 374,393 )	25%
71220-100	Signs	64	4,650	( 4,586 )	1%
71310-100	Lighting & Nav Aid Maintenance	944	8,250	( 7,306 )	11%
71323-100	Runway Generator Maintenance		600	( 600 )	0%
71330-100	Pavement - Runways & Taxiways	376	8,000	( 7,624 )	5%
71331-100	Pavement - Ramps & Tiedowns	8,930	8,000	930	112%
71345-100	Weed Abatement	2,714	9,000	( 6,286 )	30%
71350-100	Fencing & Gates	1,104	5,850	( 4,746 )	19%
72110-200	Electricity - Hangars	12,473	36,422	( 23,949 )	34%
72130-200	Water - Hangars	3,554	5,613	( 2,060 )	63%
72140-200	Trash - Hangars	2,148	4,427	( 2,279 )	49%
72150-200	Emergency Phones - Hangars	1,294	2,809	( 1,515 )	46%
72260-200	Landscaping Hangar Area	3,655	8,772	( 5,117 )	42%
72290-200	Miscellaneous Hangar Supplies		500	( 500 )	0%
72300-200	Building Maintenance - Hangar Area	1,559	10,000	( 8,441 )	16%
72310-200	Lighting Maintenance - Hangars	1,177	3,200	( 2,023 )	37%
72311-200	Janitorial Sv Hangar Area	5,541	13,299	( 7,758 )	42%
72328-200	Fire Extinguisher Service - Hangar		1,000	( 1,000 )	0%
72331-200	Pavement - Ramp - Hangars	292	5,500	( 5,208 )	5%
72350-200	Fencing & Gates	3,255	3,300	( 45 )	99%
72445-200	Fire Alarm Service - Hangars	1,230	3,008	( 1,779 )	41%
72480-200	Waste Oil Removal - Hangars		500	( 500 )	0%
73700-721	Owner Build - Water	252	559	( 307 )	45%
73700-722	Owner Build - Electricitiy	168	373	( 205 )	45%
73700-723	Owner Build - Restroom Janitorial	1,107	2,657	( 1,550 )	42%
73700-724	Owner Build - Maintenance		1,000	( 1,000 )	0%
74110-203	Electricity - Main Hangar	8,210	24,055	( 15,846 )	34%
74110-204	Utilities - 3940 Mitchell Rd.	136	1,200	( 1,064 )	11%
74120-203	Gas- Main Hangar	613	484	129	127%
74130-125	Water - Paint Hangar	365	792	( 427 )	46%
74130-203	Water - Main Hangar	696	5,040	( 4,344 )	14%
74140-400	Trash - Main Hangar & FBO's	1,518	3,934	( 2,417 )	39%
74150-125	Emergency Phone Lines - Paint Hangar	801	1,704	( 903 )	47%
74150-203	Emergency Phone Lines - Main Hangar	210	420	( 210 )	50%
74260-400	Landscaping - FBO	590	1,416	( 826 )	42%
74290-400	Miscellaneous Supplies		500	( 500 )	0%
74300-400	Building Maintenance - FBO Hangar Area	981	7,250	( 6,269 )	14%
74311-203	Janitorial Sv Main Hangar & FBOs	1,107	2,657	( 1,550 )	42%
74311-218	GA Terminal Water	648		648	
74315-400	Fire Sprinkler Maintenance		7,500	( 7,500 )	0%
74331-400	Pavement - Ramps & Tiedowns		7,000	( 7,000 )	0%
74340-400	Drainage Maintenance	388	1,500	( 1,112 )	26%
74350-400	Fencing & Gates	527	3,050	( 2,523 )	17%

