



SANTA MARIA

PUBLIC AIRPORT DISTRICT

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SANTA MARIA PUBLIC AIRPORT DISTRICT

BOARD OF DIRECTORS

Thursday
December 22, 2011

Administration Bldg.
Airport Boardroom
7:00 P.M.

REGULAR MEETING
A G E N D A

This agenda is prepared and posted pursuant to the requirements of the California Government Code Section 54954.2. By listing a topic on this agenda, the Santa Maria Public Airport District has expressed its intent to discuss and act on each item. The Santa Maria Public Airport District welcomes orderly participation at its meetings from all members of the public. This includes assistance under the Americans with Disabilities Act to provide an equally effective opportunity for individuals with a disability to participate in and benefit from District activities. To request assistance with disability accommodation, please call (805) 922-1726. Notification at least 48 hours prior to the meeting would enable the Santa Maria Public Airport District to make reasonable arrangements to ensure accessibility to this meeting.

CALL TO ORDER

PLEDGE OF ALLEGIANCE

ROLL CALL: Damiano, Engel, Rafferty, Lahr, and Adams.

1. APPOINTMENT OF MEMBERS TO COMMITTEES AND ASSIGNMENT TO LIAISON POSITIONS.
2. MINUTES OF THE REGULAR MEETING HELD DECEMBER 8, 2011.
3. GENERAL MANAGER'S REPORT.
4. MANAGER OF FINANCE & ADMINISTRATION REPORT.
 - a) Demand Register
 - b) Delinquent Tenant List
 - c) Budget Deviation
 - d) Budget Report
5. DISTRICT COUNSEL'S REPORT. (Ray Biering and Joshua George)

6. **PUBLIC SESSION:** Statements from the floor will be heard during public session. Request to Speak forms are provided for those wishing to address the board. After completing the form, please give it to the Clerk. Requests requiring board action will be referred to staff and brought on the next appropriate agenda. Members of the public are cordially invited to speak on agenda items as they occur. Staff reports covering agenda items are available for review in the offices of the General Manager on the Tuesday prior to each meeting. The Board will establish time limit for receipt of testimony. The board reserves the right to establish further time limits for receipt of testimony.
7. **AUTHORIZATION FOR GENERAL MANAGER TO EXECUTE SERVICE AGREEMENT BETWEEN THE DISTRICT AND P.G. & E.**
8. **DISCUSSION AND DIRECTION TO STAFF REGARDING FIVE YEAR CAPITAL IMPROVEMENT PLAN.**
9. **DISCUSSION AND DIRECTION TO STAFF REGARDING MINIMUM STANDARDS.**
10. **CLOSED SESSION.** The Board will hold a Closed Session to discuss the following item:
 - a.) Pursuant to California Government Code Section 54956. conference with legal counsel – deciding to initiate litigation: two case(s).
 - b.) Pursuant to California Government Code Section 54956.9 conference with legal counsel –pending litigation: two cases- Santa Maria Public Airport District v. Nickson’s Machine Shop, Roger Herrmann.
11. **DIRECTORS’ COMMENTS.**
12. **ADJOURNMENT.**

Agenda
Item
12-22-11

**2012 SMPAD BOARD OF DIRECTORS
COMMITTEE AND LIAISON APPOINTMENTS**

AVIATION SUPPORT & PLANNING (Standing or Ad Hoc)

ADMINISTRATION & FINANCIAL (Standing or Ad Hoc)

MARKETING & PROMOTIONS (Standing or Ad Hoc)

CITY & COUNTY LIAISON

STATE & FEDERAL LIAISON

VANDENBERG LIAISON

**SANTA MARIA PUBLIC AIRPORT DISTRICT
BOARD OF DIRECTORS
2011
COMMITTEE AND LIAISON APPOINTMENTS**

AVIATION SUPPORT & PLANNING

Chuck Damiano & Chuck Adams

ADMINISTRATION & FINANCIAL

Hugh Rafferty & Carl Engel

MARKETING & PROMOTIONS

Chuck Adams & Carl Engel

CITY & COUNTY LIAISON

Carl Engel & Hugh Rafferty

STATE & FEDERAL LIAISON

Ted Eckert & Hugh Rafferty

VANDENBERG LIAISON

Ted Eckert & Chuck Damiano

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MINUTES OF THE REGULAR BOARD
MEETING OF THE BOARD OF DIRECTORS
OF THE SANTA MARIA PUBLIC AIRPORT
DISTRICT HELD DECEMBER 8, 2011

The Board of Directors of the Santa Maria Public Airport District held a Regular Meeting at the regular place at 7:00 p.m. Present were Directors Rafferty, Engel, Lahr, Damiano, Adams, General Manager Hastert, Manager of Finance and Administration Reade, District Counsel Biering, and Secretary Freitas. Associate District Counsel George was absent.

1. ORGANIZATIONAL MEETING OF THE BOARD OF DIRECTORS – ELECTION OF OFFICERS PURSUANT TO ARTICLE 1, SECTION 5 OF THE OFFICIAL ADMINISTRATIVE CODE OF THE DISTRICT.

President Rafferty called the meeting to order and introduced Agenda Item 1. He stated the nomination would be for each office individually. He proceeded with a call for nominees for the office of President.

Director Damiano nominated Director Adams for President.

Director Lahr nominated Director Engel for President.

There were no other nominations and President Rafferty called for a Motion to close nominations.

Director Damiano made a Motion to close nominations. Director Adams Seconded and the Motion was carried unanimously.

President Rafferty called the question by a raise of hands for all in favor of Director Adams. The show of hands were; Director Adams and Damiano for Director Adams as President, and Directors Rafferty, Lahr, and Engel were against. President Rafferty followed by the same question and manner for Director Engel. The show of hands in favor of Director Engel as President, were Directors Lahr, Rafferty, and Engel. Directors Damiano and Adams were against.

President Rafferty announced Director Engel was the new President.

Director Engel nominated Director Lahr as Vice-President. President Rafferty Seconded.

President Rafferty asked if there were any other nominations for Vice-President, hearing none, he called for the question for Director Lahr as Vice-President and the Motion was carried unanimously.

President Rafferty congratulated Director Lahr for the position of Vice-President.

Director Engel nominated Director Rafferty as Secretary. Director Lahr Seconded.

1 President Rafferty asked if there any other nominations, hearing none, he closed
2 nominations and called for the question, and the Motion to appointed Director Rafferty as
3 Secretary was carried unanimously.
4

5 Director Engel nominated Director Damiano as Vice-Secretary. Director Lahr
6
7 Seconded.

8 President Rafferty asked if there any other nominations, hearing none, he closed
9 nominations and called for the question, and the Motion to appointed Director Damiano
10 as Vice-Secretary was carried unanimously.
11

12
13 2. APPOINTMENT OF MEMBERS TO COMMITTEES AND ASSIGNMENT TO
14 LIAISON POSITIONS.

15 President Rafferty stated he would defer the committee and assignment to liaison
16 position appointments to the new President and Board for the next meeting.
17

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19 3. MINUTES OF THE REGULAR MEETING HELD NOVEMBER 10, 2011.

20 Director Damiano made a Motion to approve the Regular Meeting Minutes held
21 November 10, 2011. Director Lahr Seconded and it was carried unanimously.
22

23
24 4. GENERAL MANAGER'S REPORT. General Manager Hastert highlighted
25 information he learned from the ICAS convention. He was pleased he had attended and
26 felt the seminars were excellent. He and Operations Supervisor Tokoph will be meeting
27 with others from the Museum of Flight who are involved in the air show to discuss
28 challenges and opportunities for the 2012 event.
29

30 He informed the Board of the parking lot improvements being out to bid, with bid
31 opening to be held on January 4, 2012, and the mandatory job walk scheduled for
32 December 13th. He briefly reviewed the project, explaining how it was structured to
33 lessen the impact for airline passengers and restaurant customers. He announced one
34 upcoming meeting as all others have been postponed until after the New Year.
35

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38 5. MANAGER OF FINANCE & ADMINISTRATION REPORT.

39 The Manager of Finance and Administration presented the Demand Register to
40 the Board to review and approve.
41

42 a) Demand Register. The Demand Register, covering warrants 056697
43 through 056697 in the amount of \$468,640.34 was recommended for approval as
44 presented.
45

46 Director Engel made a Motion to accept the Demand Register as presented
47 authorizing the Secretary to execute same with discussion. Director Lahr Seconded.
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1 Director Engel questioned payments to Armstrong Lock & Key and the Special
2 District Association.

3
4 General Manager Hastert stated the cost for keys and locks had been a capital
5 budgeted item for the terminal and administration buildings due to age, difficulty to
6 operate, and for security purposes.
7

8 The Manager of Finance and Administration explained the expenditure to the
9 Special Districts Association being for workers compensation, property and general
10 liability insurance.
11

12 Rafferty closed the discussion, and the Motion was carried unanimously.
13

14 b) Delinquent Tenant List. The Delinquent Tenant List was provided to the
15 Board for informational only purposes.
16

17 6. DISTRICT COUNSEL'S REPORT. District Counsel Biering had nothing to
18 report.
19

20 7. PUBLIC SESSION: Statements from the floor will be heard during public
21 session. Request to Speak forms are provided for those wishing to address the
22 board. After completing the form, please give it to the Clerk. Requests requiring
23 board action will be referred to staff and brought on the next appropriate agenda.
24 Members of the public are cordially invited to speak on agenda items as they
25 occur. Staff reports covering agenda items are available for review in the offices
26 of the General Manager on the Tuesday prior to each meeting. The Board has
27 established a five-minute time limit for receipt of testimony. The board reserves
28 the right to establish time limits for receipt of testimony further time limits.
29

30 Director Engel thanked Mr. Kunkle for taking him on a tour of his facilities during
31 the recent Porsche event.
32

33 President Rafferty thanked everyone who has attended the meetings and he has
34 appreciated their support during his term as President.
35

36 8. UPDATE PRESENTATION BY BRETT DOLAN, CONSTRUCTION MANAGER
37 FOR TARTAGLIA ENGINEERING FOR AIP-31 THE RUNWAY EXTENSION
38 PROJECT PHASE II.
39

40 Mr. Dolan utilized a power point presentation that included the initial start of the
41 construction project to the current status, including; environmental, drainage, electrical,
42 lighting, conduits, and soil conditions, and being approximately ninety percent (90%)
43 complete with site grading. He reviewed some of the soil challenges encountered by the
44 contractor. He feels the contractor has made a strong effort to resolve challenges and
45 maintain the project on schedule.
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48 Brief discussion was held between Directors, staff, and Mr. Dolan regarding the
49 project.
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Rafferty thanked Mr. Dolan.

9. UPDATE ON U.S. FOREST SERVICE TANKER BASE BY JIM KUNKLE, CENTRAL COAST JET CENTER, LLC.

Mr. Kunkle hoped the Board had seen the recent newspaper article on the tanker base starting up. He briefly named people involved in pushing to get the full tanker base back in service. He briefly summarized on-going discussions being held in Washington D.C. regarding an environmental report on the overall affects to wildlife with the use of the fire retardant material should it be dropped in any streams. As of May 15, 2012 the fire service goes back to being fully staffed to provide the service necessary as a full fire tanker base operation at the Santa Maria Airport. He summarized how good this full tanker base is for the community.

Rafferty thanked Mr. Kunkle.

10. AUTHORIZATION FOR THE GENERAL MANAGER AND MANAGER OF FINANCE AND ADMINISTRATION, DISTRICT COUNSEL, AND ONE (1) STAFF MEMBERS TO ATTEND THE 2012 S.W.A.A.E. WINTER CONFERENCE IN MONTEREY, CA FROM JANUARY 27 – FEBRUARY 1, 2012.

General Manager Hastert stated the annual conference is designed for continued education and keeping current with changes. He explained the additional one day attorney workshop discuss new aviation case law, followed by questions and answers. He felt the attorney workshop was a benefit to the airport.

Director Engel made a Motion for the General Manager, Manager of Finance Administration, District Counsel, and one (1) staff members to attend the 2012 S.W.A.A.E. Winter Conference to be held from January 27, 2012 to February 1, 2012 in Monterey, California. Director Damiano Seconded the Motion and the Motion was carried unanimously.

11. DISCUSSION AND DIRECTION TO STAFF REGARDING PROPOSED SITE FOR THE SANTA MARIA JOINT UNION SCHOOL DISTRICT'S FARM PROGRAM CAMPUS.

General Manager Hastert stated any school proposed within two miles of the airport, is required to obtain comments from the airport. He highlighted a concern and asked the Board for direction.

Discussion was held between Directors and staff.

Board consensus was to take no action.

1 12. AUTHORIZATION FOR THE PRESIDENT AND SECRETARY TO EXECUTE A
2 NEW EMPLOYMENT CONTRACT BETWEEN THE SANTA MARIA AIRPORT
3 BOARD AND THE GENERAL MANAGER.
4

5 President Rafferty introduced Agenda Item 12.

6 District Counsel Biering stated he had no legal issues with the contract.
7

8 Director Engel asked for a review of the changes.

9 General Manager Hastert reviewed the changes.
10

11 Director Engel made a Motion authorizing the President and Secretary to execute
12 a new employment contract between the Santa Maria Airport Board and the General
13 Manager. Director Damiano Seconded.
14

15 Director Adams recommended increasing the car allowance to \$500.00 per
16 month.
17

18 Director Engel amended his Motion to increase the car allowance to \$500.00
19 monthly. Damiano Seconded and the Motion was carried unanimously.
20

21 RECESS: At 7:50 p.m.
22

23 Return to OPEN SESSION: At 8:00 p.m. the Board and staff, with the exception
24 of Associate District Counsel George, reconvened to Open Session.
25

26 CLOSED SESSION: At 8:00 p.m. the Board went into Closed Session.
27

28 13. CLOSED SESSION. The Board held Closed Session to discuss the following
29 item(s):
30

31 a.) Pursuant to California Government Code Section 54956. conference with
32 legal counsel – deciding to initiate litigation: two case(s).
33

34 b.) Pursuant to California Government Code Section 54956.9 conference
35 with legal counsel –pending litigation: five (5) cases- Santa Maria Public Airport
36 District v. California Production Systems, LLC, Nickson's Machine Shop, Roger
37 Herrmann, Art-Craft, and Vecinos Unidos et al. v. SMPAD.
38

39 At 8:20 p.m., the Board and staff reconvened to Open Public Session. There
40 was no reportable action taken.
41

42 14. DIRECTORS' COMMENTS.
43

44 Director Adams visited the San Bernardino Airport and commented on why he
45 felt the Santa Maria Airport has more activity. He commented on charging for aircraft
46 transit parking. He congratulated everyone to their appointments and wished everyone
47 a happy holiday.
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1 Director Engel commented on the year, the loss of fellow Director Eckert, and felt
2 the Board is moving on a good direction. He also wished everyone a happy holiday.
3

4 Director Damiano congratulated everyone on their appointment. He asked about
5 the next Board meeting. He wished everyone a Merry Christmas and Happy New Year.
6

7 General Manager Hastert stated there was no time sensitive issue should the
8 Board decide to cancel the second meeting.
9

10 Director Engel stated he felt a meeting on December 22nd could be a workshop to
11 discuss minimum standards. He stated the Board would adjourn to the next meeting to
12 be held December 22nd, Director Damiano Seconded and the Board agreed.
13

14 Director Lahr thanked President Rafferty for his year as President. He
15 commented on several challenges President Rafferty faced during his tenure and
16 reiterated his thanks. He complimented Director Adams for an outstanding job as Acting
17 President during President Rafferty's brief absence.
18

19 President Rafferty thanked the Board and he enjoyed his past year as President.
20 He wished everyone Happy Holidays. He officially passed the gravel to the newly
21 elected President Engel to adjourn to a Regular Meeting to be held on December 22,
22 2011 at 7:00 p.m. at the regular meeting place.
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27 ORDER OF ADJOURNMENT

28 This Adjournment Regular Meeting of the Board
29 of Directors of the Santa Maria Public Airport District is
30 hereby adjourned at 8:28 p.m. on December 8, 2011.
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35 _____
36 HUGH RAFFERTY, President
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39 CHUCK DAMIANO, Secretary
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2011-2012

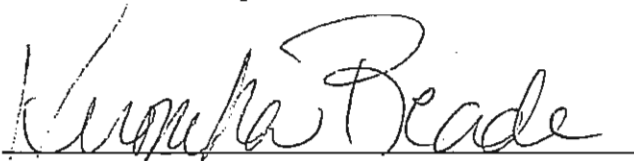
Agenda
Item
4(a)
12-22-11

**DEMAND REGISTER
SANTA MARIA PUBLIC AIRPORT DISTRICT**

Full consideration has been received by the Santa Maria Public Airport District for each demand, numbers 056765 to 056850 on Mission Community Bank in the total amount of \$966,731.12.

CHRIS HASTERT
GENERAL MANAGER

The undersigned certifies that the attached register of audited demands of the Santa Maria Public Airport District for each demand, numbers 056765 to 056850 on Mission Community Bank in the total amount of \$966,731.12 has been approved as being in conformity with the budget approved by the Santa Maria Public Airport District and funds are available for their payment.


VERONEKA READE

MANAGER OF FINANCE AND ADMINISTRATION


DATE

THE BOARD OF DIRECTORS OF THE SANTA MARIA PUBLIC AIRPORT DISTRICT APPROVED PAYMENT OF THE ATTACHED WARRANTS AT THE MEETING OF DECEMBER 22, 2011.

HUGH RAFFERTY
SECRETARY

Santa Maria Public Airport District

Demand Register

Check Number	Check Date	Vendor Name	Amount	Description
056765**	12/8/2011	Airflow Filter Service, Inc.	\$123.91	Heavy Equip Maint. - Mechanical
056766**	12/8/2011	Alexander's	\$725.00	Security Maintenance
056767**	12/8/2011	American Industrial Supply	\$26.88	ARFF Vehicle Maint.
056768**	12/8/2011	Armstrong's Lock and Key	\$1,553.23	Upgrade Locks - District Bldg.
056769**	12/8/2011	Arrowhead Mountain Spring Water	\$57.94	Water Delivery
056770**	12/8/2011	AT&T	\$153.22	Long Distance Phone Service
056771**	12/8/2011	Bethel Engineering	\$3,690.00	MHP - Drainage Upgrade
056772**	12/8/2011	BMI PacWest	\$1,640.00	Buildg. Maint. - Terminal
056773**	12/8/2011	Bomar Security & Investigation	\$4,458.30	Security Service
056774**	12/8/2011	Brayton's Power Wash & Sweep	\$250.00	Street Sweeping
056775**	12/8/2011	Brumit Diesel, Inc.	\$967.25	ARFF Vehicle Maint.
056776**	12/8/2011	Carquest Auto Parts	\$44.35	Auto Maint. - Mechanical
056777**	12/8/2011	Consolidated Electrical Distributor	\$314.61	Lighting Maintenance
056778**	12/8/2011	Clark Pest Control	\$224.00	Pest Control - Terminal
056779**	12/8/2011	Greg Collins	\$50.00	Dependent Care Reimbursement
056780**	12/8/2011	Retail Services - Costco	\$709.72	Office Supplies & Sundries
056781**	12/8/2011	Fastenal Company	\$1,446.22	Buildg. Maint. - Hangar Area
056782**	12/8/2011	Charles Z. Fedak & Co.	\$7,832.00	Annual Audit
056783**	12/8/2011	Federal Express	\$12.42	Freight & Common Carrier
056784**	12/8/2011	Fence Factory	\$1,141.00	Fencing & Gates
056785**	12/8/2011	Flight Light, Inc.	\$183.90	Lighting & Nav Aid Maintenance
056786**	12/8/2011	The Gas Company	\$968.17	Utilities
056787**	12/8/2011	Hartford	\$621.69	Deferred Income
056788**	12/8/2011	Ray Heath	\$3,505.60	Consulting Service
056789**	12/8/2011	J B Dewar, Inc.	\$509.14	Fuel Expense - Gas/Diesel
056790**	12/8/2011	Jack's All American Plumbing	\$133.79	Buildg. Maint. - Terminal
056791**	12/8/2011	Limotta Internet Technologies	\$1,798.70	Computer Support Services
056792**	12/8/2011	Mar Teeny Designs	\$200.00	Web Page Maint.
056793**	12/8/2011	Mission Uniform Service	\$240.25	Uniform Service
056794**	12/8/2011	Napa Auto Parts	\$145.94	Auto parts
056795**	12/8/2011	Orchard Supply Hardware	\$143.36	Hardware & Supplies
056796**	12/8/2011	Pacific Telemanagement Services	\$227.92	Pay Phone Service
056797**	12/8/2011	Pat's Automotive	\$99.00	Auto Maint. - Mechanical
056798**	12/8/2011	PERS - Retirement	\$5,340.19	Retirement
056799**	12/8/2011	Pacific Gas & Electric Company	\$16,259.63	Electricity - Terminal/Main Hangar
056800**	12/8/2011	Quintron Systems, Inc.	\$3,802.50	Security Syst. Maint. & Repair
056801**	12/8/2011	ServiceMaster CBM	\$1,383.04	Janitorial Services
056802**	12/8/2011	Community Development Dept.	\$1,371.00	Permit to Operate MHP
056803**	12/8/2011	Tartaglia Engineering	\$44,484.16	AIP 30
056804**	12/8/2011	Richard Tokoph	\$99.35	Travel Exp. Reimb.
056805**	12/8/2011	Ultrex Business Solutions	\$260.78	Lease/Maint. - Copy Machine
056806**	12/8/2011	Verizon	\$87.84	Telephone Expense
056807**	12/8/2011	Verizon Wireless	\$266.07	I-Pad Internet Service
056808**	12/8/2011	Wayne's Tire, Inc.	\$485.66	Auto Maint. - Tires
056809**	12/8/2011	Applied Industrial Technologies	\$18.76	ARFF Vehicle Maint.
056810**	12/15/2011	Aflac	\$558.46	Voluntary Ins. - Employee
056811**	12/15/2011	City of Santa Maria	\$190.23	Construction Meter
056812**	12/15/2011	Chris Hastert	\$250.45	Travel/Rotary Exp. Reimb.
056813**	12/15/2011	On Trac	\$168.69	Courier Service
056814**	12/15/2011	Pacific Gas & Electric Company	\$830.10	Electricity
056815**	12/15/2011	Platinum Plus for Business	\$37.95	Internet Service