**Santa Maria Public Airport District**

**Budget Report**

**For Expense Only Transactions Posted Year to Date**

<b>Account Number</b>	<b>Account Description</b>	<b>Actual Expenses Year to Date</b>	<b>Budgeted Expenses for Twelve Months</b>	<b>Over/(Under) Budget</b>	<b>% of Budget</b>
74445-125	Fire Alarm Service - Paint Hangar	368	630	( 263 )	58%
74445-203	Fire Alarm Service - Main Hangar	455	780	( 325 )	58%
75110-249	Electricity - Terminal	31,823	79,731	( 47,909 )	40%
75120-249	Gas - Terminal	1,002	4,587	( 3,585 )	22%
75130-249	Water - Terminal	9,594	17,912	( 8,318 )	54%
75140-250	Trash - Terminal Area	1,367	3,282	( 1,914 )	42%
75150-249	Emergency Phone Lines - Terminal	2,178	3,911	( 1,733 )	56%
75150-250	Pay Phone Service - Terminal	1,368	2,735	( 1,368 )	50%
75150-300	Audio & Video Monthly Charges	852	1,031	( 180 )	83%
75220-250	Signs	158	3,000	( 2,842 )	5%
75255-250	Janitorial Sv Terminal Area	32,769	78,647	( 45,877 )	42%
75260-250	Landscaping - Terminal	16,079	38,484	( 22,405 )	42%
75300-249	Building Maintenance - Terminal	32,458	50,700	( 18,242 )	64%
75300-339	Building Maintenance - Fire Station	1,000	7,000	( 6,000 )	14%
75310-240	Lighting Maintenance - Term Area Streets	194	1,500	( 1,306 )	13%
75310-249	Lighting Maintenance - Terminal	2,358	4,000	( 1,641 )	59%
75310-339	Lighting Maintenance - Fire Station		500	( 500 )	0%
75323-249	Emergency Gen Maint - Terminal		1,200	( 1,200 )	0%
75323-339	Emergency Gen Maint - Fire Station		1,200	( 1,200 )	0%
75333-250	Pavement - Roads - Terminal Area	4,191	6,000	( 1,809 )	70%
75350-250	Fencing & Gates - Terminal	64	2,250	( 2,186 )	3%
75465-249	Automatic Door Maint Service - Terminal	3,990	5,500	( 1,510 )	73%
75475-249	Interior Plant Service - Terminal		2,040	( 2,040 )	0%
75700-740	Terminal Accessories		700	( 700 )	0%
75700-761	Firefighting Equipment	182	1,100	( 918 )	17%
76110-300	Electric - Street Lights	662	1,863	( 1,202 )	36%
76110-310	Electric - Retention Dam Pumps	607	1,714	( 1,107 )	35%
76220-250	Signs	16	1,000	( 984 )	2%
76140-300	Recycled Water	9,703	17,239	( 7,536 )	56%
76260-300	Landscaping - Rev Gen Land	5,262	12,628	( 7,366 )	42%
76290-300	South Well Repair		1,000	( 1,000 )	0%
76310-300	Street Light Maintenance		500	( 500 )	0%
76340-300	Drainage Maintenance		500	( 500 )	0%
76345-300	North Well Repairs		1,000	( 1,000 )	0%
76350-300	Fencing & Gates		2,500	( 2,500 )	0%
76360-300	Stormwater Retention Facilities	1,306	5,400	( 4,094 )	24%
76700-750	MHP - Salaries	24,444	76,122	( 51,678 )	32%
76700-752	MHP - Maintenance	6,353	58,190	( 51,837 )	11%
76700-753	MHP - Liability Insurance		6,300	( 6,300 )	0%
76700-754	MHP - Utilities	53,586	146,100	( 92,514 )	37%
76700-755	MHP - Property Management	9,400	28,200	( 18,800 )	33%
76700-756	MHP - Misc	528		528	
76700-757	MHP - General and Admin. Expense	7,160	16,645	( 9,485 )	43%
87010-451	General Manager	58,340	123,960	( 65,620 )	47%
87010-452	Manager of Ops and Maintenance	15,155	39,402	( 24,247 )	38%