Santa Maria Public Airport District

Demand Register

Check Number	Check Date	Vendor Name	Amount	Description
056816**	12/15/2011	SDRMA - Workers Comp Program	\$1,200.49	Worker's Compensation Ins.
056817**	12/15/2011	Stanley Convergent Sec. Sol., Inc.	\$329.85	Fire Alarm Service
056818**	12/15/2011	Verizon	\$667.88	Telephone Expense
056819**	12/15/2011	Visa	\$4,346.98	Business Travel & Enter.
056820	12/19/2011	Affordable Lock & Safe	\$365.88	Buildg. Maint. - Hangar Area
056821	12/19/2011	Bee Safe Lock & Key	\$14.55	Misc. Hangar Supplies
056822	12/19/2011	Bedford Enterprises, Inc.	\$308.98	Trash - Hangar Area
056823	12/19/2011	Brayton's Power Wash & Sweep	\$250.00	Street Sweeping
056824	12/19/2011	Consolidated Electrical Distributor	\$1,064.65	Lighting Maintenance
056825	12/19/2011	Coast Clutch	\$2.89	Misc. Supplies
056826	12/19/2011	Greg Collins	\$50.00	Dependent Care Reimbursement
056827	12/19/2011	Fence Factory	\$407.30	Fencing & Gates
056828	12/19/2011	Granite Construction	\$833,419.84	AIP 31
056829	12/19/2011	Home Depot	\$300.87	Building Maintenance
056830	12/19/2011	Interstate Batteries	\$328.48	Auto Maint. - Mechanical
056831	12/19/2011	Jack's All American Plumbing	\$180.00	Buildg. Maint. - Terminal
056832	12/19/2011	Keylock Security Specialists	\$221.55	Maint. - Security System
056833	12/19/2011	Laguna County Sanitation District	\$95.41	Recycled Water
056834	12/19/2011	Mission Uniform Service	\$210.46	Uniform Service
056835	12/19/2011	Next Day Signs	\$969.75	Signs - Landing Area
056836	12/19/2011	Orchard Supply Hardware	\$163.55	Hardware & Supplies
056837	12/19/2011	OSHKOSH Truck Corporation	\$83.13	ARFF Vehicle Maint.
056838	12/19/2011	Pat's Automotive	\$476.89	Auto Maint. - Mechanical
056839	12/19/2011	Praxair	\$233.14	Shop Supplies
056840	12/19/2011	Quinn Rental Services	\$96.71	Fencing & Gates - Terminal
056841	12/19/2011	ServiceMaster CBM	\$8,844.61	Janitorial Services
056842	12/19/2011	Santa Maria Times	\$665.28	Advertising - Legal Asphalt Rehab.
056843	12/19/2011	Verizon	\$131.81	Telephone Expense
056844	12/19/2011	VTC Enterprises	\$44.00	Trash - Paper Recycling
056845	12/19/2011	Wayne's Tire, Inc.	\$163.82	Safety Equipment
056846	12/19/2011	Chuck Adams	\$200.00	Directors Fees
056847	12/19/2011	Charles Damiano	\$200.00	Directors Fees
056848	12/19/2011	Carl Engel, Jr.	\$200.00	Directors Fees
056849	12/19/2011	Don Lahr - Director	\$200.00	Directors Fees
056850	12/19/2011	Hugh Rafferty	\$200.00	Directors Fees

**Approved by One Board Member Total Checks Written

\$966,731.12

SANTA MARIA PUBLIC AIRPORT DISTRICT

STATEMENT OF BANK ACCOUNT ACTIVITIES

November 2011

	GENERAL FUND	LAIF	TOTALS
BEGINNING CASH (9/30/11)	\$20,229.32	\$5,349,023.58	\$5,369,252.90
DEPOSITS	170,192.80	0.00	\$170,192.80
AIP PAYMENTS/SECURITY REIMBURSEMENT	320,726.00		\$320,726.00
NSF CHECKS			\$0.00
CANCELLED CHECKS			\$0.00
TAX PAYMENTS	129,733.14		\$129,733.14
TRANSFERS	50,000.00	(50,000.00)	\$0.00
ADJUSTMENTS CHECKS PRIOR PERIOD			\$0.00
DEMAND REGISTERS	(529,648.59)		(\$529,648.59)
BANK CHARGES	(20.00)		(\$20.00)
WIRE TRANSFER - PURCHASE MOBILE HOME			\$0.00
PAYROLL	(53,134.86)		(\$53,134.86)
	<hr/>	<hr/>	<hr/>
ENDING BALANCE	\$108,077.81	\$5,299,023.58	\$5,407,101.39

Note: LAIF was earning 0.38% as of 9/30/11

PAYROLL REPORT

Payroll Date

Total Waqes & Taxes

8-Jul	23,657.40	
22-Jul	<u>25,922.31</u>	49,579.71
5-Aug	23,976.78	
19-Aug	<u>25,974.79</u>	49,951.57
2-Sep	23,984.24	
19-Sep	23,984.24	
30-Sep	<u>26,156.48</u>	74,124.96
14-Oct	25,511.93	
28-Oct	<u>27,326.78</u>	52,838.71
10-Nov	25,449.50	
23-Nov	<u>27,685.36</u>	53,134.86

DELINQUENT TENANT LIST
as of December 2011

AGENDA ITEM
4b
12/22/2011

	<u>TOTAL A/R</u>	<u># OF DAYS PAST DUE</u>
Art Craft	\$ 41,465.30	
Art Craft - Utilities	\$ 5,855.42	
California Production	\$ 301.40	83
Hudgens, M	\$ 207.90	22
Johnston, T	\$ 655.33	22
Jones, J	\$ 433.40	
My Conciarrge	\$ 2,362.50	
Nickson's Machine	\$ 6,395.20	
Precision Aerobatics	\$ 649.00	22
Wyatt, James-Wyatt Aircraft**	\$ 10,230.31	

GRAND TOTAL \$ 68,555.76

** A Payment Plan has been initiated.

CUSTPAST 2011 2012.XLS



Agenda
Item
12-22-11
4(c)

MEMORANDUM

Santa Maria Public Airport District

December 22, 2011

TO: Board of Directors

FROM: Manager of Finance and Administration

SUBJECT: Budget Deviation # 1 for 2011 - 2012 Budget

It is recommended that the 2011-2012 Budget be amended to include the following changes:

Expenses	Proposed Budget Amount	Current Budget Amount	Increase/ (Decrease)
1.) 87030-495 Unemployment Claims	\$ 7,150	\$ -	\$ 7,150
2.) 87010-458 Maintenance Worker I	\$ 30,635	\$ 37,785	\$ (7,150)
Total	\$ 37,785	\$ 37,785	\$ -

- 1.) The District does not participate in unemployment insurance instead the District is billed per claim or is on a pay as you go program. Information about this claim was not available at the time the budget was created. This amount is based on the District's estimate of what the former employee is eligible for.
- 2.) Maintenance Worker I hire date later than the date reflected in the budget.

Approved: 
 Veroneka Reade, Manager of Finance and Administration

Recommended: 
 Chris Hastert, General Manager

Approved Board Meeting
 of December 22, 2011
 Hugh Rafferty Secretary, SMPAD

Santa Maria Public Airport District

Budget Report

For Expense Only Transactions Posted through August 31, 2011

Agenda
Item

12-22-11
4(d)

Account Number	Account Description	Actual Expenses for Two Months	Annual Budgeted Expenses	Over/(Under Budget)	% of Budget
71110-100	Electricity - Landing Area	5,124	16,804	(11,680)	30%
71110-455	Electricity - Hotel Ramp	754	2,428	(1,674)	31%
71120-150	ARFF Services	121,438	485,751	(364,313)	25%
71220-100	Signs		8,050	(8,050)	0%
71310-100	Lighting & Nav Aid Maintenance	1,203	8,250	(7,047)	15%
71323-100	Runway Generator Maintenance		1,300	(1,300)	0%
71330-100	Pavement - Runways & Taxiways		8,000	(8,000)	0%
71331-100	Pavement - Ramps & Tiedowns	6,910	5,500	1,410	126%
71345-100	Weed Abatement	896	9,000	(8,104)	10%
71350-100	Fencing & Gates	724	5,100	(4,376)	14%
72110-200	Electricity - Hangars	13,245	33,727	(20,482)	39%
72130-200	Water - Hangars	2,306	2,504	(197)	92%
72140-200	Trash - Hangars	1,665	4,216	(2,551)	39%
72150-200	Emergency Phones - Hangars	876	2,358	(1,482)	37%
72260-200	Landscaping Hangar Area	3,655	8,991	(5,336)	41%
72290-200	Miscellaneous Hangar Supplies		500	(500)	0%
72300-200	Building Maintenance - Hangar Area	3,577	16,000	(12,423)	22%
72310-200	Lighting Maintenance - Hangars	502	1,950	(1,448)	26%
72311-200	Janitorial Sv Hangar Area	5,541	13,299	(7,758)	42%
72328-200	Fire Extinguisher Service - Hangar		800	(800)	0%
72331-200	Pavement - Ramp - Hangars		5,500	(5,500)	0%
72350-200	Fencing & Gates	465	3,600	(3,135)	13%
72445-200	Fire Alarm Service - Hangars	1,195	2,008	(813)	60%
72480-200	Waste Oil Removal - Hangars	395	500	(105)	79%
73700-720	Owner Build - Trash		3,125	(3,125)	0%
73700-721	Owner Build - Water	189	518	(329)	37%
73700-722	Owner Build - Electricity	156	189	(33)	83%
73700-723	Owner Build - Restroom Janitorial	1,107	2,657	(1,550)	42%
73700-724	Owner Build - Maintenance	410	400	10	103%
74110-203	Electricity - Main Hangar	9,261	28,171	(18,910)	33%
74110-204	Utilities - 3940 Mitchell Rd.	9	1,200	(1,190)	1%
74120-203	Gas- Main Hangar	113	551	(439)	20%
74130-125	Water - Paint Hangar	265	1,177	(911)	23%
74130-203	Water - Main Hangar	2,399	2,000	399	120%
74140-400	Trash - Main Hangar & FBO's	1,249	3,564	(2,315)	35%
74150-125	Emergency Phone Lines - Paint Hangar	830	1,700	(870)	49%
74150-203	Emergency Phone Lines - Main Hangar	149	425	(276)	35%
74260-400	Landscaping - FBO	1,853	1,451	402	128%
74290-400	Miscellaneous Supplies	16	500	(484)	3%
74300-400	Building Maintenance - FBO Hangar Area	2,064	14,500	(12,436)	14%
74311-203	Janitorial Sv Main Hangar & FBOs	1,107	2,657	(1,550)	42%
74311-218	Electricity - Customs	488		488	
74315-400	Fire Sprinkler Maintenance		450	(450)	0%
74331-400	Pavement - Ramps & Tiedowns	9,896	8,000	1,896	124%

Santa Maria Public Airport District

Budget Report

For Expense Only Transactions Posted through August 31, 2011

Account Number	Account Description	Actual Expenses for Two Months	Annual Budgeted Expenses	Over/(Under Budget)	% of Budget
74340-400	Drainage Maintenance	2,081	500	1,581	416%
74350-400	Fencing & Gates	1,115	4,000	(2,885)	28%
74445-125	Fire Alarm Service - Paint Hangar	315	630	(315)	50%
74445-203	Fire Alarm Service - Main Hangar	390	780	(390)	50%
75110-249	Electricity - Terminal	31,860	93,017	(61,157)	34%
75120-249	Gas - Terminal	188	5,410	(5,222)	3%
75130-249	Water - Terminal	6,957	17,698	(10,741)	39%
75140-250	Trash - Terminal Area	1,042	3,125	(2,084)	33%
75150-249	Emergency Phone Lines - Terminal	1,616	3,895	(2,279)	41%
75150-250	Pay Phone Service - Terminal	1,140	2,735	(1,595)	42%
75150-300	Audio & Video Monthly Charges	857	876	(19)	98%
75220-250	Signs		3,600	(3,600)	0%
75255-250	Janitorial Sv Terminal Area	32,769	78,648	(45,879)	42%
75260-250	Landscaping - Terminal	20,089	46,747	(26,657)	43%
75300-249	Building Maintenance - Terminal	19,728	36,950	(17,222)	53%
75300-339	Building Maintenance - Fire Station	700	7,000	(6,300)	10%
75310-240	Lighting Maintenance - Terminal Area Streets		2,500	(2,500)	0%
75310-249	Lighting Maintenance - Terminal	709	4,000	(3,291)	18%
75310-339	Lighting Maintenance - Fire Station		500	(500)	0%
75323-249	Emergency Generator Maintenance - Terminal		1,200	(1,200)	0%
75323-339	Emergency Generator Maintenance - Fire Station		1,200	(1,200)	0%
75333-250	Pavement - Roads - Terminal Area	677	12,000	(11,323)	6%
75350-250	Fencing & Gates - Terminal		3,000	(3,000)	0%
75465-249	Automatic Door Maintenance Service - Terminal		2,500	(2,500)	0%
75475-249	Interior Plant Service - Terminal		1,440	(1,440)	0%
75700-740	Sig Items - ADA Lift Rental		10,900	(10,900)	0%
75700-761	Firefighting Equipmnet		100	(100)	0%
76110-300	Electric - Street Lights	626	1,814	(1,188)	35%
76110-310	Electric - Retention Dam Pumps	663	4,536	(3,872)	15%
76220-250	Signs	181	1,000	(818)	18%
76140-300	Recycled Water	8,414	12,207	(3,793)	69%
76260-300	Landscaping - Revenue Generating Land	5,384	12,940	(7,555)	42%
76290-300	Miscellaneous Supplies		1,000	(1,000)	0%
76310-300	Street Light Maintenance		500	(500)	0%
76340-300	Drainage Maintenance		500	(500)	0%
76345-300	Brush Eradication - Lands		1,000	(1,000)	0%
76350-300	Fencing & Gates	618	2,500	(1,882)	25%
76360-300	Stormwater Retention Facilities	2,945	7,400	(4,455)	40%
76700-750	MHP - Salaries	28,271	73,980	(45,709)	38%
76700-752	MHP - Maintenance	23,216	64,820	(41,604)	36%
76700-753	MHP - Liability Insurance		7,250	(7,250)	0%
76700-754	MHP - Utilities	56,102	134,580	(78,478)	42%
76700-755	MHP - Property Management	11,750	28,200	(16,450)	42%
76700-756	MHP - Misc	(38,492)		(38,492)	
76700-757	MHP - General and Admin. Expense	4,721	18,800	(14,079)	25%

Santa Maria Public Airport District

Budget Report

For Expense Only Transactions Posted through August 31, 2011

Account Number	Account Description	Actual Expenses for Two Months	Annual Budgeted Expenses	Over/(Under Budget)	% of Budget
87010-451	General Manager	50,611	121,115	(70,504)	42%
87010-453	Manager of Finance and Administration	34,322	81,119	(46,796)	42%
87010-454	Operations Supervisor	30,122	71,243	(41,121)	42%
87010-455	Maintenance Supervisor	30,085	71,243	(41,158)	42%
87010-458	Maintenance Worker I	7,559	37,785	(30,226)	20%
87010-459	Maintenance Worker II	66,980	158,307	(91,326)	42%
87010-460	Accounting Clerk	18,366	43,408	(25,043)	42%
87010-461	Administrative Secretary/Clerk to the Board	41,455	99,276	(57,820)	42%
87020-473	Longevity Pay	6,081	14,429	(8,349)	42%
87020-479	Overtime Pay	73	2,000	(1,927)	4%
87030-481	Medicare Tax	4,134	10,149	(6,015)	41%
87030-482	Medical Insurance	60,684	146,724	(86,041)	41%
87030-483	Dental Insurance	4,028	8,029	(4,001)	50%
87030-485	Life Insurance (Standard)	1,433	3,033	(1,601)	47%
87030-486	Disability Insurance	2,294	4,179	(1,886)	55%
87030-487	PERS Retirement	56,352	138,154	(81,802)	41%
87030-488	Worker's Compensation	10,701	22,864	(12,163)	47%
87030-489	Flex Plan Administration	988	2,266	(1,278)	44%
87030-495	Unemployment Claims	3,150		3,150	
87110-150	Electricity - Shop	928	3,009	(2,081)	31%
87110-217	Electricity - Administration Building	4,615	17,060	(12,445)	27%
87120-150	Gas - Shop	81	286	(205)	28%
87120-217	Gas - Administration Building	413	2,821	(2,408)	15%
87130-150	Water - Shop	421	1,911	(1,490)	22%
87130-217	Water - Administrative Building	372	1,050	(678)	35%
87130-500	Water - Landscaping	7,793	22,324	(14,530)	35%
87140-150	Trash - Shop	527	1,582	(1,054)	33%
87140-500	Trash - Paper Recycling	704	3,556	(2,852)	20%
87160-501	Cellular Phone	3,290	6,469	(3,179)	51%
87160-502	Security Phone Lines	304	792	(488)	38%
87160-504	Administration Office - Monthly Service	1,105	5,669	(4,564)	19%
87160-505	Administration Office - AT&T Toll Calls	1,011	2,784	(1,772)	36%
87160-507	Administration Office - Fax Line	225	590	(365)	38%
87160-508	Aircraft Rescue & Firefighting	174	532	(358)	33%
87160-509	Tower & Fire Station	297	639	(342)	46%
87160-510	Shop Phone	649	1,710	(1,061)	38%
87160-511	Answering Service	1,088	2,682	(1,593)	41%
87210-500	Security Supplies	8,526	11,792	(3,266)	72%
87230-500	Janitorial Supplies	3,801	10,334	(6,533)	37%
87240-500	Small Tools	1,094	6,600	(5,506)	17%
87260-150	Shop Supplies	853	5,000	(4,147)	17%
87270-531	Fuel Expense - Gas/Oil	5,063	12,975	(7,912)	39%
87270-532	Fuel Expense - Diesel Fuel/Oil	4,686	8,750	(4,064)	54%
87275-500	Solvent	412	600	(188)	69%
87280-546	First Aid	147	422	(274)	35%

Santa Maria Public Airport District

Budget Report

For Expense Only Transactions Posted through August 31, 2011

Account Number	Account Description	Actual Expenses for Two Months	Annual Budgeted Expenses	Over/(Under Budget)	% of Budget
87280-547	Safety Equipment	1,239	5,320	(4,081)	23%
87280-548	Training Supplies	178	350	(172)	51%
87286-500	Uniform Service	1,982	5,512	(3,530)	36%
87290-500	Sundries	724	2,745	(2,021)	26%
87300-150	Building Maintenance - Shop	2,383	4,000	(1,617)	60%
87300-217	Building Maintenance - Administrative Building	1,787	11,050	(9,263)	16%
87300-221	Clean HVAC Terminal and Admin Bldg		6,500	(6,500)	0%
87321-150	Equipment Maintenance - Shop	20	500	(480)	4%
87322-500	Radio Maintenance		4,250	(4,250)	0%
87324-521	Office Equipment - Copy Machine	2,648	6,006	(3,358)	44%
87324-523	Office Equipment - Postage Machine	189	1,122	(932)	17%
87328-500	Fire Extinguisher Service		1,350	(1,350)	0%
87360-536	Automotive Maintenance - Mechanical	2,864	6,150	(3,286)	47%
87360-537	Automotive Maintenance - Tires	264	1,600	(1,336)	16%
87370-541	Contractors Equipment Maintenance - Mechanical	2,097	7,500	(5,403)	28%
87370-542	Contractors Equipment Maintenance - Tires		2,500	(2,500)	0%
87370-543	ARFF Vehicle Maintenance	4,309	6,000	(1,691)	72%
87380-554	Fuel System - Fire Alarm Service	225	540	(315)	42%
87400-500	Directors Fees	2,900	12,000	(9,100)	24%
87412-500	Accounting Contingencies	1,295	3,003	(1,708)	43%
87414-500	Annual Audit	9,066	25,000	(15,934)	36%
87420-500	Legal Counsel Services	20,946	68,575	(47,629)	31%
87422-500	Legal Services Contingencies		11,000	(11,000)	0%
87430-500	Engineering Services		5,000	(5,000)	0%
87440-500	Security Services	97,355	370,501	(273,146)	26%
87442-500	Security Services Contingencies	2,500	7,400	(4,900)	34%
87443-500	Security Sys Maint & Repair	2,534	22,800	(20,266)	11%
87450-500	Janitorial Service - All Locations	3,698	8,874	(5,177)	42%
87470-500	Landscaping Services	2,375	5,843	(3,468)	41%
87472-500	Landscaping Contingencies	692	8,500	(7,808)	8%
87475-500	Internet/Web Page Maintenance	5,469	13,655	(8,187)	40%
87510-562	Bank Charges - Service Charges	50		50	
87520-566	Freight & Common Carrier	495	1,389	(894)	36%
87520-567	Postage	601	1,553	(952)	39%
87520-568	Printing & Stationery	201	1,998	(1,797)	10%
87520-570	Misc Office Supplies	5,870	10,000	(4,130)	59%
87520-572	Books & Publications		500	(500)	0%
87530-581	Computer Supplies	5,052	21,563	(16,511)	23%
87530-583	Computer Support Services	13,541	23,590	(10,049)	57%
87540-600	Dues and Memberships	625	2,512	(1,887)	25%
87540-601	Dues -AAAEE	2,925	2,700	225	108%
87540-603	Dues - SWAAAE		255	(255)	0%
87540-605	Dues - Chamber of Commerce	245	240	5	102%
87540-606	Dues - National Notary Association		300	(300)	0%
87540-607	Dues - CA Special Districts Association	4,257	4,555	(298)	93%

Santa Maria Public Airport District

Budget Report

For Expense Only Transactions Posted through August 31, 2011

Account Number	Account Description	Actual Expenses for Two Months	Annual Budgeted Expenses	Over/(Under Budget)	% of Budget
87540-608	Dues - AAAE ARDF CA Airport Storm	2,200	2,200	0	100%
87540-610	Costco Membership	150	130	20	115%
87540-618	Santa Maria Times	150	150	(0)	100%
87540-625	Santa Barbara County Special Districts Assn	300		300	
87540-628	Pro-rata Share of LAFCO Budget	3,003	3,026	(23)	99%
87600-596	Advertising - Legal	395	1,000	(605)	39%
87600-599	Advertising - Airport Advertising	11,848	43,000	(31,152)	28%
87610-100	Depreciation - Landing Area		1,213,529	(1,213,529)	0%
87610-200	Depreciation - Hangar Area		199,196	(199,196)	0%
87610-225	Depreciation - Owner Build Area		3,466	(3,466)	0%
87610-250	Depreciation - Terminal Area		695,973	(695,973)	0%
87610-300	Depreciation - Revenue Generating Land		230,189	(230,189)	0%
87610-400	Depreciation - Main Hangar & FBO		76,447	(76,447)	0%
87610-500	Depreciation - Administration		77,452	(77,452)	0%
87615-500	Bad Debt Expense	8	1,000	(992)	1%
87620-692	Emergency Exercises - Fuel Fire		500	(500)	0%
87630-591	Insurance - Airport Liability		30,000	(30,000)	0%
87630-592	Insurance - Auto, Fire, Property		55,075	(55,075)	0%
87630-595	Insurance - Liab		26,720	(26,720)	0%
87650-643	Permits	889	2,037	(1,149)	44%
87650-646	Storm Water Permits		1,128	(1,128)	0%
87660-500	Education	1,350	14,000	(12,650)	10%
87670-500	Business Travel & Entertainment	6,627	35,600	(28,973)	19%
87679-500	Employee Recognition	250	3,000	(2,750)	8%
87700-791	Sig Items - Seal Fuel Farm Conta		19,500	(19,500)	0%
88680-681	SM City Chamber EDA	30,000	30,000	0	100%
88680-685	Museum of Flight	15,000	15,000	0	100%
88680-691	Planning & Marketing		45,000	(45,000)	0%
88680-692	Consulting Services - Marketing Aviation Related	4,900	52,000	(47,100)	9%
88680-702	Contributed Capital	1,482	4,444	(2,962)	33%
88680-693	Consulting Services - Contingencies	17,782	58,330	(40,548)	30%
	Totals	<u>1,206,597</u>	<u>6,250,004</u>	<u>(5,043,407)</u>	<u>19%</u>