**Santa Maria Public Airport District**

**Budget Report**

**For Expense Only Transactions Posted Year to Date**

<b>Account Number</b>	<b>Account Description</b>	<b>Actual Expenses Year to Date</b>	<b>Budgeted Expenses for Twelve Months</b>	<b>Over/(Under) Budget</b>	<b>% of Budget</b>
87010-453	Manager of Finance and Admin	38,189	82,742	( 44,554 )	46%
87010-454	Operations Supervisor	19,566	36,334	( 16,768 )	54%
87010-455	Maintenance Supervisor	33,542	72,669	( 39,126 )	46%
87010-458	Maintenance Worker I	18,240	38,822	( 20,582 )	47%
87010-459	Maintenance Worker II	74,529	161,495	( 86,965 )	46%
87010-460	Accounting Clerk	20,438	44,284	( 23,846 )	46%
87010-461	Administrative Secretary	47,251	104,640	( 57,389 )	45%
87020-473	Longevity Pay	7,527	16,917	( 9,389 )	44%
87020-479	Overtime Pay	578	2,000	( 1,423 )	29%
87030-481	Medicare Tax	4,921	10,487	( 5,567 )	47%
87030-482	Medical Insurance	80,055	161,321	( 81,266 )	50%
87030-483	Dental Insurance	5,353	8,503	( 3,150 )	63%
87030-484	Auto Allowance	2,880	6,000	( 3,120 )	48%
87030-485	Life Insurance (Standard)	1,831	3,033	( 1,202 )	60%
87030-486	Disability Insurance	3,009	4,319	( 1,310 )	70%
87030-487	PERS Retirement	63,748	124,332	( 60,584 )	51%
87030-488	Worker's Compensation	18,134	22,864	( 4,730 )	79%
87030-489	Flex Plan Administration	961	2,266	( 1,304 )	42%
87030-495	Unemployment Claims	937		937	
87110-150	Electricity - Shop	840	2,734	( 1,895 )	31%
87110-217	Electricity - Administration Building	5,011	13,386	( 8,374 )	37%
87120-150	Gas - Shop	104	259	( 155 )	40%
87120-217	Gas - Administration Building	558	2,429	( 1,872 )	23%
87130-150	Water - Shop	393	1,180	( 786 )	33%
87130-217	Water - Administrative Building	473	1,094	( 622 )	43%
87130-500	Water - Landscaping	12,479	21,199	( 8,721 )	59%
87140-150	Trash -Shop	692	1,661	( 969 )	42%
87140-500	Trash - Paper Recycling	176	528	( 352 )	33%
87160-501	Cellular Phone	4,000	11,120	( 7,120 )	36%
87160-502	Security Phone Lines	352	829	( 477 )	42%
87160-504	Administration Office - Monthly Service	1,548	3,323	( 1,775 )	47%
87160-505	Administration Office - AT&T Toll Calls	1,402	2,758	( 1,356 )	51%
87160-507	Administration Office - Fax Line	284	615	( 332 )	46%
87160-508	Aircraft Rescue & Firefighting	219	523	( 304 )	42%
87160-509	Tower & Fire Station	344	749	( 405 )	46%
87160-510	Shop Phone	825	1,893	( 1,067 )	44%
87160-511	Answering Service	1,526	2,579	( 1,053 )	59%
87210-500	Security Supplies	4,298	7,400	( 3,102 )	58%
87230-500	Janitorial Supplies	4,823	9,163	( 4,340 )	53%
87240-500	Small Tools	1,096	5,600	( 4,504 )	20%
87260-150	Shop Supplies	1,075	4,050	( 2,975 )	27%
87270-531	Fuel Expense - Gas/Oil	7,064	14,091	( 7,028 )	50%
87270-532	Fuel Expense - Diesel Fuel/Oil	4,915	10,800	( 5,885 )	46%
87275-500	Solvent	510	750	( 240 )	68%
87280-546	First Aid	605	420	185	144%

**Santa Maria Public Airport District**

**Budget Report**

**For Expense Only Transactions Posted Year to Date**

<b>Account Number</b>	<b>Account Description</b>	<b>Actual Expenses Year to Date</b>	<b>Budgeted Expenses for Twelve Months</b>	<b>Over/(Under) Budget</b>	<b>% of Budget</b>
87280-547	Safety Equipment	689	3,320	( 2,631 )	21%
87280-548	Training Supplies		350	( 350 )	0%
87286-500	Uniform Service	2,651	5,892	( 3,240 )	45%
87290-500	Sundries	1,344	2,040	( 696 )	66%
87300-150	Building Maintenance - Shop	3,169	6,650	( 3,481 )	48%
87300-217	Building Maint - Admin Building	1,663	10,300	( 8,637 )	16%
87300-221	Clean HVAC Terminal and Admin Bldg		3,000	( 3,000 )	0%
87321-150	Equipment Maintenance - Shop		750	( 750 )	0%
87322-500	Radio Maintenance	87	2,750	( 2,663 )	3%
87324-521	Office Equipment - Copy Machine	2,701	6,488	( 3,787 )	42%
87324-523	Office Equipment - Postage Machine	112	1,260	( 1,149 )	9%
87328-500	Fire Extinguisher Service	295	1,400	( 1,105 )	21%
87360-536	Automotive Maintenance - Mechanical	3,727	6,150	( 2,423 )	61%
87360-537	Automotive Maintenance - Tires	1,909	1,600	309	119%
87370-541	Heavy Equip Maint - Mechanical	1,733	10,000	( 8,267 )	17%
87370-542	Heavy Equip Maint - Tires	106	2,500	( 2,394 )	4%
87370-543	ARFF Vehicle Maintenance	5,627	20,111	( 14,484 )	28%
87380-554	Fuel System - Fire Alarm Service	315	540	( 225 )	58%
87400-500	Directors Fees	5,400	12,000	( 6,600 )	45%
87412-500	Accounting Contingencies	1,701	3,300	( 1,599 )	52%
87414-500	Annual Audit	15,873	25,000	( 9,127 )	63%
87420-500	Legal Counsel Services	36,162	68,588	( 32,426 )	53%
87422-500	Legal Services Contigencies	3,889	3,889	0	100%
87430-500	Engineering Services		5,000	( 5,000 )	0%
87440-500	Security Services	99,534	385,519	( 285,985 )	26%
87442-500	Security Services Contingencies	2,100	5,000	( 2,900 )	42%
87443-500	Security Sys Maint & Repair	2,363	16,950	( 14,587 )	14%
87450-500	Janitorial Service - All Locations	3,698	8,874	( 5,177 )	42%
87470-500	Landscaping Services	2,375	5,700	( 3,325 )	42%
87472-500	Landscaping Contingencies	465	5,000	( 4,535 )	9%
87475-500	Internet/Web Page Maintenance	7,173	13,655	( 6,482 )	53%
87510-562	Bank Charges - Service Charges	26		26	
87520-566	Freight & Common Carrier	1,475	1,389	86	106%
87520-567	Postage	300	1,543	( 1,243 )	19%
87520-568	Printing & Stationery	1,211	1,200	11	101%
87520-570	Misc Office Supplies	5,843	10,000	( 4,157 )	58%
87520-572	Books & Publications	20	500	( 481 )	4%
87530-581	Computer Supplies	1,950	24,800	( 22,850 )	8%
87530-583	Computer Support Services	30,091	51,930	( 21,839 )	58%
87540-600	Dues and Memberships	145	2,512	( 2,367 )	6%
87540-601	Dues -AAAE	3,025	2,700	325	112%
87540-603	Dues - SWAAAE	170	255	( 85 )	67%
87540-605	Dues - Chamber of Commerce	300	240	60	125%
87540-606	Dues - National Notary Association	52	300	( 248 )	17%
87540-607	Dues - CA Special Districts Association	4,576	4,555	21	100%

**Santa Maria Public Airport District**

**Budget Report**

**For Expense Only Transactions Posted Year to Date**

<b>Account Number</b>	<b>Account Description</b>	<b>Actual Expenses Year to Date</b>	<b>Budgeted Expenses for Twelve Months</b>	<b>Over/(Under) Budget</b>	<b>% of Budget</b>
87540-608	Dues - AAAE ARDF CA Airport Storm	2,200	2,200	0	100%
87540-610	Costco Membership	165	130	35	127%
87540-618	Santa Maria Times	150	150	( 0 )	100%
87540-625	Santa Barbara County SDA	80		80	
87540-628	Pro-rata Share of LAFCO Budget	2,733	3,026	( 293 )	90%
87600-596	Advertising - Legal	99	1,000	( 901 )	10%
87600-599	Advertising - Airport Advertising	14,850	88,000	( 73,150 )	17%
87610-100	Depreciation - Landing Area		1,519,573	( 1,519,573 )	0%
87610-200	Depreciation - Hangar Area		151,560	( 151,560 )	0%
87610-225	Depreciation - Owner Build Area		3,466	( 3,466 )	0%
87610-250	Depreciation - Terminal Area		646,844	( 646,844 )	0%
87610-300	Depreciation - Revenue Generating Land		231,957	( 231,957 )	0%
87610-400	Depreciation - Main Hangar & FBO		89,342	( 89,342 )	0%
87610-500	Depreciation - Administration		43,642	( 43,642 )	0%
87615-500	Bad Debt Expense	0	1,000	( 1,000 )	0%
87618-500	Election Expense		50,000	( 50,000 )	0%
87620-692	Emergency Exercises - Fuel Fire		5,000	( 5,000 )	0%
87630-591	Insurance - Airport Liability	6,250	27,500	( 21,250 )	23%
87630-592	Insurance - Auto, Fire, Property	15,799	60,379	( 44,580 )	26%
87630-595	Insurance - Liab	5,206	20,824	( 15,618 )	25%
87650-643	Permits	185	4,037	( 3,853 )	5%
87650-646	Storm Water Permits	1,124	1,128	( 4 )	100%
87660-500	Education	2,973	14,000	( 11,027 )	21%
87670-500	Business Travel & Entertainment	18,834	31,800	( 12,966 )	59%
87679-500	Employee Recognition	339	2,000	( 1,661 )	17%
87700-791	Sig Items - Seal Fuel Farm Conta		22,000	( 22,000 )	0%
88680-681	SM City Chamber EDA	30,000	30,000	-	100%
88680-685	Museum of Flight	27,000	27,000	-	100%
88680-691	Planning & Marketing		20,000	( 20,000 )	0%
88680-692	Consulting Services - Mktg Aviation	7,475	57,000	( 49,525 )	13%
88680-702	Contributed Capital		4,444	( 4,444 )	0%
88680-693	Consulting Services - Contingencies	20,076	63,330	( 43,254 )	32%
	<b>Totals</b>	<b>1,444,786</b>	<b>6,584,039</b>	<b>( 5,139,254 )</b>	<b>22%</b>