Santa Maria Public Airport District

Budget Report

For Revenues Only Transactions Posted through August 31, 2011

Account Number	Account Description	Actual Revenues for Two Months	Budgeted Revenue for Two Months	Over/(Under Budget)	% of Budget
61100-052	Landing Fees - Ameriflight	1,408	1,319	89	107%
61100-053	Landing Fees - U S Forrest Service		5,833	(5,833)	0%
61100-054	Landing Fees - Federal Express - WestAir	867	950	(83)	91%
61100-055	Landing Fees - Allegiant Air	4,046	3,627	419	112%
61100-062	Landing Fees -United (Skywest)	6,011	6,037	(26)	100%
61100-065	Landing Fees - All Counties Delivery	409	399	10	102%
61100-069	Landing Fees - Charter Jets	524	487	36	107%
61110-052	Tiedowns - Ameriflight	188	187	1	100%
61110-054	Tiedowns - Federal Express - WestAir in	560	560	(0)	100%
61110-060	Transient Parking	522	521	1	100%
61130-093	Comm Veh Access - Federal Express	1,622	1,621	1	100%
61130-094	Comm Veh Access - UPS	612	612	0	100%
61130-096	Comm Veh Access -	82	82	(0)	100%
61140-152	Fuel Flowage Fees - SM Fuel		475	(475)	0%
61140-154	Fuel Flowage Fees - CCJC	7,407	9,500	(2,093)	78%
62210-005	T-Hangar 3005 Airpark (J)	5,872	6,102	(230)	96%
62210-009	T-Hangar 3009 Airpark (I)	4,190	3,945	245	106%
62210-011	T-Hangar 3011 Airpark (H)	3,720	4,187	(467)	89%
62210-019	T-Hangar 3019 Airpark (G)	3,348	3,806	(458)	88%
62210-023	T-Hangar 3023 Airpark (F)	3,820	3,945	(125)	97%
62210-027	T-Hangar 3027 Airpark (E)	3,780	3,893	(113)	97%
62210-031	T-Hangar 3031 Airpark (D)	3,402	3,893	(491)	87%
62210-039	T-Hangar 3039 Airpark	5,183	5,682	(499)	91%
62210-103	T-Hangar 3103 Airpark	41,419	6,338	35,081	653%
62210-107	T-Hangar 3107 Airpark (C)	4,676	4,717	(41)	99%
62210-109	T-Hangar 3109 Airpark (B)	3,540	3,238	302	109%
62210-111	T-Hangar 3111 Airpark (A)	3,600	3,658	(58)	98%
62220-035	Corporate T-Hangar 3035 Airpark (7)	5,622	5,714	(92)	98%
62230-005	T-Hangar Storage 3005 Airpark (J)	428	857	(429)	50%
62230-009	T-Hangar Storage 3009 Airpark (I)	288	288	(0)	100%
62230-011	T-Hangar Storage 3011 Airpark (H)	304	305	(1)	100%
62230-019	T-Hangar Storage 3019 Airpark (G)	152	152	(0)	100%
62230-023	T-Hangar Storage 3023 Airpark (F)	144	144	(0)	100%
62230-027	T-Hangar Storage 3027 Airpark (E)	241	280	(39)	86%
62230-031	T-Hangar Storage 3031 Airpark (D)	280	280	(0)	100%
62230-035	T-Hangar Storage 3035 Airpark (7)	290	290	(0)	100%
62230-039	T-Hangar Storage 3039 Airpark	856	857	(1)	100%
62230-107	T-Hangar Storage 3107 Airpark (C)	288	288	(0)	100%
62230-109	T-Hangar Storage 3109 Airpark (B)	124	124	0	100%
62230-111	T-Hangar Storage 31111 Airpark (A)	140	280	(140)	50%
62240-001	Corporate Hangars 3001 Airpark (K)	6,362	6,431	(69)	99%

Santa Maria Public Airport District

Budget Report

For Revenues Only Transactions Posted through August 31, 2011

Account Number	Account Description	Actual Revenues for Two Months	Budgeted Revenue for Two Months	Over/(Under Budget)	% of Budget
62240-029	Corporate Hangars 3029 Airpark	6,944	7,053	(109)	98%
62240-105	Corporate Hangars 3105 Airpark	8,260	8,384	(124)	99%
62240-118	Corporate Hangar 3043 Airpark	8,106	8,202	(96)	99%
63310-100	Owner Build Hangars Small	1,030	985	45	105%
63310-101	Owner Build Hangars	1,708	1,708	-	100%
64410-176	Main Hangar - All Counties Delivery	1,096	1,096	0	100%
64410-177	Main Hangar - Artcraft Paints		6,279	(6,279)	0%
64410-178	Main Hangar - Tricor Calif	356	356	(0)	100%
64410-180	Main Hangar - Mike Lewis	518	517	1	100%
64410-183	Main Hangar - S B Cellular	3,600	3,681	(81)	98%
64410-184	Main Hangar - Ravatrt, Albrecht & Assoc.	2,360	2,361	(1)	100%
64410-185	Main Hangar - Art Craft	15,576	6,800	8,776	229%
64420-115	Corporate Hangar FBO 3115 Airpark	1,226	1,263	(37)	97%
64420-117	Hangar FBO 3117 Liberator & 3115 Airpark	4,249	6,061	(1,812)	70%
64420-119	Corporate Hangar FBO 3119 Liberator	1,268	4,368	(3,100)	29%
64420-121	Corporate Hangar FBO 3121 Liberator	1,176	1,176	(0)	100%
64420-123	Corporate Hangar FBO 3123 Liberator	670	670	1	100%
64420-125	Corporate Hangar FBO 3125 Liberator (P)	5,544	7,746	(2,202)	72%
64420-409	Corporate Hangar FBO 3409 Corsair		6,024	(6,024)	0%
64420-410	US Forest - Land Use Revenue		4,167	(4,167)	0%
64420-438	CALSTAR	1,754	1,753	1	100%
64420-439	Corporate Hangar FBO - CC Jet Center	6,362	6,844	(482)	93%
64420-440	Corporate Hangar FBO 3950 Mitchell	2,686	2,685	1	100%
64420-441	Corporate Hangar FBO 3948 Mitchell	946	946	0	100%
64420-442	Corporate Hangar FBO 3944 Mitchell	2,606	2,606	0	100%
64420-443	Corporate Hangar FBO 3940 Mitchell	10,532	11,940	(1,408)	88%
64420-444	Corporate Hangar FBO Arctic Air	6,830	6,830	-	100%
64420-447	CPA Hangar	4,446	4,445	1	100%
64420-448	MOF 3015/3025 Airpark Drive	412	418	(6)	99%
64420-449	Corporate Hangar FBO CC Jet Center	558	558	(0)	100%
64420-450	CCJC (GA Terminal)		1,823	(1,823)	0%
64459-203	Utility Reimbursement - Main Hangar	4,307	4,140	167	104%
65510-251	Terminal - TSA Lease	13,580	13,580	-	100%
65510-252	Terminal - Restaurant	200	8,000	(7,800)	3%
65510-254	Terminal - Skywest United	4,946	4,946	-	100%
65510-255	Terminal - Allegiant Air, Inc.	368	368	-	100%
65510-256	Terminal - Central Coast Shuttle	3,735	3,735	-	100%
65510-257	PFC - Revenue	29,426	31,822	(2,397)	92%
65510-258	Terminal - Advertising	400	400	-	100%
65510-261	Terminal - Phone Board	154	-	154	
65510-262	ARINC	243	243	-	100%
65520-265	Terminal Concessions - Avis	16,148	13,084	3,064	123%

Santa Maria Public Airport District

Budget Report

For Revenues Only Transactions Posted through August 31, 2011

Account Number	Account Description	Actual Revenues for Two Months	Budgeted Revenue for Two Months	Over/(Under Budget)	% of Budget
65520-266	Terminal Concessions - Budget	2,778	2,957	(179)	94%
65520-267	Terminal Concessions - Hertz	13,144	12,866	278	102%
65520-268	Terminal Concessions - Payless	8,498	8,632	(134)	98%
65520-274	Terminal Phones & Vending Machines	328	318	11	103%
65530-217	Other Building - Administrative Board Room	90	160	(70)	56%
65530-307	Other Building - Avis Service Center	1,652	1,652	-	100%
65530-335	Other Building - General Aviation Terminal	1,770	-	1,770	
65559-249	Utility Reimbursements - Terminal	161	339	(178)	47%
65559-336	TSA Reimbursement	18,930	18,162	769	104%
66610-361	Farm Land - Castellanos	15,676	16,663	(987)	94%
66610-362	Grazing Land - Castellanos	378	378	-	100%
66610-363	Farm Land - McGray & Jokela	206	206	-	100%
66610-364	Master Lease - Mahoney Brothers	3,340	3,340	-	100%
66610-365	Farm Land - Gresser	75,970	75,970	-	100%
66610-366	Grazing Land - R. Machado Livestock		488	(488)	0%
66620-201	Airport Business Park	20,254	20,254	-	100%
66620-300	9 Hole Golf Course	5,203	5,203	-	100%
66620-320	Pioneer Park	322	322	-	100%
66620-455	Commercial Land - Hotel	23,516	22,606	910	104%
66620-962	Fuel Farm - Golden West Air	750	-	750	
66630-381	Village Mobile Home Park	62,228	65,254	(3,026)	95%
66640-100	Land Use	488	-	488	
67910-910	Misc Income - Forfeits - Plans & Specs	125	-	125	
67910-911	Misc Income - Forfeits - Waiting Lists	(10)	-	(10)	
67910-921	Misc Income - Late Charges	1,944	1,167	777	167%
67910-931	Misc Income - Rebates - PG&E		1,000	(1,000)	0%
67910-951	Misc Income - MOF - Souvenirs Sales	1,730	1,333	397	130%
69010-951	Interst Income	101	7,843	(7,743)	1%
69110-928	AIP - 28 Reimbursement		-	-	
69110-931	AIP - 30 Reimbursement		1,316,158	(1,316,158)	0%
69110-932	AIP - 31 Reimbursement		92,985	(92,985)	0%
69310-965	Tax Revenues		208,333	(208,333)	0%
69700-981	Sales of Surplus Pickups	100		100	
	Total	<u>560,325</u>	<u>2,186,559</u>	<u>(1,626,234)</u>	<u>26%</u>

Santa Maria Public Airport District

Budget Report

For Revenues Only Transactions Posted through August 31, 2011

Account Number	Account Description	Actual Revenues for Two Months	Budgeted Revenue for Two Months	Over/(Under Budget)	% of Budget
61100-052	Landing Fees - Ameriflight	1,408	1,319	89	107%
61100-053	Landing Fees - U S Forrest Service		5,833	(5,833)	0%
61100-054	Landing Fees - Federal Express - WestAir	867	950	(83)	91%
61100-055	Landing Fees - Allegiant Air	4,046	3,627	419	112%
61100-062	Landing Fees -United (Skywest)	6,011	6,037	(26)	100%
61100-065	Landing Fees - All Counties Delivery	409	399	10	102%
61100-069	Landing Fees - Charter Jets	524	487	36	107%
61110-052	Tiedowns - Ameriflight	188	187	1	100%
61110-054	Tiedowns - Federal Express - WestAir in	560	560	(0)	100%
61110-060	Transient Parking	522	521	1	100%
61130-093	Comm Veh Access - Federal Express	1,622	1,621	1	100%
61130-094	Comm Veh Access - UPS	612	612	0	100%
61130-096	Comm Veh Access -	82	82	(0)	100%
61140-152	Fuel Flowage Fees - SM Fuel		475	(475)	0%
61140-154	Fuel Flowage Fees - CCJC	7,407	9,500	(2,093)	78%
62210-005	T-Hangar 3005 Airpark (J)	5,872	6,102	(230)	96%
62210-009	T-Hangar 3009 Airpark (I)	4,190	3,945	245	106%
62210-011	T-Hangar 3011 Airpark (H)	3,720	4,187	(467)	89%
62210-019	T-Hangar 3019 Airpark (G)	3,348	3,806	(458)	88%
62210-023	T-Hangar 3023 Airpark (F)	3,820	3,945	(125)	97%
62210-027	T-Hangar 3027 Airpark (E)	3,780	3,893	(113)	97%
62210-031	T-Hangar 3031 Airpark (D)	3,402	3,893	(491)	87%
62210-039	T-Hangar 3039 Airpark	5,183	5,682	(499)	91%
62210-103	T-Hangar 3103 Airpark	41,419	6,338	35,081	653%
62210-107	T-Hangar 3107 Airpark (C)	4,676	4,717	(41)	99%
62210-109	T-Hangar 3109 Airpark (B)	3,540	3,238	302	109%
62210-111	T-Hangar 3111 Airpark (A)	3,600	3,658	(58)	98%
62220-035	Corporate T-Hangar 3035 Airpark (7)	5,622	5,714	(92)	98%
62230-005	T-Hangar Storage 3005 Airpark (J)	428	857	(429)	50%
62230-009	T-Hangar Storage 3009 Airpark (I)	288	288	(0)	100%
62230-011	T-Hangar Storage 3011 Airpark (H)	304	305	(1)	100%
62230-019	T-Hangar Storage 3019 Airpark (G)	152	152	(0)	100%
62230-023	T-Hangar Storage 3023 Airpark (F)	144	144	(0)	100%
62230-027	T-Hangar Storage 3027 Airpark (E)	241	280	(39)	86%
62230-031	T-Hangar Storage 3031 Airpark (D)	280	280	(0)	100%
62230-035	T-Hangar Storage 3035 Airpark (7)	290	290	(0)	100%
62230-039	T-Hangar Storage 3039 Airpark	856	857	(1)	100%
62230-107	T-Hangar Storage 3107 Airpark (C)	288	288	(0)	100%
62230-109	T-Hangar Storage 3109 Airpark (B)	124	124	0	100%
62230-111	T-Hangar Storage 31111 Airpark (A)	140	280	(140)	50%
62240-001	Corporate Hangars 3001 Airpark (K)	6,362	6,431	(69)	99%

Santa Maria Public Airport District

Budget Report

For Revenues Only Transactions Posted through August 31, 2011

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62240-029	Corporate Hangars 3029 Airpark	6,944	7,053	(109)	98%
62240-105	Corporate Hangars 3105 Airpark	8,260	8,384	(124)	99%
62240-118	Corporate Hangar 3043 Airpark	8,106	8,202	(96)	99%
63310-100	Owner Build Hangars Small	1,030	985	45	105%
63310-101	Owner Build Hangars	1,708	1,708	-	100%
64410-176	Main Hangar - All Counties Delivery	1,096	1,096	0	100%
64410-177	Main Hangar - Artcraft Paints		6,279	(6,279)	0%
64410-178	Main Hangar - Tricor Calif	356	356	(0)	100%
64410-180	Main Hangar - Mike Lewis	518	517	1	100%
64410-183	Main Hangar - S B Cellular	3,600	3,681	(81)	98%
64410-184	Main Hangar - Ravatrt, Albrecht & Assoc.	2,360	2,361	(1)	100%
64410-185	Main Hangar - Art Craft	15,576	6,800	8,776	229%
64420-115	Corporate Hangar FBO 3115 Airpark	1,226	1,263	(37)	97%
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64420-121	Corporate Hangar FBO 3121 Liberator	1,176	1,176	(0)	100%
64420-123	Corporate Hangar FBO 3123 Liberator	670	670	1	100%
64420-125	Corporate Hangar FBO 3125 Liberator (P)	5,544	7,746	(2,202)	72%
64420-409	Corporate Hangar FBO 3409 Corsair		6,024	(6,024)	0%
64420-410	US Forest - Land Use Revenue		4,167	(4,167)	0%
64420-438	CALSTAR	1,754	1,753	1	100%
64420-439	Corporate Hangar FBO - CC Jet Center	6,362	6,844	(482)	93%
64420-440	Corporate Hangar FBO 3950 Mitchell	2,686	2,685	1	100%
64420-441	Corporate Hangar FBO 3948 Mitchell	946	946	0	100%
64420-442	Corporate Hangar FBO 3944 Mitchell	2,606	2,606	0	100%
64420-443	Corporate Hangar FBO 3940 Mitchell	10,532	11,940	(1,408)	88%
64420-444	Corporate Hangar FBO Arctic Air	6,830	6,830	-	100%
64420-447	CPA Hangar	4,446	4,445	1	100%
64420-448	MOF 3015/3025 Airpark Drive	412	418	(6)	99%
64420-449	Corporate Hangar FBO CC Jet Center	558	558	(0)	100%
64420-450	CCJC (GA Terminal)		1,823	(1,823)	0%
64459-203	Utility Reimbursement - Main Hangar	4,307	4,140	167	104%
65510-251	Terminal - TSA Lease	13,580	13,580	-	100%
65510-252	Terminal - Restaurant	200	8,000	(7,800)	3%
65510-254	Terminal - Skywest United	4,946	4,946	-	100%
65510-255	Terminal - Allegiant Air, Inc.	368	368	-	100%
65510-256	Terminal - Central Coast Shuttle	3,735	3,735	-	100%
65510-257	PFC - Revenue	29,426	31,822	(2,397)	92%
65510-258	Terminal - Advertising	400	400	-	100%
65510-261	Terminal - Phone Board	154	-	154	
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Santa Maria Public Airport District

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65530-307	Other Building - Avis Service Center	1,652	1,652	-	100%
65530-335	Other Building - General Aviation Terminal	1,770	-	1,770	
65559-249	Utility Reimbursements - Terminal	161	339	(178)	47%
65559-336	TSA Reimbursement	18,930	18,162	769	104%
66610-361	Farm Land - Castellanos	15,676	16,663	(987)	94%
66610-362	Grazing Land - Castellanos	378	378	-	100%
66610-363	Farm Land - McGray & Jokela	206	206	-	100%
66610-364	Master Lease - Mahoney Brothers	3,340	3,340	-	100%
66610-365	Farm Land - Gresser	75,970	75,970	-	100%
66610-366	Grazing Land - R. Machado Livestock		488	(488)	0%
66620-201	Airport Business Park	20,254	20,254	-	100%
66620-300	9 Hole Golf Course	5,203	5,203	-	100%
66620-320	Pioneer Park	322	322	-	100%
66620-455	Commercial Land - Hotel	23,516	22,606	910	104%
66620-962	Fuel Farm - Golden West Air	750	-	750	
66630-381	Village Mobile Home Park	62,228	65,254	(3,026)	95%
66640-100	Land Use	488	-	488	
67910-910	Misc Income - Forfeits - Plans & Specs	125	-	125	
67910-911	Misc Income - Forfeits - Waiting Lists	(10)	-	(10)	
67910-921	Misc Income - Late Charges	1,944	1,167	777	167%
67910-931	Misc Income - Rebates - PG&E		1,000	(1,000)	0%
67910-951	Misc Income - MOF - Souvenirs Sales	1,730	1,333	397	130%
69010-951	Interst Income	101	7,843	(7,743)	1%
69110-928	AIP - 28 Reimbursement		-	-	
69110-931	AIP - 30 Reimbursement		1,316,158	(1,316,158)	0%
69110-932	AIP - 31 Reimbursement		92,985	(92,985)	0%
69310-965	Tax Revenues		208,333	(208,333)	0%
69700-981	Sales of Surplus Pickups	100		100	
	Total	<u>560,325</u>	<u>2,186,559</u>	<u>(1,626,234)</u>	<u>26%</u>

Agenda
Item
9
12-22-11

**CUSTOMER'S COPY
(KEEP FOR YOUR RECORDS)**

RECEIVED
DEC 12 2011
SANTA MARIA PUBLIC
AIRPORT DISTRICT



December 7, 2011

CHRISTOPHER HASTERT
SANTA MARIA PUBLIC AIRPORT DISTRICT, A CA Corporation
3217 TERMINAL DR
SANTA MARIA , CA 93455

RE: Contract ID: 1135173: 3217 TERMINAL DR #A

Dear CHRISTOPHER HASTERT ,

Enclosed are gas and/or electric agreements for your project located at:

3217 TERMINAL DR #A, SANTA MARIA, 93455

This letter summarizes the agreements for this project.

	Non-Refundable Payment	Refundable Option*	50% Discount Option*
Electric Distribution and Service Extension	\$37,907.77	\$3,168.18	\$1,584.09
Less Credit (Engineering Advance, etc.)	\$1,000.00	\$0.00	\$0.00
TOTAL **	\$36,907.77	\$3,168.18	\$1,584.09
TOTAL PAYMENT DUE	\$40,075.95	OR	\$38,491.86

* Only applies to Rule 15 Refundable Amounts. Amount shown is less credit for associated Applicant work.

** The Income Tax Component of Contribution (ITCC) is included in the above charges when applicable.

Please sign both copies of the agreement and return one copy of the agreement to the address below along with your payment and retain one copy for your records. If the agreement is not returned to PG&E within 90 days of the date of this letter, the proposed agreement is canceled and PG&E may need to re-estimate the job.

Changes to the agreement, either to any of the terms or to the amount owing, are not permitted, and any change or interlineations voids the agreement. The payment of any amount less than the full amount shown will be deposited by PG&E, but PG&E will not begin any work on this contract until the amount is paid in full. The contract shall be deemed effective the date a fully executed copy is received by PG&E. Please allow 60 days from PG&E's receipt of the Agreement for construction to commence.

PG&E is committed to providing timely and efficient service and we look forward to continuing to work with you on this and future projects.

Should you have any questions regarding these contracts, please contact your project manager Elizabeth A. Martinez at 805-346-2250 or EAJ2@pge.com.

Please send the executed Agreements and payment to:

PG&E CFM/PPC DEPARTMENT
PO BOX 997340
Sacramento, CA 95899-7340

Sincerely,

Linda Wright

Linda Wright
Service Planning Supervisor



105429939E

Ref: Contract ID: 1135173: 3217 TERMINAL DR #A, SANTA MARIA, 93455



Pacific Gas and Electric Company[®]

DISTRIBUTION:

- Applicant (copy)
- Division (copy)
- CFM (Original)
- T&CS

REFERENCES:

Notification # 105429939
 Contract # 1135173
 E-PM # 30883295
 G-PM #
 Prior MLX E /G 1995
 Customer # 913477

DISTRIBUTION SERVICE AND EXTENSION AGREEMENT DECLARATIONS ¹

Submitted to Applicant by:
ELIZABETH A. MARTINEZ

Date of issuance: December 7, 2011

1. **SANTA MARIA PUBLIC AIRPORT DISTRICT, A CA Corporation (Applicant), has requested PACIFIC GAS & ELECTRIC COMPANY, a California corporation (PG&E), to deliver Electric energy to the property situated at 3217 TERMINAL DR #A, SANTA MARIA, 93455 and shown on the attached drawings.**
2. **Applicable Documents.** The cost summary for the facilities to be installed is attached hereto as Exhibit A. These facilities shall be installed in accordance with the applicable rules on file with the California Public Utilities Commission (which may include Gas and Electric Rules 2, 13, 15, 16, and 20), as well as the requirements set forth in the Provisions and the General Terms and Conditions for Gas and Electric Service by Applicant.
3. **Construction Options.** The responsibility for providing line extension work is divided between PG&E and the Applicant. However, Applicant may choose to have a qualified contractor perform some of the work that is PG&E's responsibility, and may choose to have PG&E perform some or all of the work that is the Applicant's responsibility. PG&E will reimburse or collect money based on its estimate of the costs, subject to the applicable rules. Based on Applicant's request, the contract costs are based on the following construction options:

PG&E Responsibility ¹		To Be Performed By	
		PG&E	Applicant
Gas	Main Trench	<input type="checkbox"/>	<input type="checkbox"/>
	Main Pipe Installation	<input type="checkbox"/>	<input type="checkbox"/>
	Service Pipe Installation	<input type="checkbox"/>	<input type="checkbox"/>
Electric	Distribution Wire and Equipment Installation	<input type="checkbox"/>	<input type="checkbox"/>
	Service Wire Installation	<input type="checkbox"/>	<input type="checkbox"/>
Applicant Responsibility ²		To Be Performed By	
		PG&E	Applicant
Gas	Service Trench	<input type="checkbox"/>	<input type="checkbox"/>
Electric	Distribution Trench	<input type="checkbox"/>	<input type="checkbox"/>
	Service Trench	<input type="checkbox"/>	<input type="checkbox"/>
	Distribution Substructure Installation	<input type="checkbox"/>	<input type="checkbox"/>
	Service Substructure Installation	<input type="checkbox"/>	<input type="checkbox"/>

1. PG&E's responsibilities per Rule 15.b.1.b and Rule 18.D.2
 2. Applicant's responsibilities per Rule 15.b.1.e and Rule 16.D.1



105429939E

4. N/A

Refund/Discount Option Selection

Applicant, in accordance with PG&E's extension rules, must select **one** of the following options for each commodity you are requesting service (gas and/or electric). Once the selection has been made, it cannot be changed.

Gas <input type="checkbox"/> 10-Year Subject to Refund Option - or <input type="checkbox"/> Non-Refundable 50% Discount Option	Electric <input type="checkbox"/> 10-Year Subject to Refund Option - or <input type="checkbox"/> Non-Refundable 50% Discount Option
--	---

ACCEPTED:

APPLICANT: SANTA MARIA PUBLIC AIRPORT DISTRICT, A CA Corporation

By:
(Authorized Signature)
CHRISTOPHER HASTERT
(Type or Print Name)
TITLE:
DATE:
MAILING ADDRESS: 3217 TERMINAL DR SANTA MARIA , CA 93455

PACIFIC GAS AND ELECTRIC COMPANY:

By:	Linda Wright
	(Authorized Signature)
	Linda Wright
	(Type or Print Name)
TITLE:	Service Planning Supervisor
DIVISION:	Los Padres
DATE:	



105429939E



REFERENCES: Notification # 105429939
 Contract # 1135173
 E-PM # 30883295
 G-PM #

Applicant: SANTA MARIA PUBLIC AIRPORT DISTRICT, A CA Corporation

Project Location/Name: 3217 TERMINAL DR #A, SANTA MARIA, 93455

SUMMARY OF PAYMENTS

The total cash payment you need to make depends upon your selection of the 10 Year Refundable Advance Option or the Non-Refundable Discount Option for your gas and/or electric extension under Rule 15. Since you may elect one option for the gas extension and a different option for the electric extension, several different cash payments are available. Each payment option is summarized below. These payments include all billing under this Agreement including payments subject to refund, and non-refundable payments. To determine what is refundable or non-refundable, or to see full detailed billing information, please see the attached cost summaries. Even if you have no payment due for your gas and/or electric extension (Rule 15), you must still elect the 10 Year Refundable or Non-Refundable Discount Option for each extension on the second page of the Declarations.

10 Year Refundable Advance Option - Gas & Electric ⁽¹⁾	<u>\$41,075.95</u> ⁽²⁾
-- OR	
Non-Refundable Discount Option - Gas & Electric ⁽¹⁾	<u>\$39,491.86</u> ⁽³⁾
-- OR	
10 Year Refundable Advance Option - Gas / ⁽¹⁾	<u>\$39,491.86</u> ⁽²⁾
Non-Refundable Discount Option - Electric	
-- OR	
10 Year Refundable Advance Option - Electric / ⁽¹⁾	<u>\$41,075.95</u> ⁽²⁾
Non-Refundable Discount Option - Gas	

-
- (1) Amounts shown do not include reimbursements for facilities that are normally the responsibility of PG&E per our tariffs. See the Reimbursement Summary for a total of all Reimbursements to be paid upon acceptance of facilities.
 - (2) The payment amount shown on this line includes both refundable payments under Rule 15 for the gas and/or electric extension, plus other non-refundable payments. The total payment is not subject to refund. Please see the attached detailed Cost Summaries to determine the portion of this payment that may be subject to refund.
 - (3) The payment amount shown on this line includes only non-refundable payments under Rule 15 for the gas and/or electric extension, plus other non-refundable payments. None of the payment shown is subject to refund.



105429939E



Pacific Gas and Electric Company
DISTRIBUTION AND SERVICE EXTENSION AGREEMENT
EXHIBIT A - COST SUMMARY *

REFERENCES:

Notification # 105429939
 Contract # 1135173
 PM # 30883295
 MLX #

Applicant SANTA MARIA PUBLIC AIRPORT DISTRICT, A CA Corporation

Project Location/Name 3217 TERMINAL DR #A, SANTA MARIA, 93455

ELECTRIC DISTRIBUTION LINE AND SERVICE EXTENSION COST SUMMARY

Cost of Ownership charges as described in the rules and in the Unsupported Extension Cost section of the Provisions of the Agreement **Do not Apply**

Total number of residential lots/units for this project: 0

Total number of non-residential lots/units for this project: 0

Calculations to determine excess residential service allowance to be applied to distribution line refundable amount on a per lot/unit basis:

Cost of Services: ⁽⁵⁾

Engineering & Administrative Costs					<u>\$0.00</u>
Value of Applicant Design Work			(+)		<u>\$0.00</u>
Service Tie-In Cost (Energized) by PG&E			(+)		<u>\$0.00</u>
Electric Metering			(+)		<u>\$0.00</u>
Others (N/A)			(+)		<u>\$0.00</u>
Inspection Fees			(+)		<u>\$0.00⁽⁴⁾</u>
Service Cost - PG&E installed	# Services	<u>0</u>	(+)		<u>\$0.00</u>
Service Cost - Applicant installed	# Services	<u>0</u>	(+)		<u>\$0.00⁽⁵⁾</u>
Total Estimated Cost of Service Subject to Allowance			(=)		<u>\$0.00</u>

Cost of Service Within Allowance:

less Total Residential Service Allowance					
	<u>\$1,918.00</u>	x	<u>0</u>	=	(-) <u>\$0.00⁽¹⁾</u>
Excess Service Cost			(=)		<u>\$0.00</u>
Estimated Service Cost Within Allowance (Total less Excess)			(=)		<u>\$0.00</u>

Average Cost per Lot or Unit Within Allowance

<u>\$0.00</u>	/	<u>0</u>	=	<u>\$0.00</u>
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Excess Service Allowance Applied to Distribution Line Extension Refundable

Amount per Lot or Unit:

<u>\$1,918.00</u>	-	<u>\$0.00</u>	=	<u>\$0.00</u> **
Allowance		Ave. Cost / Unit		



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Allowances

Residential:	<u>\$1,918.00</u>	x	<u>0</u>	(=)	<u>\$0.00</u>
	Allowance		Lots / Units		
plus ITCC @ 8%			Residential Allowances	(+)	<u>\$0.00</u>
SUB TOTAL Residential Allowance				(=)	<u>\$0.00</u>
Non-Residential:	<u>\$0.00</u>	/	<u>0.1680</u>	(=)	<u>\$0.00</u>
	Net Annual Revenue		Cost-of-Service-Factor		
plus ITCC @ 8%			Non-Residential Allowances	(+)	<u>\$0.00</u>
SUB TOTAL Non-Residential Allowances				(=)	<u>\$0.00</u>
less Residential Service Allowance:					
	(<u>0</u>	x	<u>\$0.00</u>) + <u>8%</u>	<u>\$0.00</u>
	Lots/Units		Ave. Cost / Unit	ITCC	
Total Distribution Line Extension Allowance					<u>\$0.00</u>

Amount Subject to Refund

Engineering & Administrative Costs					<u>\$637.81</u>
Value of Applicant Design Work				(+)	<u>\$0.00</u>
Tie-In of Distribution Line Extension by PG&E				(+)	<u>\$2,295.69</u>
Electric Metering (Non-Residential Projects)				(+)	<u>\$0.00</u>
Other Taxable Charges: N/A				(+)	<u>\$0.00</u>
PG&E installed - Cost of Distribution Line and Non-Res Svcs.				(+)	<u>\$0.00</u>
Applicant installed - Cost of Distribution Line and Non-Res Svcs.				(+)	<u>\$0.00</u> ⁽⁵⁾
Value of Distribution Substructures				(+)	<u>\$0.00</u>
Inspection Fees				(+)	<u>\$0.00</u> ⁽⁴⁾
SUB TOTAL				(=)	<u>\$2,933.50</u>
plus ITCC @ 8%				(+)	<u>\$234.68</u>
Total Refundable Amount				(=)	<u>\$3,168.18</u>
Less Total Allowances (not to exceed Total Refundable Amount)				(-)	<u>\$0.00</u>
Balance: Net Refundable Amount				(=)	<u>\$3,168.18</u>

10 Year Refundable Advance Option

Balance: Net Refundable Amount					<u>\$3,168.18</u>
Less Credit for Value of Applicant Design Work				(-)	<u>\$0.00</u>
Less Cost of Dist. Line Ext. and Non-Res Svcs. installed by Applicant				(-)	<u>\$0.00</u> ⁽⁵⁾
Less Distribution Substructures by Applicant				(-)	<u>\$0.00</u>
Net 10 Year Refundable Advance Option Payment				(=)	<u>\$3,168.18</u> ⁽²⁾

Non-Refundable Discount Option

Balance: Net Refundable Amount					<u>\$3,168.18</u>
less Discount	<u>\$3,168.18</u>	x	<u>0.50</u>	=	<u>\$1,584.09</u>
	Balance		Discount Rate		
Less Credit for Value of Applicant Design Work				(-)	<u>\$0.00</u>
Less Cost of Dist. Line Ext. and Non-Res Svcs. installed by Applicant				(-)	<u>\$0.00</u> ⁽⁵⁾
Less Distribution Substructures by Applicant				(-)	<u>\$0.00</u>
Net Non-Refundable Discount Option Payment				(=)	<u>\$1,584.09</u> ⁽²⁾



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Non-Refundable Payments

Rule 16 Non-Refundable Payments

Excess Service Costs		<u>\$0.00</u>	
Service Costs Beyond Preferred Service Location	(+)	<u>\$0.00</u>	
Service Riser	(+)	<u>\$0.00</u>	
Value of Rule 16 Land Rights Costs	(+)	<u>\$0.00</u>	
Value of Service Trench, Conduits & Substructures in the Franchise Area or on 3rd Party Property	(+)	<u>\$0.00</u>	
Inspection Fees	(+)	<u>\$0.00</u>	
Rule 16 Trench Permits Obtained by PG&E	(+)	<u>\$0.00</u>	
Other Taxable Charges: N/A	(+)	<u>\$0.00</u>	
Cost of Additional Rule 16 Applicant Design Plan Checks	(+)	<u>\$0.00</u>	
SUB TOTAL	(=)	<u>\$0.00</u>	
Plus ITCC @ 8%	(+)	<u>\$0.00</u>	
Other Non-taxable Charges: N/A	(+)	<u>\$0.00</u>	
D.04-05-055 Line Extension Costs - Residential	(+)	<u>\$0.00</u>	
D.04-05-055 Line Extension Costs - Non-Residential	(+)	<u>\$0.00</u>	
Inspection Fees (not subject to ITCC)	(+)	<u>\$0.00</u>	
Plus Service Trench, Conduits, & Substructures installed by PG&E on Private Property	(+)	<u>\$0.00</u>	
Less Excess Service Facilities Installed by Applicant	(-)	<u>\$0.00</u>	
Less Service Costs Beyond Preferred Location by Applicant	(-)	<u>\$0.00</u>	
Less Service Riser Installed by Applicant	(-)	<u>\$0.00</u>	
Less Service Trench, Conduits, & Substructures in the Franchise Area & 3rd Party Property installed by Applicant	(-)	<u>\$0.00</u>	
Less Rule 16 Applicant Design Work Associated with Excess	(-)	<u>\$0.00</u>	
Total Rule 16 Non-Refundable Payment		(=)	<u>\$0.00</u>

Rule 15 Non-Refundable Payments

Inspection Fees		<u>\$0.00</u>	
Re-engineering / Composite Fees	(+)	<u>\$0.00</u>	
Cost of Additional Applicant Design Plan Checks	(+)	<u>\$0.00</u>	
Value of Distribution Conduits	(+)	<u>\$0.00</u>	
Distribution Risers Installed by PG&E	(+)	<u>\$0.00</u>	
Value of Distribution Trench	(+)	<u>\$0.00</u>	
PG&E Land Rights Costs	(+)	<u>\$0.00</u>	
Rule 15 Trench Permits Obtained by PG&E	(+)	<u>\$0.00</u>	
N/A	(+)	<u>\$0.00</u>	
SUB TOTAL	(=)	<u>\$0.00</u>	
Plus ITCC @ 8%	(+)	<u>\$0.00</u>	
Less Distribution Conduits Installed by Applicant	(-)	<u>\$0.00</u>	
Less Distribution Trench Provided by Applicant	(-)	<u>\$0.00</u>	
Total Non-Refundable Electric Rule 15 Payment		(=)	<u>\$0.00</u>

Relocation / Rearrangement of PG&E Facilities

Value of Relocation/Rearrangement Facilities		<u>\$11,831.53</u>	
Value of Relocation/Rearrangement Conduits & Substructures	(+)	<u>\$0.00</u>	
Value of Relocation/Rearrangement Trench & Excavation	(+)	<u>\$0.00</u>	
Engineering & Administrative Costs	(+)	<u>\$5,286.21</u>	



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Value of Relocation Applicant Design Work	(+)	<u>\$0.00</u>	
Cost of Additional Applicant Design Plan Checks	(+)	<u>\$0.00</u>	
Tie-In of Relocation/Rearrangement by PG&E	(+)	<u>\$15,769.22</u>	
Relocation/Rearrangement Trench Permits Obtained by PG&E	(+)	<u>\$0.00</u>	
Relocation/Rearrangement Land Rights	(+)	<u>\$0.00</u>	
Relocation/Rearrangement Inspection Fees	(+)	<u>\$1,935.04</u>	
SUB TOTAL	(=)	<u>\$34,822.01</u>	
Plus ITCC @ 8%	(+)	<u>\$2,785.76</u>	
Plus Relocation/Rearrangement - Non Taxable	(+)	<u>\$0.00</u>	
Less Relocation/Rearrangement Facilities Installed by Applicant	(-)	<u>\$0.00</u>	
Less Conduits & Substructures Installed by Applicant	(-)	<u>\$0.00</u>	
Less Trench & Excavation Provided by Applicant	(-)	<u>\$0.00</u>	
Less Value of Relocation Applicant Design Work	(-)	<u>\$0.00</u>	
Less Relocation/Rearrangement Salvage	(-)	<u>\$0.00</u>	
Total Relocation / Rearrangement of PG&E Facilities Payment	(=)		<u>\$37,907.77</u>

Total Payment for Electric Distribution Line and Service Extension

Cash Payment - 10-Year Refundable Advance Option

Rule 15 Refundable Advance Payment		<u>\$3,168.18</u> ⁽³⁾	
Rule 16 Non-Refundable Payment	(+)	<u>\$0.00</u>	
Rule 15 Non-Refundable Payment	(+)	<u>\$0.00</u>	
Relocation/Rearrangement of PG&E Facilities Payment	(+)	<u>\$37,907.77</u>	
Total	(=)		<u>\$41,075.95</u>

--OR--

Cash Payment - Non-Refundable Discount Option

Rule 15 Non-Refundable Discount Option Payment		<u>\$1,584.09</u> ⁽³⁾	
Rule 16 Non-Refundable Payment (Not Subject to Discount)	(+)	<u>\$0.00</u>	
Rule 15 Non-Refundable Payment (Not Subject to Discount)	(+)	<u>\$0.00</u>	
Relocation/Rearrangement of PG&E Facilities Payment	(+)	<u>\$37,907.77</u>	
Total	(=)		<u>\$39,491.86</u>

Value of Electric Facility Reinforcements by PG&E: \$0.00 based upon Applicant's estimated demand of: 0.00 kVa

(Reference: Payment Adjustments, Excess Facilities section of the Provisions)

- (1) Total Service Allowance not to exceed the Cost of Service
- (2) 10 Year Refundable and Discount Option credit amounts will be paid upon acceptance of facilities. Credit amounts are subject to future deficiency billing in accordance with the tariff.
- (3) 10 Year Refundable and Discount Option credit amounts do not offset Other Non-Refundable or Relocation Fees. See Reimbursement Summary for a total of Reimbursements and Credits to be paid upon acceptance of facilities.
- (4) Inspection Fees (Only Refundable if Applicant's Actual Cost Is Used. Applicant's Actual Cost + Inspection Cannot Exceed PG&E's Estimate)
- (5) The lower of PG&E's estimated costs or the Applicant's Contract Anticipated Costs (as documented on Form 79-1003 "Statement of Contract Anticipated Costs") will be used to establish the cost of Service and Distribution Line Extension subject to Allowance

**** PG&E USE ONLY**

Excess service allowance applied to distribution refundable amount per lot/unit

$$\frac{\$0.00}{\text{Allowance}} + \frac{\$0.00}{8\% \text{ ITCC}} (=) \frac{\$0.00}{\text{Refund per Residential Lot/Unit}}$$



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**Pacific Gas and Electric Company
DISTRIBUTION AND SERVICE EXTENSION AGREEMENT
EXHIBIT A - COST SUMMARY**

REFERENCES:

Notification #	<u>105429939</u>
Contract #	<u>1135173</u>
E15-PM #	<u>30883295</u>
E16R-PM #	<u>30883295</u>
E20B-PM #	<u>30883295</u>
E20C-PM #	<u>30883295</u>
G15-PM #	
G16R-PM #	

Applicant: **SANTA MARIA PUBLIC AIRPORT DISTRICT, A CA Corporation**
Project Location/Name: **3217 TERMINAL DR #A, SANTA MARIA, 93455**

REIMBURSEMENT SUMMARY

Reimbursements are provided for facilities that are installed by the Applicant which are normally the responsibility of PG&E per our tariffs. Reimbursements will be made after the facilities are accepted by PG&E, operational and ready to supply service. Reimbursable payments made for services will be reimbursed at the average rate shown as each service is connected. All reimbursements will be based upon PG&E's estimated costs.

Electric Rule 15

10 Year Refundable Advance Credit Amount		<u>\$0.00</u> ⁽¹⁾	
		- or -	
Non-Refundable Discount Option Credit Amount		<u>\$0.00</u> ⁽¹⁾	
Joint Pole Credits	(+)	<u>\$0.00</u>	
PG&E Betterments	(+)	<u>\$0.00</u>	
SUB TOTAL:	w/ 10 Year Refundable Advance Credit Amount	(=)	<u>\$0.00</u>
			- or -
	w/ Non-Refundable Discount Credit Amount	(=)	<u>\$0.00</u>

Electric Rule 16

Joint Pole Credits		<u>\$0.00</u>	
Applicant Design Work within the Allowance	(+)	<u>\$0.00</u>	
SUB TOTAL:		(=)	<u>\$0.00</u>

Reimbursements per Service Completion - Electric

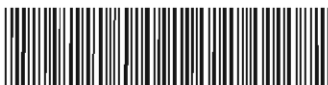
Energized System	<u>\$0.00</u> /service ⁽²⁾
Non-energized System	<u>\$0.00</u> /service ⁽²⁾

Electric Rule 20B

Joint Pole Credits		<u>\$0.00</u>	
Rule 20B Payment Credit	(+)	<u>\$0.00</u>	
SUB TOTAL:		(=)	<u>\$0.00</u>

Electric Rule 20C

Joint Pole Credits		<u>\$0.00</u>	
Rule 20C Payment Credit	(+)	<u>\$0.00</u>	
SUB TOTAL:		(=)	<u>\$0.00</u>



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Streetlights

LS-1

Standard Luminaries		<u>\$0.00</u>	
Standard Poles & Arms	(+)	<u>\$0.00</u>	
Protective Tubes	(+)	<u>\$0.00</u>	
Internal Wiring	(+)	<u>\$0.00</u>	
Overhead Conductor	(+)	<u>\$0.00</u>	
Underground Conductor	(+)	<u>\$0.00</u>	
Connections	(+)	<u>\$0.00</u>	

LS-2

Connections	(+)	<u>\$0.00</u>	
SUB TOTAL:		(=)	<u>\$0.00</u>

Gas Rule 15

10 Year Refundable Advance Credit Amount		<u>\$0.00</u> ⁽¹⁾	
		- or -	
Non-Refundable Discount Option Credit Amount		<u>\$0.00</u> ⁽¹⁾	
PG&E Betterments	(+)	<u>\$0.00</u>	
SUB TOTAL:	w/ 10 Year Refundable Advance Credit Amount	(=)	<u>\$0.00</u>
			- or -
	w/ Non-Refundable Discount Credit Amount	(=)	<u>\$0.00</u>

Gas Rule 16

Stub Services		<u>\$0.00</u>	
Applicant Design Work within the Allowance	(+)	<u>\$0.00</u>	
SUB TOTAL:		(=)	<u>\$0.00</u>

Reimbursements per Service Completion - Gas			
	Pressurized System	<u>\$0.00</u>	/service ⁽²⁾
	Non-Pressurized System	<u>\$0.00</u>	/service ⁽²⁾

Total Reimbursement

10 Year Refundable Advance Option - Gas & Electric	<u>\$0.00</u> ⁽³⁾
-- OR	
Non-Refundable Discount Option - Gas & Electric	<u>\$0.00</u> ⁽³⁾
-- OR	
10 Year Refundable Advance Option - Gas / Non-Refundable Discount Option - Electric	<u>\$0.00</u> ⁽³⁾
-- OR	
10 Year Refundable Advance Option - Electric / Non-Refundable Discount Option - Gas	<u>\$0.00</u> ⁽³⁾

- (1) 10 Year Refundable and Discount Option credit amounts will be paid upon acceptance of facilities. Credit amounts are subject to future deficiency billing in accordance with the tariff.
- (2) This Reimbursement will be paid on a per service basis as each service is completed.
- (3) Excludes service completion reimbursements made under Rule 16. Service completion reimbursements will be made as each service is connected, on a per service basis.



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